

# WEEKLY DRUG MARKETS

With Prices Current of Drugs and Chemicals

WEEKLY MARKET EDITION OF THE PHARMACEUTICAL ERA  
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## Important Changes In Original Package Prices

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ASAFETIDA  
CHAMOMILE FLOWERS, HUNGARIAN  
CUTCH  
DILL SEED  
DOGGRASS ROOT, CUT  
GAMBIER  
GAMBOGE  
GRAINS OF PARADISE  
GUAIAAC RESIN  
JUNIPER BERRIES  
MUSTARD OIL, ARTIFICIAL

MADDER, DUTCH  
NUX VOMICA  
POPPY SEED, DUTCH  
POTASSIUM BICARBONATE

### DECLINED

BALSAM TOLU  
CODLIVER OIL, NORWEGIAN  
CUMIN SEED, MOROCCAN  
LAUREL LEAVES  
MUSTARD SEED, ENGLISH, DUTCH  
QUININE, SECOND HANDS  
SENNA LEAVES TINNEVELLY

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WITH PRICES CURRENT OF DRUGS AND CHEMICALS  
Weekly Market Edition of  
The PHARMACEUTICAL ERA

ISSUED EVERY WEDNESDAY

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WEDNESDAY, DECEMBER 1, 1915

### DRUGS IN WALL STREET

We believe that the Riker & Hegeman Company is the first "drug" corporation to have its stocks handled in Wall street, excepting of course such stocks as the General Chemical Co. and the American Agricultural Chemical Co., neither of which is prominent as a maker of medicinal products, and the A. D. S. stock, which has been handled in Wall street in limited quantities.

That the general public has taken rather kindly to the Riker & Hegeman stock is shown by its large list of shareholders, there being something like 4,000 holders of this stock, as given in a recent list. This result has been possible through the influence of the Wall street men who are back of the Riker & Hegeman corporation, and to a certain extent no doubt by the general belief in drug store profits.

But it still remains to be demonstrated that a business which depends upon the confidence and good will of physicians and pharmacists can be successfully handled as a Wall street proposition. Several years ago, when the attempt was made to consolidate a number of the leading manufacturing pharmaceutical houses into one big corporation it was the opinion of many that such a company would not succeed because the individual concerns would lose their identity and with it that personal confidence or preference of physicians and pharmacists which is so essential to a manufacturer's success.

The development of practically all ethical medicinal preparations has been so closely allied with the professional sides of medicine and pharmacy that the placing of such industries on a strictly

commercial basis in the form of a gigantic corporation with its millions of capital and all the intrigues of Wall street speculators, is, to say the least, taking some chances.

One thing is sure, none of our leading chemical or pharmaceutical houses have made their enviable reputations through the adoption of a Wall street label, and we seriously doubt that the physicians and pharmacists of this country are ready to accept such a label as the standard of merit for the medicinal products which they prescribe and dispense.

### SPECULATION IN THE DRUG MARKET

During the past year there have appeared in reports of market conditions and prices frequent references to the speculator and his effort to make gains by engaging in undertakings somewhat out of the ordinary course of business. Within reasonable limits, this practice has behind it all of the precedent of custom and is probably not incompatible with the ethics of modern business life. Political economists from John Stuart Mill down have enunciated the theorem that as a general proposition, the speculator and his manipulations were a distinct advantage to the conditions affecting communal life. As an abstract theory, this contention may be true, for whatever may be gained in one direction is counterbalanced by a corresponding loss. Speculation is a different proposition than production, although the withholding of commodities from consumption may figure in all speculative schemes.

In the drug trade evidences of speculative manipulation are seen from many angles, and that no disastrous breaks of far-reaching importance have occurred, is largely due to the wholesome effort of many manufacturers and retailers who have consistently endeavored to cater to the normal wants of their customers. During the past month supplies of quinine sulphate were largely held in the grip of speculators, and difficulty was and is now experienced in getting quotations that accurately represent current values.

Actual shortage in supplies has been mainly responsible for the high prices. This is particularly true with many botanical drugs, especially those grown in Continental Europe, and the present condition is one which is likely to continue for some time. No man is endowed with a vision sufficiently keen to forecast the future with any degree of certainty as to eventualities, but if the experiences of the year the drug trade has passed through count for anything, most of us can look forward with a fair prospect of meeting all conditions that may arise, and that the occupation of the drug speculator, when considered in all of its aspects, is likely to prove more hazardous for himself than the majority of those with whom he may deal. There are lights and shadows in the historic perspective of every period, but in the final analysis these are somehow neutralized and the factor of equilibrium is reached.

## Great Britain Continues to Enforce Embargo on Drugs

**Will Allow Only Such Drugs as Cannot Be Purchased in Any Other Country to Be Shipped—But Importers Find Even These Hard to Get.**

WASHINGTON, D. C., Nov. 30.—There seems to be little likelihood of Great Britain easing up in her restrictions placed by the British order in council upon all goods of German, Austrian and Turkish origin, according to importers visiting Washington, even though it is pretty generally understood that the German Government will not raise any serious objection to their leaving that country for use in the United States if it is assured that the same will not be re-exported to the countries of her enemies and that Great Britain will not seize them while in shipment.

"Sir Edward Grey," said the representative of several New York drug importers, who visited Washington to confer with officials of the State Department, "has declared that it is not the intention of the British Government to inflict any hardships upon the people of neutral countries through the alleged blockade and stoppage of German commerce. However, we are finding it exceedingly difficult to get the drugs and chemicals for which we are in absolute need.

"Great Britain states that it will grant permit only for the shipment from Germany of such drugs and medicines as cannot be purchased in any other country, the permission for the movement of such as these being given on humanitarian grounds. Even with this assurance on the part of the British Foreign Office we are experiencing considerable difficulty in securing the movement of even a very small portion of the drugs and chemicals of which we are in such great need. Take, for example, salvarsan, neosalvarsan, novocain, pyramidon, antipyrine, etc., we cannot get enough of these hardly for Governmental use, to say nothing of a supply for general distribution.

"The State Department is now considering ways and means whereby the present situation can be relieved to a greater extent. With just what success their efforts will be met cannot be conjectured, but, in my opinion, if England agrees to the movement of chemicals it will be in such quantities only as will serve to meet our immediate needs. I have been informed that as our own production of chemicals increases, the amount of allowed exportations will be decreased for England does not want any of the products of a belligerent nation to reach any of the markets of the world."

It has been rumored in Washington that the amount of needed drugs and chemicals now in Rotterdam, or still in the laboratories of Germany, bought and paid, or contracted for with legal obligation for payment, prior to March 1, 1915, amounts to several hundred thousand dollars. Inquiry at the office of the Foreign Trade Advisers, which office is handling all such matters arising under the British order in council, failed to verify these rumors. If there be any such quantity of drugs and chemicals, it was stated, applications for permits to bring them across the water have not been filed in this city.

It is readily realized at the State Department that there is urgent need for prompt action on all drug applications, and its officials are making every endeavor to clear up the situation.

## LOUISIANA LAW PATTERNED AFTER "GOLDWATER ORDINANCE" NOW IN EFFECT

The Louisiana state law requiring the registration of the qualitative formulas of all patent and proprietary medicines, which went into effect on November 8, has not as yet caused any serious trouble to the drug trade of the state. The law is looked upon as unconstitutional by most of the druggists and it is felt that it will be repealed at the next session of the legislature. The law is modeled closely after the New York City ordinance which will go into effect with the beginning of the new year.

## Carbolic Acid Offerings Are Now Becoming More Liberal

**One Concern Said to Be Making Contracts for Future Deliveries at Lower than the Present Market Quotation.**

Carbolic acid is the center of an intangible mass of conflicting and contradictory rumors, but the majority of those in touch with the situation are of the opinion that the market will soon be a little easier. This was evidenced when one large firm, which heretofore has been unable to obtain the acid in quantities sufficient for its needs, refused a several 100-ton offer, immediate delivery, at a price approximating \$1.75 a pound.

This same firm has been in receipt of innumerable offers of large quantities of carbolic acid, but a request for samples has always been met with evasive answers. In explanation it was said that these offers were undoubtedly made by irresponsible persons who thought that they saw an opportunity to enlist capital in a manufacturing enterprise, and endeavored to secure contracts for future delivery with a view of offering them as assets in their efforts to interest the investor.

However, several brokerage firms are now offering the acid to the trade. Stein, Hirsh & Company, New York, who claim control of the output of two factories, said that they are now filling contract orders, some as low as 95c a pound, and that they are continuing to make contracts for delivery after January 1; furthermore, that they are in a position to make immediate deliveries of small lots (250-pound drums) at the prevailing market prices.

The Barrett Manufacturing Company, one of the first to manufacture carbolic acid in the United States, has none for immediate delivery but has contracted to its capacity for one year. Besides the Barrett Manufacturing Company WEEKLY DRUG MARKETS has been able to learn of but four other factories in this country producing carbolic acid on an extensive scale.

## Federal Trade Commission to Propose Bill Against Dumping

**Chairman Davies Now at Work Framing Measure to Protect American Industries After War From Foreign Competition.**

WASHINGTON, D. C., Nov. 30.—It is reported that Chairman Davies, of the Federal Trade Commission, is engaged in the preparation of a bill soon to be presented to Congress, designed to prevent the "dumping" of foreign-made products into this country at the conclusion of the present European War, under conditions which would constitute unfair competition.

Secretary of Commerce Redfield and Mr. Davies are discussing the possibility of Germany dumping large quantities of dyestuffs into this country, and naturally other drugs and chemicals for which she has no outlet at the present time, thereby killing the "infant industry" that has sprung up since it was found impossible to secure the European products.

It seems as though the Government is going to prepare against "dumping" even if there be no fear of Germany taking such action. It may require a protective tariff clause, although, on the other hand, it may be within the province of the Federal Trade Commission, coming under the head of "unfair competition" or by the strengthening of the Federal Trade Commission Act, to use its powers to right such a condition.

Special attention is being given to the dyestuff situation, but it is the belief that if Congress takes up this matter after convening, it will result in bringing other classes of merchandise into the limelight. It is felt that if Congress is to tax domestic manufacturers, it must protect them from unfair competition at the hands of foreign manufacturers.

## An Analysis and Criticism of the "Goldwater Ordinance"

J. H. Beal Shows Where Attempt of New York Health Board to Regulate Patent Medicines is Ill Advised.

By J. H. BEAL

Beyond question some additional legal regulation of the proprietary medicine business is desirable, but I can not find anything in the so-called Goldwater ordinance to indicate that it represents the species of regulation desired. Rather it seems to unduly harass and annoy the retail drug trade—already overburdened with needless regulations—without materially affecting the evils which, presumably, it is intended to reach.

1. The term proprietary or patent medicine is given a definition not in correspondence with court decisions, nor with the common understanding of the trade.

According to the definition in the ordinance, a proprietary medicine is not a proprietary medicine if the names of its ingredients—not their quantities—are printed on the label, and such a preparation is therefore excepted from the effects of the ordinance, no matter how dangerous or how valueless it might be.

Such a definition is contrary to well considered court decisions, and contrary to the accepted understanding of the term proprietary or patent medicine by the drug trade and by the medical fraternity.

It is the proprietorship or right of control which a manufacturer asserts to a preparation which makes it a proprietary. Whether it is of open formula or of secret composition has nothing to do with the question.

2. The ordinance unjustly discriminates between proprietaries dispensed on prescription and those not so dispensed.

A very considerable proportion of the medicines prescribed and dispensed by physicians are proprietary preparations, and many of them are not distinguishable from those known to the laity as patent medicines. If secrecy is bad in the case of medicines sold in one way, it is especially bad in the case of those sold by or on the order of a physician.

3. The ordinance taken by itself is inquisitorial merely and does not provide any means for restricting the sale of dangerous or worthless nostrums which may be discovered.

The measure does not seem to have any definite objective point. The terms and requirements of the ordinance are satisfied if the maker of a secret preparation communicates the bare names of the ingredients used to the Department of Health, and moreover the Department is required to preserve sacredly inviolate any guilty secrets which it may thus obtain.

What is the use of learning the presence of dangerous or improper drugs, if the knowledge cannot be used to prosecute the offender?

To promise immunity to a defendant criminal in return for testimony to convict his guilty confederates is a common expedient, but to promise immunity to all who confess their purpose in advance of the wrongs they intend to commit—the officers of the law being bound to preserve such confessions in the strictest confidence—is a proposition so startlingly original that one may be pardoned for questioning its good faith as well as its expediency.

It may be an explanation of this peculiar character of the ordinance is to be found in one of the following suppositions:

(a) It may be that the framers of the ordinance are relying upon some provision contained in some other law or ordinance that will enable them to ignore the pledge of immunity and secrecy which is apparently extended by this ordinance. If so, then good faith requires that those who will be affected by the ordinance should be given clearly to understand what the combined effect of the new and old legislation will be.

(b) It may be that the sponsors of the ordinance regard it merely as the entering wedge for further legislation to be pre-

sented later on. If this supposition is correct, then all who use and all who make or sell proprietary preparations are entitled to ask for a sight of the complete program before being committed to it.

One thing seems fairly certain: either the ordinance expresses something it does not intend, or it intends something it does not express. There is somewhere something that does not appear on the surface, and those who will be affected by the measure have the right to know what that something is and where it is located.

4. The ordinance proposes merely to substitute one kind of secrecy for another.

The ordinance proposes to substitute for the secrecy now maintained by each individual proprietor a secrecy which is to be officially preserved by the Department of Health. In other words, the theory of the ordinance is that secrecy of composition is wrong when individually possessed but righteous when officially possessed, even though such secrecy should protect the practice of fraud. Without the present ordinance, if the Department discovers the fraudulency of a proprietary preparation, it may publish its discoveries to the world, but when acting under the ordinance it may not on any account betray the secrets of which it may become possessed.

5. The ordinance cannot insure the Department of Health the gaining of any accurate information concerning the ingredients of a preparation that might not be equally obtained by analysis, and when gained in the latter manner, would not be subject to the pledge of secrecy which the ordinance imposes.

If the chemists and pharmacologists of the Department of Health are unable to make an accurate and complete determination of the drugs to be found in proprietary medicines, then the ordinance is unnecessary. If they are not able to make such analyses, then the ordinance is useless, since the proprietor might report that he was making use of the vegetable drugs A. B. C. and D., when in fact he might be using the drugs E. F. G. and H., and the analyst could not detect the deception.

One of the largest selling proprietaries on the market bears on its label what purports to be the names and proportions of its ingredients, yet these ingredients when put together in the ordinary manner do not yield an exact duplicate of the genuine preparation. Evidently, therefore, the proprietor has not made public all of his secret, and no one has yet been able to detect what he has chosen to conceal.

Hundreds of vegetable drugs might be named which could not be identified in the finished preparation. The unfortunate chemist to whom the subject was referred could only report the proportions of alcohol, water, and mineral constituents, and the presence of "unidentifiable vegetable extractive matter" which might have been obtained from an indefinite number of drugs.

6. The ordinance is either futile or deceptive.

If the ordinance is able to accomplish no more than what on its face it professes to do, namely, to receive and keep secret the confessions of the makers of proprietary medicines, then it is inane and futile, and only another dish of the flapdoodle so commonly fed to the public under the name of reform, the only discoverable effects of which are to provide places and salaries for clerks who collect and file certain inconsequential "reports," which when collected and filed do not amount to a tinker's malediction so far as any public benefit is concerned.

If the ordinance is not really the toothless thing it seems to be, and depends upon some hidden factor to give it force and effect, then that factor should be made evident, in order that the people may determine whether they want it or not.

One theory of government is that the masses of the people, being ignorant, are not able to intelligently regulate their own affairs and should therefore accept the paternal legislation devised by the "good and wise"—meaning a select office-holding caste—who hold themselves ready to do all the necessary thinking and to fix the metes and boundaries according to which the common citizen shall order his daily life. Another theory, the one upon which this government is founded, is that no one is quite good enough or wise enough to make laws for the people without the full knowledge and consent of the latter, and that any legislation that does not show on its face, directly and clearly what it is intended to do, or that is supported by better than vague promises that it will somehow redound to the

(Concluded on page 18)



## London Export Business Fair With Prices Sustained

**Borax and Boric Acid Dearer—Bichromates Advancing—Japanese Camphor in Slabs Higher for Spot—Citric Acid Easier.**

(Special Cable to WEEKLY DRUG MARKETS)

LONDON, Nov. 30—A fair export business is sustained. Borax has advanced to £26 for powdered, while boric acid, powdered, is held at £45 and nothing forward.

Bichromates have advanced, ammonium being held at 10¼d, and sodium, 73 to 74%, at 9d; 67 to 68%, 8½d. Sodium chromate is quoted at 8¼d.

Rio ipeacuanha is higher at 20s. Japanese camphor in slabs has been marked up, and spot is held at 1s 8½d; for February, 1s 6d c. i. f. Salol is quoted at 47s 6d@50s, and potassium permanganate is higher at 350s per cwt.

Citric acid is easier at 2s 10d per pound, and sodium hyposulphite fetches £17. Oil of lemon is lower at 3s 4d c. i. f., and menthol is down to 11s 3d c. i. f.

## London Market Report

(Correspondence WEEKLY DRUG MARKETS)

LONDON, Nov. 16—Our drug and chemical markets have on the whole been quieter this week although there is still an active inquiry in some directions, especially for synthetics. Quinine is scarcely mentioned owing no doubt to the leading dealers being practically off the market. The situation brought about by the Government proclamation against quinine exports appears to have developed into a complete deadlock and much feeling is evinced by the trade generally. It is pointed out that on the one hand the Government is publicly proclaiming the necessity of increasing our export trade with a view to the equalization of exchange while on the other hand such drastic measures are imposed upon exporters that the trade of the country must be seriously impeded thereby.

Some slight uneasiness is being experienced in the market with regard to the acetyl salicylic acid now being generally sold and which does not conform to the requirements of the P. B. owing to the presence of free salicylic acid.

Several shipments of eucalyptus oil from Australia have been seriously delayed by the war and are badly wanted to replenish present depleted stocks; the product is higher this week and the long foretold material advance may still take place.

No further arrivals of opium have taken place and druggists' quality is scarcer and dearer. The makers of alum have advanced their prices for both lump and ground and we notice that both ammonia sulphate and acetic acid which still continue in active demand record a further advance. Sulphate of copper, tartaric acid and quicksilver are to turn dearer while citric acid and cream of tartar are lower.

The following quotations represent the more or less prominent fluctuations during this week:—

ACETYL-SALICYLIC ACID—Is in better supply at 45s 6d per pound.

ALUM—Lump, £9 7s 6d; ground, £9 17s 6d per ton.

BORACIC ACID CRYSTALS—40s. Powder 42s per cwt.

CAMPOR, REFINED—Japan is firmer, ¼ ounce tablets 1s 6½d per lb. c.i.f. present shipment.

CITRIC ACID—Is a rather weak market at 2s 10d per lb. subject.

COPPER SULPHATE—£39 per ton.

CREAM OF TARTAR—185s per cwt.

EUCALYPTUS OIL—1s 8d per pound for 70% quality.

IPEACUANHA—A good business has passed since the last auction and stocks are low again. Matto grosso is quoted at 19s per lb.

MENTHOL—After receding somewhat is again firmer at 11s 6d per lb. for best brands.

OPIMUM TURKEY—11% is fetching about 36s per lb.

OXALIC ACID—Has advanced to 1s 11½d per lb.

RESORCIN—Has sold at 55s per lb. and 57s 6d is now asked.

SALICYLIC ACID AND SALICYLATE OF SODA—Are firmer at 17s and 17s 6d respectively.

SALOL—Is scarce and a fair business has been done at 42s 6d per lb.

SULPHATE OF AMMONIA—£42 10s per ton.

ACID TARTARIC—Is firmer at 2s 5d per lb. subject.

## London News Letter

(Correspondence WEEKLY DRUG MARKETS)

LONDON, Nov. 16—The extended area of hostilities to the Balkans opens up a new and important chapter in the war. Will this chapter be the last and contain the great denouement or will the movement extend southwards through Greece and Turkey to Egypt and India and thus open another volume of the world war? The failure just announced of the great Riga-Petrograd objective points to the possibility that if the new Balkan scheme proves abortive it may well be that the end will then be in sight.

To this country the new Balkan development spells fresh expeditions of men and material on a scale scarcely inferior to those of the Boer campaign and which cannot fail to have a further and direct influence on commerce generally.

One of the chief results already has been the chartering of large additional numbers of freight steamers for transport purposes. When in conjunction with this one takes into consideration the withdrawal from commerce of the whole of the German mercantile fleet,—save and except the almost negligible number of coasters plying between South Swedish and German ports and which the recent effective blockade has probably now fully accounted for—it requires no particular gift of prophecy to predict that until the end of the war we shall have to face an increasing scarcity of tonnage and still higher rates of freight.

In this connection it is not at all an unusual occurrence to discover that goods shipped many months ago from the Antipodes have not yet completed their homeward voyage; the explanation being that the steamer carrying them has been intercepted and requisitioned for war purposes and its present whereabouts unknown.

One has often heard of invitations from Spain emanating from some prisoner—generally undeservedly incarcerated for debt who is prepared on receipt of a stipulated sum to impart valuable information concerning some hidden treasure and we have this week received a letter from the land of Cervantes which at the first blush appeared to come under the same category. The latter contained the promising offer of a fund of superior commercial information for a trifling consideration. We were induced to inquire into the matter. We give below a verbatim copy of the first communication and in case any of your readers desire to emulate our example we enclose to your editor our informant's name and address and can vouch for the fact that in our case a very honest and informative effort was made to redeem the promise made. The letter ran as follows:

Dear Sir,

I am a Frenchman 49½ years of age. I am in the very heart of the drugs producing section of Spain. I offer you a full and practical report on the question. I would specially point out with names and addresses the producers and wholesale Dealers of Tartar, Licorice Root and Juice, Saffron, Beeswax, Anis Seed and Rice Starch. Besides I would discuss the price questions and many questions connected with export from Spain. Thus you would be able to buy the different products under good conditions. Many of the products will become dearer within a few months, for instance the Licorice products.—For such a very useful practical report I would only charge £1—one pound sterling—and besides you would only have to pay after having received the report by registered letter and after having read it.

Believe me, dear sir, yours very truly,

Perhaps you will allow that such well merited enterprise deserves some recognition even at the risk of departing from your well known rule of excluding all advertisements.

(Other Foreign Correspondence on following page)

## Italian Letter

(From Our Own Correspondent)

ROME, Nov. 8—In the early days of September last Germany published a decree in virtue of which the export of all medicines was categorically prohibited. Italy, one of the oldest countries in civilization and the very oldest in the manufacture of scientific medicines, suffered probably more from this decree than any of the other countries against which it was aimed for the simple reason that the Italian market was entirely dependent on Germany for its medicines. Some official data showing the general consumption of medicines in Italy are given indicating the immense advances that have taken place in the prices of some of the products. Thus we have acetyl salicylate—usual price, 8 lire (\$1.52) per kilogram; increase 1200 per cent; benzoine, 4 l., increase 400 per cent; carbolic acid, 2 l. (38 cents), increase 1200 per cent; salicylic acid, 4 1.50c. (85.50 cents), increase, 1100 per cent.

A well-known competent authority, Professor Giovanni d'Alfonso, on the subject of the medicine crisis in Italy says Italy, along with other countries, has become the victim of the political economic activity not only of one class of German manufacturers producing medicines, but of the whole of Germany as an Imperial power. Having cultivated the chemical industry in its own country the German Government, in accordance with its usual habits, regulated this branch of industry and had protected the preparation of such products as would be not only general in consumption, but would also be absolutely irreplaceable. Therefore the German Government, devoting all its efforts, beginning with substitutes and finishing with the "patent" system, in league with German industrialists of the chemical industry, designedly and systematically with political objects in view, has destroyed the foreign chemical industry. Scarcely anywhere could such an industry grow up without being subjected to the influence of that country, and the Germans sent their goods to such a market at such extremely low prices that the native producers were deprived of all possibility of competition on their own market with the imported German goods. This author goes a step further, however, than simply indicating the malady and he seeks to point a way out. He finds that the only one is for all the powers now at war with Germany to at once undertake a new but bloodless war; but nevertheless no less important, against Germany, namely the combination of their forces and means in a struggle against German industry, including all her medicines. He is perfectly satisfied that any individual power amongst Germany's enemies is incapable either in point of money or strength of maintaining such a struggle alone. It must, he says, resolve itself into a struggle against Germany by the united efforts of all interested outside medicine producing countries.

## Russian Letter

(From Our Own Correspondent)

PETROGRAD, Nov. 6—The most recent market reports are to the effect that a further rise of prices in bromide preparations has been registered. Codeine particularly has risen and is now worth 900 roubles (\$450) per kilogram. It is, however, added that the Pharmaceutical Bureau of the Economic Committee of the Petrograd Town Hospital a commission managed recently to obtain some on the London market at 500 r. (\$260) per kilo. As before, carbolic acid, salicylic preparations, etc., are scarce. Some of the leading items—iodine, camphor, etc., are somewhat dear. Hog's lard begins to be more difficult to obtain owing to the complete stoppage of supplies from the Baltic region.

The following prices now rule: Iodine and its combinations, about 30r. (\$15) per kilo; bromine preparations, 15-17 r. (\$7.50-\$8.50); camphor, 4 r. 50 copecks (\$2.25); thio-col, 80 r. (\$40); guaiacol, about 35 r. (\$17.50); borax, 64 copecks (32 cents); quinine, about 65 r. (\$32.50); aspirin, about 75 r. (\$37.50) all per kilogram. Castor oil has been obtained from Italy and is held for 35-40 r. (\$17.50-\$20) per poed (36 pounds); chloride of lime is very scarce notwith-

standing the great decline in the demand for the cellulose factories. Large quantities have been requisitioned for the army. Scarcity of reagents continues. Vaseline, the delivery of which had completely ceased of late, is being made on a small scale in Petrograd. But the cost, owing to the insufficiency of sulphuric acid, is exceedingly high. It is quoted as dear at 35 r. (\$17.50). Formaline is scarce as before. A small quantity has been obtained from England. The price named is 50 r. (\$25). Sulphur is lower in price.

A further step has been taken in the constitution of a Russian pharmaceutical industry by the Government confirmation of the statutes for the extension of the factory production of medical preparations. According to these regulations, factories, laboratories, and especially equipped departments of chemical works for the production of complicated pharmaceutical preparations are authorized to make such simple and complicated preparations (excepting such as rapidly deteriorate) as are entered in the Current Pharmacopoeia and pharmaceutical and taxed list as authorized to be made in factories by special decrees of the Medical Council or that may be subsequently authorized. The factory production is also permitted of all general complicated pharmaceutical preparations on the instruction of such establishments and according to formulae preliminarily approved by the Medical Council.

Respecting the determined efforts to establish an iodine industry in the country it may be observed that the "Priamur" newspaper says that the erection of an iodine factory has been commenced at Tomsk. The weed (sea) will be burned where collected in the Far East and sent on for extraction purposes to Tomsk where efforts to produce iodine on a satisfactory basis are much more extensive than indicated by that one item.

At a sitting of the fruit section of the Turkestan Agricultural Association a report was read on the cultivation of medicinal plants that grow in Trans-Caucasia. The lecturer recognized the difficulties arising from the unsuitable nature of the soil which forms sand dunes along the line of the Central Asiatic Railway. It was resolved to petition the Department of Agriculture to establish the experimental cultivation of various plants and to appoint specialists to superintend such cultivation.

Various Russian Governments are taking up also the production of iodine, which is to be obtained from the seaweeds of the Pacific, the Black Sea, and the White Sea. But at Vladivostok particularly it is said that the Chief Department of Land and Agriculture has taken definite steps towards establishing the production of the article.

## SUMAC CROP THIS YEAR ABOVE NORMAL, ACCORDING TO REPORTS FROM ITALY

WASHINGTON, D. C., Nov. 29—According to a report from Consul Samuel H. Shank, at Palermo, Italy, received by the Bureau of Foreign and Domestic Commerce, of the Department of Commerce, the 1915 sumac crop is above a normal one. Last year's crop amounted to nearly 40,000 tons and this year's crop will be one-third larger. The quality of the greater part of the crop is very good, but about one-fourth is inferior grade, as there was too little rain in certain sections. Prices are a little lower than last year, although the old stock was entirely sold out. This was due to the increase in the crop and also to the uncertainty of exportation. Last year limited quantities were exported to Germany and Austria. A royal decree permitted the exportation until October 30. Prices f. o. b. Palermo are now \$4.15 to \$4.44 per 220 pounds for natural and \$5.80 to \$6 for ground sumac. There is no prospect of a drop in prices as the dealers have purchased at a price which will compel them to maintain the present prices.

Imports of sumac into the United States during the past three fiscal years ended June 30, 1915, have been as follows:

| Sumac       | 1913       |          | 1914      |          | 1915       |          |
|-------------|------------|----------|-----------|----------|------------|----------|
|             | Pounds     | Value    | Pounds    | Value    | Pounds     | Value    |
| Unground    | 621,366    | \$12,240 | 1,335,566 | \$32,328 | 1,258,204  | \$32,613 |
| Ground ...  | 14,112,112 | 289,255  | 9,678,719 | 231,580  | 12,048,917 | 294,434  |
| Extract of. | 1,270,825  | 44,568   | 1,463,297 | 59,022   | 727,449    | 35,066   |

# Drugs and Chemicals in Original Packages

NOTICE—The prices herein quoted are for large lots in Original Packages as usually purchased by Manufacturers and Jobbers. See Jobbers' Prices Current for prices to Retail buyers

In view of the scarcity of some items subscribers are advised that quotations on these articles are merely nominal, and not always an indication that supplies are to be had at the prices named.

## DRUGS AND CHEMICALS

|                                 |         |       |        |
|---------------------------------|---------|-------|--------|
| Acetanilid                      | lb.     | 1.25  | 1.30   |
| Acetone                         | lb.     | .32   | .34    |
| Acetphenetidin                  | lb.     | 16.00 | 18.00  |
| Agar Agar                       | lb.     | .47   | .55    |
| Alcohol, 188 proof              | gal.    | 2.62  | 2.64   |
| 190 proof, U.S.P.               | gal.    | 2.64  | 2.66   |
| Cologne Spirit, 190 proof       | gal.    | 2.66  | 2.68   |
| Denatured, 180 proof            | gal.    | .45   | .48    |
| 188 proof                       | gal.    | .46   | .48    |
| Wood, ref., 95 p.c.             | gal.    | .50   | .52    |
| 97 p.c.                         | gal.    | .55   | .56    |
| Purified                        | gal.    | .85   | .87    |
| Almonds, bitter                 | lb.     | .28   | .30    |
| Sweet                           | lb.     | .26   | .28    |
| Meal                            | lb.     | .20   | .22    |
| Alon                            | lb.     | .85   | .87½   |
| Ammonia Carb., Dom.             | lb.     | .08½  | .09    |
| Bromide                         | lb.     | 3.50  | 3.60   |
| Iodide, U.S.P.                  | lb.     | 4.15  | 4.20   |
| Muriate, C. P.                  | lb.     | .18   | .19    |
| Amyl Acetate                    | gal.    | 3.25  | 3.50   |
| Antimony, needle                | lb.     | .30   |        |
| Sulphate, 16/17 per cent        | lb.     | .45   | .55    |
| Free sulphur                    | lb.     | .45   | .55    |
| Crimson                         | lb.     | .75   |        |
| Antipyrine                      | lb.     | 30.00 | 32.00  |
| Area Nuts                       | lb.     | .08½  | .10    |
| Argols                          | lb.     | .18   | .20    |
| Arrowroot, Bermuda              | lb.     | .45   | .50    |
| St. Vincent, bbls               | lb.     | .06½  | .06½   |
| Arsenic, red                    | lb.     | .20   | .25    |
| White                           | lb.     | .03½  | .04    |
| Balm of Gilead Buds             | lb.     | .21   | .23    |
| Barium Chlorate                 | per ton | 85.00 | 100.00 |
| Nitrate                         | lb.     | .15   | .17    |
| Peroxide                        | lb.     | .25   | .30    |
| Bay Rum, Porto Rico             | gal.    | 1.60  | 1.65   |
| St. Thomas                      | gal.    | 2.90  | 3.00   |
| Benzol, pure white              | gal.    | .90   | 1.00   |
| Bismuth, Citrate                | lb.     | 3.25  |        |
| Salicylate                      | lb.     | 3.25  |        |
| Subcarbonate                    | lb.     | 3.25  |        |
| Subgallate                      | lb.     | 2.70  | 2.75   |
| Subnitrate                      | lb.     | 2.75  | 2.80   |
| Borax, in bbls                  | lb.     | .06½  | .06½   |
| Bromine, bulk                   | lb.     | 2.50  |        |
| Burgundy Pitch                  | lb.     | .07   | .08    |
| Caffeine, alkaloid, bulk        | lb.     | 11.50 | 12.00  |
| Citrate                         | lb.     | .77   | .79    |
| Calcium, Hypophosphite          | lb.     | .42½  | .44    |
| Camphor, Am. refined, bbls      | lb.     | .42½  | .44    |
| Japan, refined                  | lb.     | .42   | .43    |
| Squares of 4 ounces             | lb.     | .43   | .44    |
| 16's in 1 lb. carton            | lb.     | .44½  | .45    |
| 24's in 1 lb. cartons           | lb.     | .45   | .45½   |
| 32's in 1 lb. carton            | lb.     | .45½  | .46    |
| Cases of 100 blocks             | lb.     | .42½  | .43    |
| Monobromated                    | lb.     | 3.65  | 3.75   |
| Cantharides, Chinese            | lb.     | 1.25  | 1.35   |
| Powdered                        | lb.     | 1.60  | 1.65   |
| Russian                         | lb.     | 4.50  | 4.75   |
| Powdered                        | lb.     | 5.00  | 5.25   |
| Cassia Fistula                  | lb.     | .10   | .11    |
| Chalk, prec. light              | lb.     | .03   | .03½   |
| Heavy                           | lb.     | .03½  | .04    |
| Chloral Hydrate                 | lb.     | .225  |        |
| Chloroform                      | lb.     | .50   | .55    |
| Cocaine, hydrochloride bulk oz. | lb.     | 3.50  | 3.75   |
| Cocaine, alkaloid, bulk.        | oz.     | 6.55  | 8.60   |
| Onices                          | oz.     | 6.35  | 8.40   |
| Eighths                         | oz.     | 6.55  | 8.60   |
| Phosphate                       | oz.     | 6.35  | 6.55   |
| Sulphate                        | oz.     | 6.75  | 6.95   |
| Colocynth, Trieste, whole       | lb.     | .22   | .24    |
| Pulp                            | lb.     | .50   | .75    |
| Cocoa Butter, bulk              | lb.     | .40   | .41    |
| Fingers                         | lb.     | .42   | .42½   |
| Commarin                        | lb.     | .75   |        |
| Cream of Tartar, cryst.         | lb.     | .36   | .36½   |
| Powdered, 99 p. c.              | lb.     | .36   | .36½   |
| Cresote, Beechwood              | lb.     | 4.75  | 5.00   |
| Cresol                          | gal.    | 1.20  | 1.50   |
| Cuttlefish Bone, Trieste        | lb.     | .32   | .35    |
| Jewellers', large               | lb.     | .75   | .80    |
| Small                           | lb.     | .65   | .70    |
| French                          | lb.     | .25   |        |
| Dextrin, imported, Potato       | lb.     | .09   | .10    |

|                                  |          |        |        |
|----------------------------------|----------|--------|--------|
| Domestic Potato                  | lb.      | .04    | .08    |
| Dragon's Blood, mass.            | lb.      | .25    | .60    |
| Reeds                            | lb.      | .85    | .90    |
| Epsom Salts (see Mag. Sulph.)    | lb.      |        |        |
| Ergot, Russian                   | lb.      | .75    |        |
| Spanish                          | lb.      | .85    | .90    |
| Eher, U.S.P.                     | lb.      | .15    | .20    |
| Washed                           | lb.      | .18    | .27    |
| U.S.P. 1880                      | lb.      | .22    | .28    |
| Eucalyptol                       | lb.      | .65    | .70    |
| Formaldehyde, 40 p. c.           | lb.      |        | .09½   |
| Gelatin, Silver                  | lb.      | .60    | .65    |
| Gold                             | lb.      | .75    | .80    |
| Glucose                          | 100 lbs. | 2.46   | 2.52   |
| Glycerin, C. P., bulk, drums.    | lb.      |        |        |
| and bbls. added                  | lb.      | .60    |        |
| C. P., in cans.                  | lb.      | .61    |        |
| Dynamite, drums included         | lb.      | .60    |        |
| Saponification loose             | lb.      | .39    | .40    |
| Soap Lye, loose                  | lb.      | .35    | .37    |
| Grains of Paradise               | lb.      | 2.25   | 3.00   |
| Guaiacol, liquid                 | lb.      | 1.10   | 1.25   |
| Guarana, Pow'd                   | lb.      | 2.00   | 2.16   |
| Haarlem Oil                      | gross    | .16    | .18    |
| Hops, N. Y. 1914 prime           | lb.      | .16    | .18    |
| Pacific Coast 1914 prime         | lb.      | .18    | .20    |
| Hydrogen Peroxide                | gross    | 7.50   | 22.50  |
| Hydroquinone                     | lb.      | 5.00   | 5.50   |
| Iodine, Resublimed               | lb.      | 4.25   | 4.30   |
| Iodoform                         | lb.      | 4.60   | 4.65   |
| Isinglass, American              | lb.      | .75    | .80    |
| Russian                          | lb.      | 7.00   | 7.50   |
| Kola Nuts, West Indian           | lb.      | .10    | .12    |
| Lanolin, hydrous                 | lb.      | 1.00   | 1.05   |
| Anhydrous                        | lb.      | 1.40   | 1.45   |
| Licorice, mass                   | lb.      | .14    | .21    |
| Licorice, Stick, domestic        | lb.      | .23    | .30    |
| Foreign                          | lb.      | .30    | .31    |
| Lupulin, U. S. P.                | lb.      | 1.25   | 1.50   |
| Lycopodium                       | lb.      | 1.45   | 1.50   |
| Magnesium Carbonate              | lb.      | .05½   | .07    |
| Oxide, heavy tech.               | lb.      | .45    | .50    |
| Sulphate, Epsom Salts            | lb.      |        |        |
| Domestic, in bbls. 100 lbs.      | lb.      | 4.50   | 5.00   |
| Manna, large flake               | lb.      | 1.00   |        |
| Small flake                      | lb.      | .90    | .95    |
| Sorts                            | lb.      | .63    | .65    |
| Menthol, Japanese                | lb.      | 3.25   | 3.30   |
| Recryst.                         | lb.      | 4.50   | 5.00   |
| Mercury, flasks                  | lb.      | 105.00 | 110.00 |
| Bisulphate                       | lb.      | 1.29   | 1.30   |
| Blue, mass                       | lb.      | .75    | .76    |
| Blue Ointment, 33 1-3 p. c.      | lb.      | .83    | .84    |
| 50 p. c.                         | lb.      | .93    | .94    |
| Calomel, American                | lb.      | 1.51   | 1.52   |
| Corrosive Sublimate, cryst.      | lb.      | 1.43   | 1.44   |
| Powdered                         | lb.      | 1.56   | 1.58   |
| Red Precipitate                  | lb.      | 1.66   | 1.67   |
| White Precipitate                | lb.      | 7.00   | 10.00  |
| Metal                            | lb.      |        |        |
| Mirbane Oil                      | lb.      | .32    | .35    |
| Morphine, sulphate bulk          | oz.      | 5.35   | 5.50   |
| 1-oz. vials                      | oz.      | 5.55   | 5.60   |
| ¼-oz. vials, 2½-oz. boxes        | oz.      | 5.75   | 5.80   |
| ¼-oz. vials, 1-oz. boxes         | oz.      | 5.80   | 5.85   |
| Diacetyl                         | oz.      | 5.95   | 6.30   |
| Moss, Iceland                    | lb.      | .06½   | .07    |
| Irish                            | lb.      | .08½   | .11    |
| Musk, pods, Cab.                 | oz.      | 8.00   | 8.50   |
| Tonquin                          | oz.      | 13.00  | 15.00  |
| Grain, Cab                       | lb.      | 12.00  | 15.00  |
| Tonquin                          | oz.      | 16.00  | 19.00  |
| Druggists'                       | lb.      | 20.00  | 25.00  |
| Synthetic                        | lb.      | 8.50   | 9.50   |
| Naphthalene, flake               | lb.      | .15    | .16    |
| Balls                            | lb.      | .15    | .16    |
| Nux Vomica, whole                | lb.      | .06    | .06½   |
| Powdered                         | lb.      | .08½   | .10    |
| Cochin                           | lb.      | .06½   | .07    |
| Virgin                           | lb.      | 3.50   | 6.50   |
| Opium, cases                     | lb.      | 11.00  |        |
| Jobbing lots                     | lb.      | 11.05  |        |
| Powdered, U. S. P.               | lb.      | 12.25  |        |
| Granular                         | lb.      | 12.50  |        |
| Paraffine White Oil, U.S.P. gal. | lb.      | 1.35   | 1.50   |
| Paris Green, kegs                | lb.      | .14    | .17    |
| Petrolatum, light amber, bbls    | lb.      | .03½   | .04    |
| Cream                            | lb.      | .05    | .05½   |
| Lily white                       | lb.      | .08    | .10    |
| Snow white                       | lb.      | .10    | .10½   |
| Phenolphthalein                  | lb.      |        | 8.00   |
| Phosphorus                       | lb.      | .80    | .90    |
| Paste                            | lb.      | .05½   | .06    |
| Potassium acetate                | lb.      | .45    | .46    |
| Bicarb                           | lb.      | .45    | .50    |
| Bromide                          | lb.      | 2.50   | 3.00   |
| Citrate, bulk                    | lb.      | .73    | .75    |

|                                   |          |       |       |
|-----------------------------------|----------|-------|-------|
| Cyanide Mixture                   | lb.      | .25   | .29   |
| Hypophosphite                     | lb.      | .92   | .94   |
| Iodide, bulk                      | lb.      | 3.70  | 3.75  |
| Pernanganate                      | lb.      | 1.30  | 1.35  |
| Quinine, 100 oz. tins.            | oz.      | .50   |       |
| 50 oz. tins.                      | oz.      | .50   | .50½  |
| 25 oz. tins.                      | oz.      | .51   |       |
| 5 oz. tins.                       | oz.      | .52   |       |
| 1 oz. tins.                       | oz.      | .55   |       |
| Amsterdam                         | oz.      | .50   | .225  |
| German                            | oz.      | .50   | 2.25  |
| Java                              | oz.      | .50   | 2.25  |
| Resorcin                          | lb.      | 8.50  | 9.00  |
| Rochelle Salt                     | lb.      | .28½  | .29   |
| Saccharin                         | lb.      | 11.50 | 12.00 |
| Safrol                            | lb.      | .28½  | .29   |
| Salicin, bulk                     | lb.      | 5.50  | 6.25  |
| Salol, bulk                       | lb.      | 2.75  | 3.05  |
| Santonin, cryst., bulk.           | lb.      | 42.00 | 45.00 |
| Powdered                          | lb.      | 43.00 | 46.00 |
| Scammony, resin                   | lb.      | 1.50  | 1.75  |
| Seidlitz Mixture                  | lb.      | .22½  | .23   |
| Silver, Nitrate                   | oz.      | .35   | .37½  |
| Soap, Castile, white, pure        | lb.      | .13   | .13½  |
| Marseilles, white                 | lb.      | .11   | .12   |
| Green, pure                       | lb.      | .10   | .12   |
| Ordinary                          | lb.      | .08   | .10   |
| Mottled, pure                     | lb.      | .10   | .12   |
| Ordinary                          | lb.      | .08   | .10   |
| Sodium, Acetate                   | lb.      | .05½  | .06   |
| Benzate, granulated               | lb.      | 3.75  | 4.00  |
| Powdered                          | lb.      | 3.60  | 3.75  |
| Bicarb, English                   | lb.      | .03   | .03½  |
| Amer. f.o.b. works.               | lb.      | .01½  | .01½  |
| Bromide                           | lb.      | .22   | .250  |
| Hypophosphite                     | lb.      | 3.90  | 3.95  |
| Iodide                            | lb.      | .13   | .14   |
| Nitrate, technical                | lb.      | .23   | .24   |
| U. S. P.                          | lb.      | .04½  | .05   |
| Phosphate, U. S. P.               | lb.      | 3.50  | 3.75  |
| Salicylate, U. S. P.              | 100 lbs. | 2.25  | 2.50  |
| Spermacti                         | lb.      | .24   |       |
| Spts. Ether. Nitros.              | lb.      | .45   | .48   |
| Starch, Corn, Pearl               | lb.      | .03½  | .03½  |
| Potato                            | lb.      | .05½  | .05½  |
| Rice                              | lb.      | .12   | .14   |
| Wheat                             | lb.      | .05   | .05½  |
| Storax                            | lb.      | .25   | .30   |
| Strontium, Bromide                | lb.      | 2.50  | 2.51  |
| Nitrate                           | lb.      | .18   | .19   |
| Strychnine Alk'd, crys., bulk oz. | oz.      | .70   | .80   |
| Powder                            | oz.      | .70   | .80   |
| Sulphate                          | oz.      | .70   | .80   |
| Sugar of Milk, powdered           | lb.      | .14   | .15   |
| Sulphonal                         | oz.      | .50   | 1.15  |
| Sulphur, roll                     | 100 lbs. | 1.80  | 2.15  |
| Flour                             | 100 lbs. | 2.12  | 2.60  |
| Flowers                           | 100 lbs. | 2.20  | 2.60  |
| Washed                            | lb.      | .04   | .06   |
| Tartar Emetic, in casks           | lb.      | .53   | .53½  |
| Thymol, crystals                  | lb.      | 12.00 | 12.50 |
| Tin, crystals                     | lb.      | .25½  | .26   |
| Bichloride                        | lb.      | .12½  | .13   |
| Oxide                             | lb.      | .41   | .43   |
| Tolu, pure                        | gal.     | 5.00  | 5.25  |
| Commercial                        | gal.     | 4.75  | 5.00  |
| Turmeric                          | lb.      |       | .05½  |
| Turpentine, Venice, True          | lb.      | .60   | .65   |
| (see Naval Stores)                | lb.      |       |       |
| Artificial                        | lb.      | .14   | .15   |
| Vanillin                          | oz.      | .52   | .55   |
| Zinc Carbonate                    | lb.      | .13   | .14   |
| Chloride                          | lb.      | .10½  | .11   |
| Oxide, white, pure                | lb.      | .30   | .35   |
| Commercial                        | lb.      | .14   | .15   |
| Sulphate                          | lb.      | .06   | .06½  |

## ACIDS

|                            |      |      |      |
|----------------------------|------|------|------|
| Acetic, U. S. P., 28 deg.  | lb.  | .03½ | .05  |
| Glacial, 99 p. c. carboys  | lb.  | .30  | .35  |
| Benzoic, from gum          | lb.  | 3.75 | 4.00 |
| Synthetic                  | lb.  | 3.50 | 3.75 |
| Boric, cryst., U. S. P.    | lb.  | .10  | .10½ |
| Powdered                   | lb.  | .10½ | .10½ |
| Carbolic, cryst., U. S. P. | lb.  | 1.75 | 2.00 |
| Citric, crystals           | lb.  | .85  | .55½ |
| Cresylic, 95/100 per cent  | gal. | .75  | 1.00 |
| Gallie                     | lb.  | .85  | .90  |
| Lactic, U. S. P.           | lb.  |      | 1.00 |
| Muriatic, C. P.            | lb.  | .06  | .08  |
| Nitric, C. P.              | lb.  | .07  | .07½ |
| Oxalic, Cryst., casks      | lb.  | .50  | .51  |
| Picric, kegs               | lb.  | 1.50 | 2.00 |
| Phosphoric, U.S.P.         | lb.  | .28  | .30  |
| Pyrogallie                 | lb.  | 1.45 | 1.50 |



## New York Markets

**No Sensational Developments in Past Week but Values are Mostly Sustained—Some Drugs Decline.**

There have been no sensational developments in the market for drugs and chemicals, prices on most commodities, however, being fully sustained under a steady buying movement by exporters of supplies to meet the unabated demand from belligerent nations, particularly for materials for munition manufacturing. The domestic demand, however, has not improved. The volume of orders booked for domestic trade has been light for the past week, particularly of narcotic drugs covering opium, morphine and cocaine and their derivatives.

It is generally conceded in trade circles that the diminution in the volume of buying orders covering narcotics in this country is largely attributed to the operation of the Harrison narcotic law, which went into effect on March 1, 1915.

No sharp revision of quotations on various drugs, chemicals, etc., has been announced, aside from a sharp rise in prices on nitrate of silver, while fair to moderate advances on various drugs, oils, dyestuffs and gums have been established. Norwegian codliver oil and some varieties of seeds show declines in values. Quinine salts are being offered by second hands at \$1.25, showing a further decline, while up to \$1.40 an ounce is being asked.

There has been no cessation of the active demand for spices and a large business has been done in pepper, cloves, nutmegs, cassias and pimento. Unfavorable shipping facilities and uncertainties surrounding the primary markets is sustaining a firm trend of prices. The market is unsettled and it is impossible to figure on present statistics as there are liable to be erratic developments that would change the situation entirely. The chief factor is the scarcity of supplies on the spot and afloat to arrive, which bid well to influence sharp advances in prices on some spices.

**Anise Seed.**—The market closed easier under more liberal offerings and larger arrivals. Holders reduced prices to 11¼c. a pound on Spanish seed. Sales for the week were light.

**Antipyrine.**—Supplies are scarce and prices show a further upward movement. Holders are now asking an advance to \$2 an ounce and to \$32 a pound.

**Arrow Root.**—St. Vincent prices closed stronger and higher under larger inquiries and small spot stocks coupled with higher primary markets. Sellers are now asking 6¼@6½c. a pound as to terms of sale.

**Carbon Bisulphide.**—Is stronger, owing to small spot stocks and a better demand. Holders are naming 7@7½c. a pound, as to quantity ordered.

**Chamomile Flowers.**—Under larger sales and light offerings of Roman flowers coupled with favorable cable advices from primary sources, a firmer trend of the market developed. Sellers in most cases are refusing to shade 30c. a pound, while others are naming up to 32c. a pound for spot lots. Hungarian flowers closed firmer on a scarcity of supplies and sellers are naming 60@65c. a pound, according to quality and quantity ordered.

**Cinchona Bark.**—Arrivals from Rotterdam for the past week embraced 567 bales and 31 cases, the bulk of which passed into direct consumption. Values closed firm but unchanged on the various sorts, sellers naming 25@28c. and 16@18c. a pound for red and yellow respectively, as to quality and quantity ordered.

**Codeine.**—The volume of orders booked for the past week for account of domestic consumers shows a further decrease. This, however, is being offset by large sales of supplies for export. Domestic manufacturers continue to quote on bulk basis of \$6.35 an ounce for phosphate, \$6.75 for sulphate, \$7.50 for muriate and nitrate and alkaloid at \$8.40 an ounce, in one-ounce vials, covering ten-ounce lots in one delivery.

**Cutch.**—Prices closed firmer, showing a sharp gain in values, in sympathy with higher primary markets and moderate spot supplies. Sellers advanced quotations and are asking 13½@17c. for supplies in cases while powdered is held at 15@18c. a pound, all as to quality and quantity ordered on the spot.

**Dill Seed.**—A firmer tone pervades the market, under a better movement into consumption and small spot supplies. Sellers are asking slightly higher values, ranging from 7¾@8½c. a pound, as to quality and quantity purchased.

**Doggrass Root.**—Decidedly small spot supplies and a larger inquiry resulted in a firmer market. Holders are naming 70@75c. for cut root, as to quantity and quality ordered, showing a slight gain over recent prices paid by buyers.

**Fish Berries.**—The situation of the market has improved in sympathy with the higher cost of importation. Sellers advanced prices to 4@4½c. a pound, as to quality and quantity ordered.

**Gambier.**—Higher prices covering the cost of importation from primary markets, together with a scarcity of spot stocks, imparted a stronger feeling among holders here. Spot quotations were advanced sharply to 18@18½c. a pound, as to quantity ordered and terms of sale.

**Gamboge.**—A steady demand and further inroads in supplies, coupled with stronger primary markets culminated in a further rise in prices, covering all sorts. Holders are adhering closely to quotations ranging from 75@80c. for mass and pipe and 80@85c. a pound for powdered, as to quality and terms of sale.

**Grains of Paradise.**—Increased inquiries and a further marked reduction of spot stocks, led to an upward trend of the market. Holders in most quarters are quoting higher prices and buyers are finding it difficult to place orders at prices under 50@55c. a pound, as to quantity ordered.

**Guaiac Gum.**—Holders advanced values to a higher level, owing to small spot supplies and a steady demand; coupled with encouraging reports from primary sources. Sellers are quoting from 25 to 50c. and 50@55c. a pound for lump and powdered, as to quality and quantity ordered respectively.

**Juniper Berries.**—Better inquiries and moderate spot supplies, led to an upward trend of the market. Holders are refusing to book orders at recent values and 3¼@4½c. as to quality and quantity is being named.

**Juniper Berry Oil.**—Scarcity of supplies and better inquiries to a further upward trend of the market. Sellers are now demanding \$3.50 a pound and upward, as to quality and size of order.

**Laurel Leaves.**—Larger arrivals and no improvement in the buying movement, together with liberal offerings of supplies in all positions resulted in a downward course of the market. Offerings of spot were lowered to 6¼@6¾c., as to quality and size of order.

**Lycopodium.**—A leading firm advanced quotations to \$1.75 a pound, but offerings at slightly lower figures are being made, ranging down to \$1.50 a pound. A general advance in the market is looked for, based on a further shrinkage of supplies.

**Madder.**—The market for Dutch madder is decidedly stronger in sympathy with a higher Holland market and a scarcity of spot stocks. Importers are firmer in their views on prices, an advance to 24c. a pound being named as the inside figure. There were scattered offerings of small lots at prices ranging up to 25c. a pound.

**Marjoram Leaves.**—Increased attention by buyers and limited supplies of French leaves resulted in an upward movement of the market. Holders raised quotations to 15@16c. a pound, while German leaves were held at 37@42c. a pound, according to quantity and quality purchased. Toward the close prices receded under larger offerings at 14@15c., as to quality and terms of sale.

**Morphine.**—Makers are adhering to former prices, quoting on a bulk basis of \$3.50 an ounce for muriate and sulphate in five-ounce cans, while acetate and alkaloid in one-ounce packages are held at \$6.95, in lots of 25 ounces in one delivery. The demand from domestic consumers continues slow, but fairly large orders are being booked for export.

**Mustard Oil.**—The pronounced scarcity of artificial oil, resulted in several leading makers, announcing a rise in prices to \$10.50 a pound, while in some quarters

(Continued on page 10)



## Drugs and Chemicals in Original Packages (Continued)

|                           |     |      |        |
|---------------------------|-----|------|--------|
| Salicylic .....           | lb. | 3.75 | — 4.00 |
| Stearic .....             | lb. | .11½ | .25    |
| Sulphuric, C. P. ....     | lb. | .06  | — .08  |
| Tannic, U. S. P., bulk .. | lb. | .80  | — .85  |
| Tartaric crystals .....   | lb. | .50  | — .52  |
| Powdered .....            | lb. | .49  | — .50  |

## ESSENTIAL OILS

|   |     |       |         |
|---|-----|-------|---------|
| Almond, bitter .....                      | lb. | 8.50  | — 11.00 |
| Artificial .....                          | lb. | 5.50  | — 6.00  |
| Sweet, true .....                         | lb. | .80   | — .85   |
| Peach kernel .....                        | lb. | .40   | — .45   |
| Amber, crude .....                        | lb. | .25   | — .25   |
| Rectified .....                           | lb. | .40   | — .45   |
| Anise .....                               | lb. | 1.00  | — 1.05  |
| Bay .....                                 | lb. | 2.15  | — 2.25  |
| Bergamot .....                            | lb. | 3.35  | — 3.50  |
| Cade .....                                | lb. | .26   | — .30   |
| Cajuput, bottles .....                    | lb. | .85   | — 1.00  |
| Camphor, light color, heavy gravity ..... | lb. | .12½  | .13     |
| Japanese, white .....                     | lb. | .13   | — .14   |
| Caraway .....                             | lb. | 1.90  | — 2.00  |
| Cassia, 75@80 p. c. tech. ....            | lb. | 1.00  | — 1.05  |
| Lead free .....                           | lb. | 1.10  | — 1.15  |
| U. S. P. ....                             | lb. | —     | 1.40    |
| Cedar Leaf .....                          | lb. | .40   | — .45   |
| Wood .....                                | lb. | .14   | — .16   |
| Cinnamon, Ceylon, heavy. ....             | lb. | 11.50 | — 12.00 |
| Citronella, Ceylon .....                  | lb. | .40   | — .41   |
| Java .....                                | lb. | .85   | — .90   |
| Cloves, cans .....                        | lb. | 1.40  | — 1.42  |
| Bottles .....                             | lb. | 1.40  | — 1.42  |
| Copaiba .....                             | lb. | .85   | — .90   |
| Coriander .....                           | lb. | 14.00 | — 15.00 |
| Croton .....                              | lb. | .85   | — .90   |
| Cubeba .....                              | lb. | 2.75  | — 2.85  |
| Erigeron .....                            | lb. | .85   | — .90   |
| Eucalyptus, Australian .....              | lb. | .50   | — .50   |
| Fennel, sweet .....                       | lb. | 3.25  | — 3.50  |
| Geranium, Algerian .....                  | lb. | 3.85  | — 4.00  |
| Turkish .....                             | lb. | 3.00  | — 3.00  |
| Bourbon .....                             | lb. | 3.00  | — 3.25  |
| Gingergrass .....                         | lb. | 1.75  | — 2.00  |
| Ginger .....                              | lb. | 5.00  | — 5.10  |
| Hemlock .....                             | lb. | .55   | — .60   |
| Juniper Berries, rect. ....               | lb. | 2.75  | — 3.00  |
| Twice rect. ....                          | lb. | 3.25  | — 3.50  |
| Wood .....                                | lb. | .40   | — .45   |
| Lavender Flowers .....                    | lb. | 3.50  | — 3.75  |
| Spike .....                               | lb. | 1.25  | — 1.40  |
| Garden .....                              | lb. | .65   | — .75   |
| Lemon .....                               | lb. | 1.00  | — 1.10  |
| Lemongrass .....                          | lb. | .85   | — .90   |
| Limes, expressed .....                    | lb. | 2.50  | — 2.75  |
| Distilled .....                           | lb. | .25   | — .25   |
| Linaloe .....                             | lb. | .25   | — .25   |
| Mace, expressed .....                     | lb. | .90   | — 1.00  |
| Distilled .....                           | lb. | .85   | — 1.00  |
| Mustard, natural .....                    | lb. | 9.50  | — 10.00 |
| Artificial .....                          | lb. | 8.50  | — 8.75  |
| Neroli, bigarade .....                    | lb. | 28.00 | — 40.00 |
| Petale .....                              | lb. | 42.00 | — 50.00 |
| Artificial .....                          | lb. | 10.00 | — 18.00 |
| Nutmeg .....                              | lb. | .85   | — 1.00  |
| Orange, bitter .....                      | lb. | 2.25  | — 2.35  |
| Sweet .....                               | lb. | 1.80  | — 1.90  |
| Patchouli .....                           | lb. | 7.50  | — 7.60  |
| Pennyroyal .....                          | lb. | 1.75  | — 1.85  |
| Imported .....                            | lb. | 1.40  | — 1.50  |
| Peppermint, tins .....                    | lb. | 1.95  | — 2.20  |
| Bottles .....                             | lb. | 2.15  | — 2.65  |
| Petit Grain, S. A. ....                   | lb. | 2.70  | — 3.00  |
| French .....                              | lb. | 6.00  | — 6.50  |
| Pimento .....                             | lb. | 1.65  | — 1.70  |
| Pine Needles .....                        | lb. | .70   | — .75   |
| Rose, natural .....                       | oz. | 10.50 | — 11.00 |
| Artificial .....                          | oz. | 2.50  | — 3.00  |
| Rosemary .....                            | lb. | .75   | — .80   |
| Sandalwood, East Indian. ....             | lb. | 6.50  | — 6.75  |
| West Indian .....                         | lb. | 1.30  | — 1.35  |
| Sassafras, natural .....                  | lb. | .62½  | .65     |
| Artificial .....                          | lb. | .25   | — .24   |
| Savin .....                               | lb. | 3.00  | — 3.25  |
| Spearmint .....                           | lb. | 1.70  | — 1.75  |
| Spruce .....                              | lb. | .37½  | .60     |
| Tansy .....                               | lb. | 2.60  | — 2.65  |
| Thyme, red, French. ....                  | lb. | 1.30  | — 1.50  |
| White, French .....                       | lb. | 1.45  | — 1.55  |
| Wintergreen leaves, true. ....            | lb. | 4.50  | — 5.00  |
| Synthetic .....                           | lb. | 3.50  | — 3.75  |
| Birch, sweet .....                        | lb. | 3.75  | — 4.00  |
| Wormseed, Baltimore .....                 | lb. | 1.90  | — 2.00  |
| Wormwood .....                            | lb. | 2.25  | — 2.50  |

## CRUDE DRUGS

## BALSAMS

|                      |      |      |        |
|----------------------|------|------|--------|
| Copaiba, Para .....  | lb.  | .42  | — .43  |
| South American ..... | lb.  | .45  | — .50  |
| Fir, Canada .....    | gal. | 5.00 | — 5.25 |
| Oregon .....         | gal. | .65  | — .75  |
| Peru .....           | gal. | 4.60 | — 4.90 |
| Tolu .....           | lb.  | .40  | — .42  |

## BARKS

|                             |     |         |        |
|-----------------------------|-----|---------|--------|
| Angostura .....             | lb. | .24     | — .25  |
| Bayberry .....              | lb. | .05     | — .05½ |
| Blackhaw, of root. ....     | lb. | .20     | — .30  |
| of Tree .....               | lb. | .09     | — .10  |
| Buckthorn .....             | lb. | .30     | — .35  |
| Calisaya .....              | lb. | .19     | — .27  |
| Cascara Sagrada .....       | lb. | .07     | — .09½ |
| Cascarilla quills .....     | lb. | .24     | — .25  |
| Siftings .....              | lb. | .12     | — .15  |
| Cinchona, red, quills ..... | lb. | .25     | — .28  |
| Broken .....                | lb. | .22     | — .23  |
| Yellow, "quills" .....      | lb. | .23     | — .24  |
| Broken .....                | lb. | .25     | — .25  |
| Condurango .....            | lb. | .25     | — .30  |
| Cotton Root .....           | lb. | .06½    | .07    |
| Cramp .....                 | lb. | .05½    | .06    |
| Elm, grinding .....         | lb. | .14     | — .15  |
| Powdered .....              | lb. | .15     | — .16  |
| Lemon Peel .....            | lb. | .05½    | .06    |
| Orange Peel, bitter .....   | lb. | .03½    | .04    |
| Sweet .....                 | lb. | .05     | — .06  |
| Trieste .....               | lb. | Nominal |        |
| Prickly, Ash .....          | lb. | .10     | — .12  |
| Northern .....              | lb. | .10     | — .12  |
| Pomegranate .....           | lb. | .25     | — .25  |
| of Fruit .....              | lb. | .30     | — .30  |
| Quebracho .....             | lb. | .30     | — .32  |
| Sassafras, ordinary .....   | lb. | .11     | — .14½ |
| Select .....                | lb. | .15     | — .16  |
| Simaruba .....              | lb. | .15½    | — .16  |
| Soap, whole .....           | lb. | .08     | — .09  |
| Cut .....                   | lb. | .15     | — .17  |
| Crushed .....               | lb. | .09     | — .09½ |
| Tonga .....                 | lb. | .35     | — .40  |
| Wahoo of Root .....         | lb. | .30     | — .35  |
| White Pine .....            | lb. | .04     | — .05  |
| White Poplar .....          | lb. | .04     | — .05  |
| Wild Cherry .....           | lb. | .05     | — .08  |
| Witch Hazel .....           | lb. | Nominal |        |

## BEANS

|                           |     |      |        |
|---------------------------|-----|------|--------|
| Calabar .....             | lb. | .20  | — .25  |
| St. Ignatius .....        | lb. | .18  | — .20  |
| Tonka, Angostura .....    | lb. | .90  | — .95  |
| Para .....                | lb. | .65  | — .70  |
| Surinam, cryst. ....      | lb. | .75  | — .80  |
| Vanilla Bourbon .....     | lb. | 2.50 | — 3.25 |
| Mexican, whole .....      | lb. | 3.50 | — 5.00 |
| Cuts .....                | lb. | 2.75 | — 3.25 |
| South American .....      | lb. | 3.25 | — 3.50 |
| Tahiti, white label. .... | lb. | 1.65 | — 1.85 |
| Green label .....         | lb. | 1.25 | — 1.30 |

## BERRIES

|                       |     |      |        |
|-----------------------|-----|------|--------|
| Cubeb, ordinary ..... | lb. | .40  | — .42  |
| XX .....              | lb. | .50  | — .50½ |
| Powdered .....        | lb. | .40  | — .45  |
| Fish .....            | lb. | .03½ | — .03½ |
| Juniper .....         | lb. | .03½ | — .04  |
| Laurel .....          | lb. | .08  | — .08  |
| Prickly, Ash .....    | lb. | .12  | — .14  |
| Saw Palmetto .....    | lb. | .08  | — .08½ |
| Sloe .....            | lb. | .46  | — .47  |

## FLOWERS

|                               |     |         |         |
|-------------------------------|-----|---------|---------|
| Arnica .....                  | lb. | .30     | — .32   |
| Borage .....                  | lb. | .85     | — .90   |
| Calendula .....               | lb. | .50     | — .60   |
| Chamomile, German .....       | lb. | .55     | — .60   |
| Belgium .....                 | lb. | .32     | — .35   |
| Hungarian .....               | lb. | .55     | — .60   |
| Roman .....                   | lb. | .28     | — .30   |
| Elder .....                   | lb. | .12     | — .13   |
| Insect, open .....            | lb. | Nominal |         |
| Closed .....                  | lb. | Nominal |         |
| Powd. Flowers and Stems ..... | lb. | .26     | — .28   |
| Powd. Flowers .....           | lb. | .40     | — .45   |
| Lavender, ordinary .....      | lb. | .20     | — .25   |
| Select .....                  | lb. | .25     | — .25   |
| Malva .....                   | lb. | 1.50    | — 1.75  |
| Mullein .....                 | lb. | 2.00    | — 2.00  |
| Saffron, American .....       | lb. | .75     | — .75   |
| Valencia .....                | lb. | 11.25   | — 11.50 |
| Tilia, with leaves .....      | lb. | .50     | — .55   |

## LEAVES AND HERBS

|                    |     |      |        |
|--------------------|-----|------|--------|
| Aconite .....      | lb. | .08  | — .09  |
| Bay, true .....    | lb. | 1.00 | — 1.00 |
| Belladonna .....   | lb. | 1.35 | — 1.40 |
| Buchu, short ..... | lb. | 1.25 | — 1.30 |
| Long .....         | lb. | 1.25 | — 1.30 |

|                                |     |         |        |
|--------------------------------|-----|---------|--------|
| Cannabis Indica .....          | lb. | 1.90    | — 2.00 |
| Chiretta .....                 | lb. | .13     | — .14  |
| Coca, Huanuco .....            | lb. | —       | .40    |
| Truxillo .....                 | lb. | .35     | — .40  |
| Coltsfoot .....                | lb. | .25     | — .26  |
| Conium .....                   | lb. | .10     | — .11  |
| Damiana .....                  | lb. | .07½    | — .10  |
| Digitalis .....                | lb. | .25     | — .30  |
| Eucalyptus .....               | lb. | .05½    | — .06  |
| Euphorbia pilulifera .....     | lb. | .39     | — .45  |
| Grindelia Robusta .....        | lb. | .05     | — .05½ |
| Henbane, German .....          | lb. | —       | .25    |
| Russian .....                  | lb. | Nominal |        |
| Henna .....                    | lb. | .10     | — .12  |
| Horehound .....                | lb. | .14     | — .15  |
| Jaborandi .....                | lb. | .12     | — .14  |
| Laurel .....                   | lb. | .06½    | — .07½ |
| Lobelia .....                  | lb. | .07     | — .08  |
| Matico .....                   | lb. | Nominal |        |
| Marjoram, German .....         | lb. | .38     | — .41  |
| French .....                   | lb. | .15     | — .17  |
| Pennyroyal .....               | lb. | .04     | — .05  |
| Peppermint, American .....     | lb. | .12     | — .14  |
| German .....                   | lb. | Nominal |        |
| Pichi .....                    | lb. | .08     | — .10  |
| Pulsatilla .....               | lb. | —       | 3.00   |
| Rose, red .....                | lb. | 1.75    | — 1.80 |
| Rosemary .....                 | lb. | .05½    | — .06  |
| Rue .....                      | lb. | .45     | — .46  |
| Sage, stemless .....           | lb. | .40     | — .41  |
| Grinding .....                 | lb. | .38     | — .39  |
| Savory .....                   | lb. | .21     | — .22  |
| Senna, Alexandria, whole. .... | lb. | .45     | — .50  |
| Half leaf .....                | lb. | .35     | — .40  |
| Siftings .....                 | lb. | .19     | — .20  |
| Tinnevely .....                | lb. | .22     | — .28  |
| Pods .....                     | lb. | .10     | — .11  |
| Skullcap, U.S.P. ....          | lb. | .21     | — .23  |
| Spearmint, American .....      | lb. | .18     | — .20  |
| Stramonium .....               | lb. | .16     | — .18  |
| Thyme .....                    | lb. | .14     | — .16  |
| Uva Ursi .....                 | lb. | .06½    | — .07  |
| Witch Hazel .....              | lb. | .04     | — .05  |
| Yerba Santa .....              | lb. | .06     | — .07  |

## ROOTS

|                               |     |      |        |
|-------------------------------|-----|------|--------|
| Aconite .....                 | lb. | .13½ | — .15  |
| Alkanet .....                 | lb. | .30  | — .35  |
| Althea, cut .....             | lb. | .45  | — .46  |
| Whole .....                   | lb. | .29  | — .35  |
| Angelica, American .....      | lb. | .14  | — .15  |
| German .....                  | lb. | .15  | — .20  |
| Arnica .....                  | lb. | .30  | — .35  |
| Belladonna .....              | lb. | 1.45 | — 1.50 |
| Berberis aq. ....             | lb. | .08  | — .09  |
| Blood .....                   | lb. | .07  | — .07½ |
| Blueflag .....                | lb. | .11  | — .12  |
| Bryonia .....                 | lb. | .21  | — .23  |
| Burdock .....                 | lb. | .12  | — .15  |
| Calamus, bleached .....       | lb. | 1.00 | — 1.10 |
| Unbleached .....              | lb. | .20  | — .24  |
| Cohosh, black .....           | lb. | .03½ | — .04½ |
| Blue .....                    | lb. | .04½ | — .05  |
| Colchicum .....               | lb. | .20  | — .22  |
| Colombo .....                 | lb. | .07  | — .09  |
| Culvers .....                 | lb. | .08½ | — .09  |
| Dandelion .....               | lb. | .25  | — .30  |
| Doggrass .....                | lb. | .70  | — .75  |
| Echinacea .....               | lb. | .17  | — .18  |
| Elecampane, imported .....    | lb. | .07½ | — .08  |
| Galangal .....                | lb. | .09  | — .10  |
| Gelsemium .....               | lb. | .04½ | — .05  |
| Gentian .....                 | lb. | .12  | — .13  |
| Geranium .....                | lb. | .04½ | — .05  |
| Ginger, African .....         | lb. | .08  | — .09  |
| Jamaica .....                 | lb. | .18  | — .19  |
| Bleached .....                | lb. | .19  | — .20  |
| Ginseng, wild, Southern. .... | lb. | 7.00 | — 7.25 |
| Northwestern .....            | lb. | 7.25 | — 7.50 |
| Eastern .....                 | lb. | 7.00 | — 7.25 |
| Cultivated .....              | lb. | 5.00 | — 5.50 |
| Golden Seal .....             | lb. | —    | 4.40   |
| Powdered .....                | lb. | —    | 4.65   |
| Hellebore, white .....        | lb. | .10  | — .10½ |
| Powdered .....                | lb. | .12½ | — .13  |
| Black .....                   | lb. | .11  | — .12  |
| Ipecac, Cartagena .....       | lb. | 2.45 | — 2.50 |
| Powdered .....                | lb. | 2.65 | — 2.70 |
| Jalap, whole .....            | lb. | .09  | — .10  |
| Kava Kava .....               | lb. | .18  | — .20  |
| Licorice, extra .....         | lb. | .16  | — .17  |
| Selected .....                | lb. | .15  | — .15½ |
| Mandrake .....                | lb. | .06  | — .07  |
| Musk, Russian .....           | lb. | 1.25 | — 1.30 |
| Orris, Florentine, bold ..... | lb. | .15  | — .16  |
| Powdered .....                | lb. | .15  | — .16  |
| Verona .....                  | lb. | .12½ | — .16  |
| Fingers .....                 | lb. | 1.55 | — 1.60 |
| Pereira Brava .....           | lb. | .13  | — .15  |
| Peilitory .....               | lb. | .30  | — .35  |
| Pink, true .....              | lb. | .35  | — .40  |
| Poke .....                    | lb. | .03½ | — .04  |

## New York Markets

(Continued from page 8)

scattered lots could be purchased at \$8.50 and upward, as to quality and quantity ordered. Seed oil closed firm at \$9@9.25 a pound, as to terms of sale.

**Mustard Seed.**—Larger arrivals and a moderate demand, coupled with some price shading by leading importers, served to weaken the market. Holders reduced quotations on English seed to 13@13½c. a pound, as to quality and quantity ordered.

**Nux Vomica.**—The trend of the market is stronger in sympathy with the higher cost of importation and a larger local demand. We hear of sales involving but-ton at 6c. a pound, while some sellers are asking 6½c. a pound, showing a fractional advance over recent sale's prices. Powdered closed at 8¾@10c. a pound, as to size of order.

**Opium.**—The demand from domestic consumers shows a further falling off, but sales for the week were of a good volume, while for export fairly large orders are still being booked. Holders continue to quote on the basis \$11 a pound for druggists' quality in cases and for jobbing parcels \$11.05 a pound. Powdered and granular closed at \$12.25 and \$12.50 a pound respectively.

**Potassium Bicarbonate.**—Prices closed stronger in sympathy with light offerings due to a scarcity of spot stocks. Sellers are naming higher values ranging from 45@46c. a pound, at which figures a fairly good business was done.

**Quicksilver.**—The trend of the market is stronger and in some quarters holders named higher values to \$110 per flask. Some lots are still available at even lower figures, ranging down to \$105 a flask. Jobbing lots are selling at \$1.55@1.60 a pound, as to terms of sale.

**Quinine.**—The situation has not changed to an appreciable extent and owing to the indifference by buyers to meet the high prices named by second hands, the latter were obliged to lower their offerings to \$1.30 an ounce, while sales at \$1.25 during the past week, were reported. It is becoming more apparent that second hands instead of sustaining \$1.50 an ounce for outside lots, are more anxious to lower their prices, in order to realize on their holdings. Makers are quoting former unchanged figures on the basis of 50c. an ounce for 100-ounce tins.

**Saffron Flowers.**—Holders of American flowers are firmer in their views on prices based on a scarcity of supplies, and up to \$1 a pound is being named. Offerings of scattered small lines were made at 70c. and upward, which found ready buyers.

**Sarsaparilla Root.**—Mexican root closed stronger under a further decrease in spot stocks and steady inquiries. Holders are now quoting 12½@13c. a pound, as to quality and quantity purchased.

**Senna Leaves.**—Increased arrivals, which led to competition among leading importers, created an easier sentiment in trade circles, resulted in lower values on Tinnevely leaves. Dealers quoted lower figures on spot lots ranging from 20@28c. a pound, as to terms of sale.

**Silver.**—A further sharp gain in prices of nitrate featured the market, which was attributed to the enhanced cost of the metal. Sellers are now demanding 35½@37½c. an ounce, as to quantity purchased and terms of sale.

### QUICKSILVER RECEIVED FROM MEXICO NOT SUFFICIENT TO AFFECT MARKET

London cables advising a decline in the price of quicksilver has not had a corresponding effect on the New York market. Instead, according to well informed authorities, prices here are ranging between \$100 and \$110 a flask with a ready sale for all quicksilver offered. Importations of this metal are being made from Mexico but the quantities are only nominal and have no influence on the market in any

way. The Mexican article is entirely a recovered product, obtained principally from the workings of gold and silver ores and is of an inferior quality due to contamination by the impurities which are not all eliminated in the process of recovery.

According to statistics as given in the United States Geological Survey, 1913, the yield of quicksilver in this country has been considerably below normal since 1905, but the present brisk business of war material producing plants, and the probable continuation of such activities on account of contracts on hand, will no doubt act as a stimulus in reviving the interests of the quicksilver miners. Distributing agents of this metal seem to be taking a tranquil view of the situation and do not anticipate an alarming shortage in the immediate future.

### RUSSIAN DRUGS ARE HIGHER IN ANTICIPATION OF CLOSING ARCHANGEL

Although efforts will probably be made to keep open the Russian port of Archangel, a heavy buying movement, in anticipation of the closing of this source of supply for the winter, has caused a sharp advance in the price of Russian products, including lycopodium, cantharides, isinglass, ergot, etc.

A prominent importer in reviewing the market situation said that quite a bit of the stock of these drugs was held by second hands who are waiting for still further advances. This was particularly true in the case of cantharides, and he thought that if the present conditions continue, the manufacturer of preparations containing cantharides would have to resort to the use of the Chinese variety. This brand, while not so highly esteemed as the Russian fly, may be used, nevertheless, to advantage in the manufacture of many pharmaceutical preparations.

Russian isinglass at \$7.80 and \$8.25 per pound, an increase of \$3.50 and \$4.00 a pound since last June, is indicative of conditions surrounding that product.

Ergot has not been seriously affected. The importations from Spain, both in quality and quantity, compare favorably with the Russian product.

### SHIPMENT OF CINCHONA BARK ENOUGH TO AFFECT MARKET APPRECIABLY

The quinine situation seems to be pretty well in hand and the high water mark relative to prices has apparently been reached. A price of 50c an oz. in 100-oz. tins is still being quoted and no advance above that is expected unless circumstances not heretofore presented should arise.

One shipment containing 611 bales of cinchona bark was received in New York the first of this week, and while this is a comparatively small amount, there is every reason to believe that further shipments are forthcoming. According to one of the largest manufacturers of this product in the United States, the visible supply of cinchona bark is of sufficient magnitude to insure a yield of quinine ample for the demands made upon them. They are careful, however, not to permit this supply to fall in the hands of unscrupulous speculators, and are filling orders only in accordance with a policy based on past requirements.

### DRUG TRADE CONFERENCE TO MEET IN WASHINGTON ON DECEMBER 16

The first session of the annual meeting of the National Drug Trade Conference will be held at the New Willard Hotel, Washington, D. C., at ten o'clock on the morning of December 16. The executive committee will meet one day earlier to plan the work of the meeting.

Many important subjects will be brought before the conference at this time owing to proposed legislation which is to be brought to the attention of Congress. Among the subjects which will probably be discussed are the rulings under the Harrison law, the renewal of legislation taxing the manufacturers of perfumes and toilet articles, the Stevens bill and the Paige bill.

## Drugs and Chemicals in Original Packages (Continued)

|                                |     |      |   |      |
|--------------------------------|-----|------|---|------|
| Rhatany .....                  | lb. | .65  | — | .70  |
| Powdered .....                 | lb. | .36  | — | .46  |
| Rhubarb, Chinese .....         | lb. | .80  | — | .82  |
| High, dried .....              | lb. | .13  | — | .15  |
| Chips .....                    | lb. | .18  | — | .20  |
| Sarsaparilla, Honduras .....   | lb. | .39  | — | .40  |
| Mexican .....                  | lb. | —    | — | .12  |
| Senega .....                   | lb. | .40  | — | .41  |
| Serpentaria .....              | lb. | .36  | — | .40  |
| Skunk Cabbage .....            | lb. | .10  | — | .12  |
| Snake, natural .....           | lb. | .17½ | — | .18  |
| Stripped .....                 | lb. | .28  | — | .32  |
| Spikenard .....                | lb. | .08  | — | .10  |
| Squill .....                   | lb. | .06  | — | .06½ |
| Stillingia .....               | lb. | .05½ | — | .06  |
| Unicorn false (helonias) ..... | lb. | .40  | — | .42  |
| True (Aletris) .....           | lb. | .22  | — | .24  |
| Valerian, Belgian .....        | lb. | .30  | — | .35  |
| English .....                  | lb. | .72  | — | .75  |
| German .....                   | lb. | .35  | — | .36  |
| Yellow Dock .....              | lb. | .06  | — | .07  |

## SEEDS

|                              |      |      |   |      |
|------------------------------|------|------|---|------|
| Anise, Levant .....          | lb.  | .11  | — | .12  |
| Star .....                   | lb.  | .35  | — | .40  |
| Canary, Spanish .....        | lb.  | —    | — | .05½ |
| Dutch .....                  | lb.  | .04½ | — | .05  |
| Smyrna .....                 | lb.  | —    | — | .05  |
| South American .....         | lb.  | .04½ | — | .04½ |
| Caraway .....                | lb.  | .13  | — | .13½ |
| Cardamoms, bleached .....    | lb.  | 1.15 | — | 1.25 |
| Decorticated .....           | lb.  | .80  | — | .85  |
| Celery .....                 | lb.  | .30  | — | .32  |
| Colchicum .....              | lb.  | 1.00 | — | 1.05 |
| Conium .....                 | lb.  | .22  | — | .23  |
| Coriander, natural .....     | lb.  | .04½ | — | .04½ |
| Bleached .....               | lb.  | .05½ | — | .06  |
| Cumin, Malta .....           | lb.  | .22  | — | .23  |
| Mogador .....                | lb.  | .23  | — | .24  |
| Levant .....                 | lb.  | —    | — | .23  |
| Morocco .....                | lb.  | .22  | — | .23  |
| Dill .....                   | lb.  | .08  | — | .08½ |
| Fennel, German, large .....  | lb.  | .85  | — | .90  |
| Italian .....                | lb.  | .10  | — | .10½ |
| Roumanian, small .....       | lb.  | .12  | — | .14  |
| French .....                 | lb.  | .09  | — | .10  |
| Flax, whole .....            | bbl. | 8.45 | — | 8.70 |
| Ground .....                 | lb.  | .04½ | — | .04½ |
| Foenugreek .....             | lb.  | .03  | — | .03½ |
| Hemp, Manchurian .....       | lb.  | .04½ | — | .05  |
| Russian .....                | lb.  | —    | — | .23  |
| Larkspur .....               | lb.  | .28  | — | .30  |
| Lobelia .....                | lb.  | —    | — | .20  |
| Miller, natural .....        | lb.  | .03  | — | .03½ |
| Hulled .....                 | lb.  | .07½ | — | .08½ |
| Mustard, Barb. Brown .....   | lb.  | .07½ | — | .08½ |
| California, brown .....      | lb.  | .10  | — | .10½ |
| Sicily, brown .....          | lb.  | .11  | — | .12  |
| Dutch .....                  | lb.  | .13  | — | .13½ |
| English, yellow .....        | lb.  | .13½ | — | .13½ |
| German, yellow .....         | lb.  | —    | — | .15  |
| Parsley .....                | lb.  | .14  | — | .15  |
| Poppy, Dutch .....           | lb.  | .21  | — | .22  |
| Turkish .....                | lb.  | .20  | — | .21  |
| Pumpkin .....                | lb.  | .11  | — | .12  |
| Quince, Select .....         | lb.  | .70  | — | .75  |
| Rape .....                   | lb.  | .06  | — | .06½ |
| Japanese .....               | lb.  | .06½ | — | .07  |
| Sabadilla (whole) .....      | lb.  | .20  | — | .21  |
| Stavesacre .....             | lb.  | .20  | — | .22  |
| Stramonium .....             | lb.  | .10  | — | .12  |
| Strophanthus, Hispidus ..... | lb.  | .50  | — | .60  |
| Kombe .....                  | lb.  | .60  | — | .65  |
| Sunflower, large .....       | lb.  | .05½ | — | .06  |
| Worm, American .....         | lb.  | .06½ | — | .07  |
| Levant .....                 | lb.  | 1.00 | — | 1.25 |

## GUMS

|                                  |     |      |   |      |
|----------------------------------|-----|------|---|------|
| Arabic, firsts .....             | lb. | .32  | — | .40  |
| Seconds .....                    | lb. | .27  | — | .30  |
| Sorts, amber .....               | lb. | .20  | — | .22  |
| White .....                      | lb. | .25  | — | .26  |
| Aloes, Barbadoes .....           | lb. | .90  | — | 1.00 |
| Cape .....                       | lb. | .08½ | — | .09  |
| Curacao, cases .....             | lb. | .14  | — | .15  |
| Socotrone .....                  | lb. | .25  | — | .28  |
| Ammoniac, tears .....            | lb. | .30  | — | .30  |
| Asafetida, whole, U. S. P. ..... | lb. | .55  | — | .60  |
| Powdered, U. S. P. .....         | lb. | .60  | — | .65  |
| Benzoins, Siam .....             | lb. | 1.50 | — | 1.70 |
| Sumatra .....                    | lb. | .31  | — | .32  |
| Catechu .....                    | lb. | —    | — | .60  |
| Chicle, Mexican .....            | lb. | .60  | — | .65  |
| Conal .....                      | lb. | —    | — | .75  |
| Galbanum .....                   | lb. | —    | — | .75  |
| Gamboge .....                    | lb. | .75  | — | .78  |
| Guaiaac .....                    | lb. | .18  | — | .28  |
| Kino .....                       | lb. | .40  | — | .45  |
| Mastic .....                     | lb. | .50  | — | .55  |
| Mvrrh, select .....              | lb. | .19  | — | .20  |
| Sorts .....                      | lb. | .16½ | — | .18  |
| Siftings .....                   | lb. | .08½ | — | .09  |
| Olibanum, siftings .....         | lb. | .06½ | — | .07  |
| Sorts .....                      | lb. | .07  | — | .09  |

|                                 |          |      |   |      |
|---------------------------------|----------|------|---|------|
| Tears .....                     | lb.      | .12  | — | .13  |
| Sandarac .....                  | lb.      | .22½ | — | .26  |
| Senegal, picked .....           | lb.      | .18½ | — | .20  |
| Sorts .....                     | lb.      | .12½ | — | .14  |
| Spruce .....                    | lb.      | .65  | — | .75  |
| Styrax .....                    | lb.      | .22  | — | .25  |
| Thus .....                      | 280 lbs. | 8.00 | — | 8.50 |
| Tragacanth, Aleppo, first ..... | lb.      | 2.05 | — | 2.15 |
| Seconds .....                   | lb.      | 1.80 | — | 1.90 |
| Thirds .....                    | lb.      | 1.15 | — | 1.25 |
| Turkey firsts .....             | lb.      | 1.75 | — | 1.80 |
| Seconds .....                   | lb.      | 1.20 | — | 1.25 |
| Thirds .....                    | lb.      | .80  | — | .85  |

## WAXES

|                                   |     |         |   |      |
|-----------------------------------|-----|---------|---|------|
| Bayberry .....                    | lb. | .20     | — | .22  |
| Bees, white .....                 | lb. | .49     | — | .52  |
| Yellow, crude .....               | lb. | .29     | — | .30  |
| Refined .....                     | lb. | .36     | — | .38  |
| Candelilla .....                  | lb. | .35     | — | .40  |
| Carnauba, Flor .....              | lb. | .42     | — | .45  |
| No. 1 .....                       | lb. | .38     | — | .40  |
| No. 2 .....                       | lb. | .33     | — | .35  |
| No. 3, chalky .....               | lb. | —       | — | .27½ |
| Ceresin, yellow .....             | lb. | .10     | — | .12  |
| White .....                       | lb. | .17     | — | .18  |
| Japan .....                       | lb. | .12½    | — | .13  |
| Montan, crude .....               | lb. | .23½    | — | .25  |
| Bleached .....                    | lb. | .32     | — | .34  |
| Ozokerite, crude, brown .....     | lb. | Nominal | — |      |
| Green .....                       | lb. | .40     | — | .50  |
| Refined, white .....              | lb. | .45     | — | .50  |
| Refined, yellow .....             | lb. | .35     | — | .40  |
| Paraffin, refined, domestic ..... | lb. | .04½    | — | .05  |
| Foreign .....                     | lb. | —       | — |      |

## HEAVY CHEMICALS

|  |          |       |      |
|--|----------|-------|------|
| Alkali, 48%, bgs., works 100 lbs .....                         | 1.50     | —     | 1.75 |
| Light, 58 p.c., in bags, f.o.b. works 48 p.c. b. 100 lbs ..... | 1.40     | —     | 1.65 |
| Alum, ammonia, ground 100 lbs .....                            | 5.50     | —     | 7.00 |
| Lump .....   | 5.00     | —     | 7.00 |
| Powdered .....   | 5.50     | —     | 8.00 |
| Potash, ground .....   | 5.10     | —     | 5.35 |
| Lump .....   | 5.00     | —     | 5.25 |
| Powdered .....   | 5.00     | —     | 6.50 |
| Soda, Ground .....   | 2.50     | —     | 3.00 |
| Alumina, Sulph., low .....                                     | 1.50     | —     | 1.75 |
| High grade .....   | 1.75     | —     | 2.00 |
| Ammonia, Anhydrous .....                                       | .25      | —     | .28  |
| Ammonia, Aqua, 26 deg., car. lb. .....                         | .04½     | —     | .05½ |
| 20 deg., carboys .....   | .03½     | —     | .03½ |
| 18 deg., carboys .....   | .02½     | —     | .03  |
| 16 deg., carboys .....   | .02½     | —     | .02½ |
| Sal Ammoniac, gray .....                                       | .06½     | —     | .06½ |
| Granulated, white .....  | .08      | —     | .10  |
| Lump .....   | .10      | —     | .12  |
| Sulphate, foreign .....  | 100 lbs. | 3.25  | —    |
| Domestic .....   | 100 lbs. | 3.25  | —    |
| Barium, chloride .....   | ton      | 90.00 | —    |
| Barytes, floated, cream .....                                  | ton      | 20.00 | —    |
| No. 1 white .....  | ton      | 19.50 | —    |
| No. 2 .....  | ton      | 16.00 | —    |
| Off color .....  | ton      | 13.00 | —    |
| Bleaching Powder, over 35 p.c., lb. .....                      | .06      | —     | .06½ |
| Calcium Acetate, crude .....                                   | 100 lbs. | 3.50  | —    |
| Carbide .....  | 100 lbs. | 3.75  | —    |
| Chloride, solid .....  | ton      | 11.78 | —    |
| Granulated .....   | ton      | 14.78 | —    |
| Sulphate .....   | 100 lbs. | 1.00  | —    |
| Carbonate .....  | lb.      | .04   | —    |
| Carbon, tetrachloride .....                                    | lb.      | .16   | —    |
| Copperas, f. o. b. works .....                                 | 100 lbs. | .55   | —    |
| Copper Carbonate .....   | lb.      | .18½  | —    |
| Sulphate .....   | 100 lbs. | 7.25  | —    |
| Fusel Oil, crude .....   | gal.     | 2.50  | —    |
| Refined .....  | gal.     | 3.15  | —    |
| Hydrofluoric, 30 p.c., in bbls. lb. .....                      | .03      | —     | .03½ |
| 48 p.c., in carboys .....                                      | lb.      | .06   | —    |
| 52 p.c., in carboys .....                                      | lb.      | .06½  | —    |
| Lead, Acetate, brown sugar .....                               | lb.      | .09½  | —    |
| White cryst. .....   | lb.      | .11½  | —    |
| Broken Cakes .....   | lb.      | .10½  | —    |
| Granulated .....   | lb.      | .11½  | —    |
| Powdered .....   | lb.      | .13   | —    |
| Arsenate .....   | lb.      | .06   | —    |
| Nitrate .....  | lb.      | .11½  | —    |
| Oxide, Litharge, Amer., pd. lb. .....                          | .06½     | —     | .07  |
| Red, American .....  | lb.      | .07   | —    |
| Foreign .....  | lb.      | .09   | —    |
| White, Basic Carb., Amer. dry .....                            | lb.      | .06½  | —    |
| in Oil, 100 lbs. or over .....                                 | lb.      | .07½  | —    |
| English .....  | lb.      | .12   | —    |
| White, Basic Sulphate .....                                    | lb.      | .06   | —    |
| Muriatic acid, 18 deg. carboys .....                           | lb.      | .01½  | —    |
| 29 deg. carboys .....  | lb.      | .02   | —    |
| 22 deg. carboys .....  | lb.      | .02½  | —    |

|   |              |        |   |        |
|---|--------------|--------|---|--------|
| Nitric acid, 36 deg., carboys .....                         | lb.          | .06½   | — | .07    |
| 38 deg., carboys .....                                      | lb.          | .06½   | — | .07½   |
| 40 deg., carboys .....                                      | lb.          | .07    | — | .07½   |
| 42 deg., carboys .....                                      | lb.          | .08½   | — | .09    |
| Aqua Fortis, 36 deg. carb. lb. .....                        | lb.          | .06    | — | .06½   |
| 38 deg., carboys .....                                      | lb.          | .06½   | — | .07    |
| 40 deg., carboys .....                                      | lb.          | .06½   | — | .07    |
| 42 deg., carboys .....                                      | lb.          | .08    | — | .09    |
| Potash, Bichromate .....                                    | lb.          | .35    | — | .36    |
| Carbonate, calc. .....                                      | lb.          | .35    | — | .40    |
| Caustic .....   | lb.          | —      | — | .60    |
| Chlorate, cryst. .....                                      | lb.          | .47½   | — | .50    |
| Powdered .....  | lb.          | .47½   | — | .50    |
| Muriate .....   | per ton      | 250.00 | — | 265.00 |
| Prussiate, red .....  | lb.          | 5.00   | — | 5.05   |
| Yellow .....  | lb.          | .86    | — | .88    |
| Saltpetre, crude .....                                      | lb.          | —      | — |        |
| Refined .....   | lb.          | .35    | — | .38    |
| Soda Ash, 58 p.c., in bags, basis of 48 p.c. car lots ..... | 100 lbs.     | —      | — | .75    |
| in bbls. .....  | 100 lbs.     | —      | — | 1.25   |
| Bichromate .....  | lb.          | .75    | — | 1.85   |
| Sulphate .....  | lb.          | .70    | — | .80    |
| Carbonate, Sal. Soda, Am. 100 lbs. .....                    | lb.          | 4.00   | — | 4.25   |
| Caustic, domestic, 60% f. o. b. works, drums .....          | 100 lbs.     | 5.00   | — | 5.25   |
| 76 p.c. basis 60 .....                                      | 100 lbs.     | 5.00   | — | 5.25   |
| Powd. or gran., 76 p.c. 100 lbs. .....                      | lb.          | 5.00   | — | 5.50   |
| Chlorate .....  | lb.          | —      | — | .45    |
| Cyanide, bulk .....   | 100 p.c. lb. | .28    | — | .32    |
| Hyposulphite, bbls. .....                                   | 100 lbs.     | 1.60   | — | 2.00   |
| Kegs .....  | 100 lbs.     | 1.75   | — | 2.10   |
| Prussiate, yellow .....                                     | lb.          | .42    | — | .45    |
| Silicate, liquid .....                                      | 100 lbs.     | .85    | — | 1.10   |
| Cryst. .....  | lb.          | .02    | — | .03    |
| Sulphate, Glauber's Salt .....                              | lb.          | .01    | — | .01½   |
| Sulphide, 30 p.c. .....                                     | lb.          | .02    | — | .02½   |
| 60 p.c. .....   | lb.          | .03    | — | .03½   |
| Sulphite, cryst. .....                                      | lb.          | .02½   | — | .02½   |
| Dry, powdered .....   | lb.          | .05½   | — | .06    |
| Sulphuric acid .....  | lb.          | 1.00   | — | 1.25   |
| 60 deg., per 100 lbs. .....                                 | lb.          | 1.75   | — | 2.50   |
| 66 deg., carboys, per 100 lbs. .....                        | lb.          | 1.75   | — | 2.50   |
| Battery Acid, car's per 100 lbs. .....                      | lb.          | 1.75   | — | 2.50   |
| Oleum .....   | 100 lbs.     | 1.75   | — | 2.50   |

## DYESTUFFS

|                                       |     |         |   |       |
|---------------------------------------|-----|---------|---|-------|
| Albumen, Egg .....                    | lb. | .88     | — | .89   |
| Blood .....                           | lb. | .30     | — | .35   |
| Aluminum, Chloride .....              | lb. | 2.00    | — | 2.05  |
| Aniline Oil, in drums .....           | lb. | 1.10    | — | 1.40  |
| Salts .....                           | lb. | 1.35    | — | 1.45  |
| Annatto, fine .....                   | lb. | .38     | — | .55   |
| Seed .....                            | lb. | .07½    | — | .08½  |
| Antimony Salt, 75 p.c. .....          | lb. | .30     | — | .35   |
| 65 p.c. .....                         | lb. | .26     | — | .33   |
| 47 p.c. .....                         | lb. | .24     | — | .28   |
| Cochineal .....                       | lb. | .50     | — | .75   |
| Cudbear, French .....                 | lb. | .25     | — | .30   |
| Concentrated .....                    | lb. | .40     | — | .50   |
| English .....                         | lb. | .15     | — | .20   |
| Cutch, bales .....                    | lb. | .12     | — | .12½  |
| Boxes .....                           | lb. | .13     | — | .14   |
| Divi-divi .....                       | lb. | .50     | — | .55   |
| Flaxine .....                         | lb. | .60     | — | .80   |
| Fustic stick .....                    | ton | 22.00   | — | 30.00 |
| Young, root .....                     | ton | 45.00   | — | 47.00 |
| Gambier, Spot .....                   | lb. | .17     | — | .18   |
| Indigo, Bengal .....                  | lb. | 3.00    | — | 3.50  |
| Kurpahs .....                         | lb. | Nominal | — |       |
| Guatemala .....                       | lb. | 3.00    | — | 3.50  |
| Madras .....                          | lb. | .92     | — | .93   |
| Synthetic (J) .....                   | lb. | 1.30    | — |       |
| Indigotine .....                      | lb. | 2.50    | — |       |
| Iron Nitrate, commercial .....        | lb. | .014    | — | .02   |
| True .....                            | lb. | .04     | — | .04½  |
| Logwood, stick .....                  | ton | 24.00   | — | 30.00 |
| Roots .....                           | ton | 18.00   | — | 18.50 |
| Madder, Dutch .....                   | lb. | .24     | — | .25   |
| Myrobalans .....                      | lb. | .37     | — | .39   |
| Nutgalls, blue Aleppo .....           | lb. | .18     | — | .30   |
| Chinese .....                         | lb. | .17     | — | .25   |
| Persian Berries .....                 | lb. | Nominal | — |       |
| Quercitron .....                      | ton | 24.75   | — | 30.00 |
| Salts of Tartar .....                 | lb. | .12     | — | .15   |
| Soluble Oil, 50 p.c. .....            | lb. | .06½    | — | .10   |
| 75-85 p.c. .....                      | lb. | .11     | — | .12   |
| Sumac, Sicily No. 1, 28-29 p.c. ..... | lb. | .61     | — | .62   |
| Tannic Acid .....                     | lb. | .04½    | — | .04½  |
| Turmeric, Madras .....                | lb. | .04½    | — | .04½  |
| Aleppu .....                          | lb. | .05     | — | .05½  |
| China .....                           | lb. | .03½    | — | .04   |
| Turkey Red Oil .....                  | lb. | .05     | — | .16   |
| Zinc Dust, prime heavy .....          | lb. | .38     | — | .40   |



## Perfumers Send Memorial to Secretary of Treasury

### Manufacturers Contend that Re-enactment of Emergency Stamp Tax Would Be Unfair and Unsound

The Manufacturing Perfumers' Association of the United States has entered a formal protest against the re-enactment of the Emergency Revenue Tax, the following memorial having been presented to Secretary of the Treasury McAdoo:

To the Hon. Secretary of the Treasury:

Being advised by an official announcement, accredited to the Secretary of the Treasury, which has recently appeared in the principal newspapers of the country, that the Administration intends to ask Congress at the coming session to extend the Emergency Revenue Act "until peace is restored in Europe," we would respectfully request that in recommending this action to Congress, you suggest an amendment eliminating from the re-enactment Schedule "B," or that part of it imposing taxes on the products of our industry, including tooth washes, tooth pastes, dentifrices, perfumery, toilet waters, soaps, etc.

We submit that a war tax levied on any particular industry is illogical and unfair. Unless its product is so universally consumed and is sold under conditions which make it practicable to pass the tax on to the consumer, it is discriminatory and contrary to the principles of taxation laid down in the Federal Constitution.

We believe we are as patriotic as any other class of manufacturers in the country. We recognize the need of the Government for more revenue and we are ready to contribute our share. But we contend that no industry is so favored in its position or so devoid of equities that it should be singled out to bear a tax resting either upon the manufacturer or the dealer and that cannot, in the nature of things, be transferred to the real beneficiary, the consumer.

The taxes levied upon our goods by the terms of Schedule "B" fall upon us as producers and cannot be made to follow the goods. A tax on production is wrong in theory, unsound economically, and tends to injure both the capital and labor engaged in the industry.

We are aware that certain classes of goods which we produce are commonly described as luxuries, although it will be freely conceded that a large part of our output consists of valuable sanitary and hygienic agents, the taxation of which is clearly contrary to public policy. But assuming all our goods to be purely luxurious, we contend that there is neither equity nor logic in levying a tax on a luxury *per se* unless such tax is to be paid by the consumer as a part of the price of indulging an individual taste or fancy.

We are not the consumers of our own products and we do not derive any more benefit from their production than is derived by the farmers who grow the wheat and corn and raise the cattle, or the millers who make the flour and meal, or the packers who kill the stock and market the meats. Our relation to our industry is that of investors of capital and employers of labor and in every true sense we are as much entitled to consideration as any other class of manufacturers.

The injustice of taxing the industry in which we are engaged is emphasized when its comparatively small size is considered. According to the latest available census statistics—those of 1909—there are but 429 establishments employing 2375 wage-earners, engaged in the production of these goods. The total annual value of the products of the industry is given officially at \$14,211,969. During the past six years, the growth of our business has been very slow and its output to-day does not greatly exceed the figures of the census of 1909.

#### Duty on Imported Raw Materials

Our raw materials are both imported and domestic. The bulk of those which are imported pay substantial duties into the Federal Treasury, while our materials obtained from domestic sources furnish employment to a considerable number of persons engaged in their production. One of the most important ingredients of a large proportion of our preparations, grain alcohol, is not only a product of our farms, but pays an internal revenue tax of 1100 or 1200 per cent.

Any system of taxation tending to restrict the output of such an industry as ours cannot fail to inflict a serious injury upon worthy citizens and indirectly to reduce the volume of internal revenue receipts. When the fact is borne in mind that the internal revenue tax on the alcohol contained in many perfumes, toilet waters, etc., is several times as great as the tax levied on the finished product by the terms of Schedule "B," the interest of the Government in stimulating the sale of these products, rather than restricting them, will at once be apparent.

We seriously doubt whether this important phase of the subject has received adequate consideration at the hands of the government authorities, either at this time or in the past. As an illustration of the over-shadowing importance of the spirit tax as a source of revenue compared with the tax levied under the Emergency Revenue Act, we cite the case of one of our members, a case which we believe to be fairly typical of the great majority. This manufacturer will pay during the first year under the Emergency Act approximately \$12,000 in taxes on his entire output. But during the same period he will consume 300 barrels of alcohol upon which the tax is approximately \$30,000. Any burden imposed on such a manufacturer tends to restrict an output which it is obviously to the interest of the Government to stimulate in every legitimate way.

An internal revenue tax on the products of this industry is fundamentally wrong considered from a practical rather than a theoretical standpoint. To be defended on any reasonable ground it must be a tax on consumption. Yet if it be fixed at such a figure as to make it practicable to increase the retail price of these products to a multiple of five cents, the result would unquestionably be such a decrease in consumption as would cause a heavy net loss to the Government in the alcohol tax and to bring disaster to the producer. Experience has also fully demonstrated that the buying public strongly resents an increase of one or two cents in the price of a retail package and will often refrain from purchasing on that account. At the present rate of tax the burden must be borne by the manufacturer, and it is but human nature that retailers, if called upon to pay the tax through an increase in the wholesale price, should consider it to be to their interest to push other competing goods, the producers of which themselves bear the tax burden.

No large fortunes have been made in our industry. For many years we have managed our business on highly conservative lines and have been forced to content ourselves with small profits. Not only has our industry been disturbed by the uncertainties of the agitation that has accompanied every tariff revision and more or less demoralized by the changes made therein, but whenever a serious emergency has arisen in the National Treasury, we have been promptly singled out to bear a special tax which we cannot pass on to the consumer and which we must either pay ourselves or endeavor to place on the shoulders of our customers, chiefly the retail druggists of the country,—a class of hard working merchants whose net profits are small and whose activities are a great benefit to the communities in which they carry on their business.

#### Some Factories Barely Clearing Expenses

It is difficult to believe that Congress fully understood the conditions surrounding our industry when Schedule "B" was enacted. A tax amounting to 2½ per cent of the retail price of an article is equivalent roughly to 5 per cent upon the gross receipts of the manufacturer. Inasmuch as the profits in our business rarely, if ever, exceed 10 per cent., it follows, since we cannot pass this tax on to the consumer, that it deprives us of just one-half of our net earnings. In many cases, establishments in our industry are barely clearing expenses and some are losing money. For it must be remembered that war conditions in Europe have greatly increased the cost of raw materials for perfumes and other toilet preparations so that the business to-day is distinctly precarious. Nevertheless, this tax of 5 per cent on our gross receipts is exacted by the Government regardless of whether we are making or losing money.

We hold no brief for other manufacturers whose products are affected by the terms of Schedule "B." But we submit that there is nothing, either in the manner in which our industry is conducted, or in the character of our pro-

(Concluded on page 14)



## Drugs and Chemicals in Original Packages (Continued)

## CHIPPED DYEWOODS

|                    |     |     |       |
|--------------------|-----|-----|-------|
| Barwood .....      | lb. | .07 | — .08 |
| Camwood .....      | lb. | .16 | — .20 |
| Fustic .....       | lb. | .05 | — .07 |
| Hyperic .....      | lb. | .06 | — .08 |
| Logwood .....      | lb. | .04 | — .06 |
| Red Saunders ..... | lb. | .08 | — .10 |

## OILS

## ANIMAL AND FISH

|                               |       |         |         |
|-------------------------------|-------|---------|---------|
| Cod, Newfoundland .....       | gal.  | .60     | — .62   |
| Domestic, prime .....         | gal.  | .59     | — .60   |
| Cod Liver, Newfoundland bbl.  | 63.00 | — 65.00 |         |
| Norwegian .....               | bbl.  | 78.00   | — 80.00 |
| Degras, American .....        | lb.   | .06½    | — .07   |
| English .....                 | lb.   | .06½    | — .07   |
| French .....                  | lb.   | —       | —       |
| German .....                  | lb.   | —       | —       |
| Neutral .....                 | lb.   | 1.10    | — 1.20  |
| Herring .....                 | gal.  | Nominal |         |
| Horse .....                   | lb.   | .06¼    | — .07½  |
| Lard, prime winter .....      | gal.  | .92     | — .96   |
| Off Prime .....               | gal.  | .74     | — .77   |
| Extra No. 1 .....             | gal.  | .65     | — .67   |
| No. 1 .....                   | gal.  | .58     | — .59   |
| No. 2 .....                   | gal.  | .54     | — .56   |
| Menhaden, North crude .....   | gal.  | Nominal |         |
| South, crude .....            | gal.  | .47     | — .47½  |
| Brown, strained .....         | gal.  | .48     | — .49   |
| Light, strained .....         | gal.  | .49     | — .50   |
| Yellow, bleached .....        | gal.  | .51     | — .52   |
| White, bleached, winter ..... | gal.  | .53     | — .54   |
| Neatsfoot, 20 deg. .....      | gal.  | .90     | — .92   |
| 30 deg., cold test .....      | gal.  | .84     | — .85   |
| 40 deg., cold test .....      | gal.  | .65     | — .69   |
| Prime .....                   | gal.  | .62     | — .63   |
| Dark .....                    | gal.  | .08     | — .12   |
| leo Oil .....                 | lb.   | .44     | — .47   |
| Porpoise, body .....          | gal.  | 20.00   | — 20.50 |
| Jaw .....                     | lb.   | .05¼    | — .05¾  |
| Red (Crude Oleic Acid) .....  | lb.   | .05¼    | — .06¼  |
| Saponified .....              | lb.   | .60     | — .61   |
| Seal, white .....             | gal.  | .06½    | — .07   |
| Sod Oil .....                 | gal.  | .70     | — .71   |
| Sperm, bleached, winter ..... | gal.  | .68     | — .69   |
| 38 deg., cold test .....      | gal.  | .67     | — .68   |
| 45 deg., cold test .....      | gal.  | .65     | — .66   |
| Natural winter, 38 deg. ..... | gal.  | .70     | — .71   |
| 45 deg., cold test .....      | gal.  | .68     | — .69   |
| Tallow, acidless .....        | lb.   | .52     | — .53   |
| Prime .....                   | gal.  | .54     | — .55   |
| Whale, natural winter .....   | gal.  | .56     | — .57   |
| Bleached .....                | gal.  | —       | —       |
| Extra bleached, winter .....  | gal.  | —       | —       |

## VEGETABLE

|  |      |       |        |
|--|------|-------|--------|
| Castor, No. 1, bbls. ....              | lb.  | .13   | — .13½ |
| Cases .....                            | lb.  | .13½  | — .14  |
| No. 3 .....                            | gal. | .124½ | — .13½ |
| China Wood Oil .....                   | lb.  | .07½  | — .08¼ |
| Cocoon Oil, Coch. ....                 | lb.  | .144½ | — .15½ |
| Ceylon .....                           | lb.  | .12   | — .13  |
| Copra .....                            | lb.  | .12   | — .13  |
| Corn, refined .....                    | lb.  | 8.25  | — 8.30 |
| Cottonseed, prime yel. ....            | gal. | .08½  | — .08¾ |
| Winter .....                           | gal. | .08½  | — .08¾ |
| Summer, white .....                    | gal. | .08½  | — .08¾ |
| Crude, f. o. b. mills. ....            | gal. | .55   | — .55  |
| Linseed, raw, car lots. ....           | gal. | .61   | — .62  |
| 5 bbl. lots .....                      | gal. | .63   | — .64  |
| Boiled, 5 bbl. lots .....              | gal. | .64   | — .65  |
| Double Boiled, 5 bbl. lots, gal.       | gal. | .65   | — .66  |
| Mustard .....                          | gal. | .85   | — .86  |
| Olive, denatured .....                 | gal. | .90   | — .92  |
| Foots .....                            | lb.  | .09¼  | — .09½ |
| U.S.P. ....                            | gal. | 1.75  | — 2.25 |
| Palm, Lagos .....                      | lb.  | .08½  | — .08¾ |
| Commercial .....                       | lb.  | .08   | — .08¼ |
| Prime red .....                        | lb.  | .11   | — .11½ |
| Palm, kernel .....                     | lb.  | .66   | — .72  |
| Peanut Oil, .....                      | lb.  | .51   | — .52  |
| Pine Oil, white .....                  | gal. | .51   | — .52  |
| Yellow .....                           | gal. | .97   | — .99  |
| Rapeseed, ref'd, French, in bbls. .... | gal. | .90   | — .93  |
| Blown .....                            | gal. | .85   | — .88  |
| Refined .....                          | gal. | .29   | — .30  |
| Resin Oil, first rect. ....            | gal. | .39   | — .40  |
| Second .....                           | gal. | .49   | — .50  |
| Third .....                            | gal. | .32   | — .33  |
| Tar Oil, gen. dist. ....               | gal. | .85   | — .90  |
| Sesame .....                           | lb.  | .07½  | — .07¾ |
| Soya Bean, English, bbls. ....         | lb.  | .07½  | — .07¾ |
| China, bbls. ....                      | lb.  | .07½  | — .07¾ |
| Manchurian .....                       | lb.  | .25   | — .26  |
| Commercial .....                       | gal. | —     | —      |

## MINERAL

|   |      |      |        |
|---|------|------|--------|
| Black, reduced, 29 gravity, 25@30 cold test ..... | gal. | .12½ | — .13  |
| 29 gravity, 15 cold test .....                    | gal. | .13  | — .14  |
| Summer .....                                      | gal. | .12  | — .13  |
| Cylinder, light filtered .....                    | gal. | .20  | — .25  |
| Dark, filtered .....                              | gal. | .17  | — .18  |
| Extra cold test .....                             | gal. | .25  | — .30  |
| Dark steam refined .....                          | gal. | .14  | — .16  |
| Neutral, W. Va., 29 grav. ....                    | gal. | .23  | — .24  |
| Neutral, filtered lemon .....                     | gal. | .34  | — .35  |
| Gravity .....                                     | gal. | .18  | — .19  |
| Paraffin, high viscosity .....                    | gal. | .23  | — .24  |
| 903@907 sp. gr. ....                              | gal. | .14  | — .15  |
| Red Paraffin .....                                | gal. | .13  | — .14  |
| Spindle, No. 200 .....                            | gal. | .18  | — .19  |
| No. 160 .....                                     | gal. | .18  | — .18½ |
| No. 110 .....                                     | gal. | .17  | — .17½ |
| No. 80 .....                                      | gal. | .15  | — .15½ |
| Filtered .....                                    | gal. | .22  | — .22½ |

## MISCELLANEOUS

## NAVAL STORES

|                                   |               |        |        |
|-----------------------------------|---------------|--------|--------|
| Spirits Turpentine .....          | gal.          | .57    | — .58  |
| Pitch .....                       | 200-lb. bbls. | \$4.00 | — 4.25 |
| Tar, pure .....                   | 50-gal. bbls. | 6.00   | — 6.50 |
| Rosin, com. to g'd, 280-lb. bbls. |               | \$5.90 | — 6.10 |

## SHELLAC

|                         |     |      |        |
|-------------------------|-----|------|--------|
| D. C. ....              | lb. | .24½ | — .25  |
| V. S. O. ....           | lb. | .24  | — .25  |
| Fine orange .....       | lb. | .21  | — .22  |
| Second orange .....     | lb. | .20  | — .21  |
| T. N. ....              | lb. | .18  | — .18½ |
| A. C. Garnet .....      | lb. | .17½ | — .18  |
| Button Lac .....        | lb. | .26  | — .27  |
| Regular, bleached ..... | lb. | .16½ | — .17  |
| Bone dry .....          | lb. | .21  | — .22  |

## EXTRACTS

|                        |     |         |        |
|------------------------|-----|---------|--------|
| Archil, double .....   | lb. | .14     | — .15  |
| Concentrated .....     | lb. | .17     | — .19  |
| Barberry, French ..... | lb. | .35     | — .40  |
| Gall .....             | lb. | .12     | — .15  |
| Hemlock .....          | lb. | .05¼    | — .06  |
| Indigo .....           | lb. | .06     | — .10  |
| Logwood, solid .....   | lb. | Nominal |        |
| Liquid, 51 deg. ....   | lb. | .05     | — .06½ |
| 42 deg. ....           | lb. | .04     | — .06  |
| Cryst .....            | lb. | .10     | — .14  |
| Oak .....              | lb. | .08     | — .08½ |
| Palmetto .....         | lb. | .03     | — .03¼ |
| Persian Berry .....    | lb. | .12     | — .14  |
| Quebracho, solid ..... | lb. | .12     | — .13  |
| 51 deg. ....           | lb. | .06     | — .07  |
| 42 deg. ....           | lb. | .05     | — .06  |
| Quercitron .....       | lb. | .12     | — .13  |
| Sumac .....            | lb. | .06     | — .06½ |

## SPICES

|                              |     |      |        |
|------------------------------|-----|------|--------|
| Cassia, Batavia, No. 1. .... | lb. | .17½ | — .18  |
| Batavia, No. 2 .....         | lb. | .12  | — .12½ |
| Canton, rolls .....          | lb. | .10  | — .10¼ |
| Saigon, rolls .....          | lb. | .40  | — .42  |
| Chillies, Japan .....        | lb. | .40  | — .41  |
| Mombasa .....                | lb. | .32  | — .34  |
| Cinnamon, Ceylon .....       | lb. | .22  | — .23  |
| Cloves, Amboyna .....        | lb. | .24  | — .24½ |
| Zanzibar .....               | lb. | .20½ | — .21  |
| Penang .....                 | lb. | .34  | — .34½ |
| Ginger, Jamaica .....        | lb. | .19  | — .20  |
| Ginger, grinding .....       | lb. | .17  | — .19  |
| African .....                | lb. | .08  | — .08¼ |
| Cochin .....                 | lb. | .08  | — .09  |
| Mace, Banda .....            | lb. | .64  | — .64½ |
| Batavia No. 1 .....          | lb. | .53  | — .54  |
| Nutmegs, 110s .....          | lb. | .14½ | — .15  |
| Pepper, black, Sing .....    | lb. | .14½ | — .14¾ |
| White .....                  | lb. | .19½ | — .19¾ |
| Pimento .....                | lb. | .04¼ | — .05  |

## COFFEES

|                                 |     |         |        |
|---------------------------------|-----|---------|--------|
| Rio 7's .....                   | lb. | —       | — .07¾ |
| Santos 5's .....                | lb. | —       | — .08½ |
| East India—Private growth. .... | lb. | .20     | — .25  |
| Padang Int .....                | lb. | .22½    | — .23  |
| Timor .....                     | lb. | .20     | — .21½ |
| Kroe .....                      | lb. | .18     | — .22  |
| Mandheling .....                | lb. | .26     | — .27  |
| Angoka .....                    | lb. | .25     | — .26  |
| Mocha, large .....              | lb. | —       | — .25  |
| Shortberry .....                | lb. | —       | — .27  |
| Java Liberian .....             | lb. | Nominal |        |
| Straits Liberian .....          | lb. | Nominal |        |
| Surinam Liberian .....          | lb. | .13½    | — .15½ |
| La Guaria .....                 | lb. | .10½    | — .10¾ |
| Caracas, Washed .....           | lb. | .11½    | — .14  |
| Porto Cabello .....             | lb. | .10     | — .10½ |
| Washed .....                    | lb. | .11     | — .13  |
| Colombian .....                 | lb. | .09½    | — .15½ |

|                              |     |         |        |
|------------------------------|-----|---------|--------|
| Maracaibos cucuta .....      | lb. | .10½    | — .15½ |
| Mexicans—Cordova .....       | lb. | .09     | — .10  |
| Washed .....                 | lb. | .11½    | — .13  |
| Coatepec .....               | lb. | .09½    | — .11  |
| Washed .....                 | lb. | .12     | — .14  |
| Oaxaca .....                 | lb. | .10     | — .11  |
| Washed .....                 | lb. | .12     | — .14½ |
| Tapachula .....              | lb. | Nominal |        |
| Tio & Sierra .....           | lb. | Nominal |        |
| Huatusco .....               | lb. | Nominal |        |
| Costa Rica, common .....     | lb. | .06½    | — .07  |
| Fair to good .....           | lb. | .11½    | — .13½ |
| Prime to choice .....        | lb. | .14     | — .15  |
| Nicaragua .....              | lb. | .10½    | — .10¾ |
| Washed .....                 | lb. | .11½    | — .13½ |
| Guatemala & Cuban, common .. | lb. | .07     | — .08  |
| Fair to good .....           | lb. | .11½    | — .13½ |
| Prime to choice .....        | lb. | .14     | — .15  |
| Jamaica, ordinary .....      | lb. | .07½    | — .08½ |
| Good ordinary .....          | lb. | .08½    | — .08¾ |
| Washed .....                 | lb. | .09½    | — .12  |

## TEAS

|                                       |     |         |        |
|---------------------------------------|-----|---------|--------|
| Foochow, common .....                 | lb. | Nominal |        |
| Superior .....                        | lb. | .20     | — .22  |
| Formosa, fair .....                   | lb. | .16     | — .16½ |
| Good .....                            | lb. | .17     | — .18  |
| Superior .....                        | lb. | .20     | — .22½ |
| Fine .....                            | lb. | .23     | — .24  |
| Finest .....                          | lb. | .29     | — .34  |
| Choice .....                          | lb. | .34     | — .38  |
| Choicest .....                        | lb. | .49     | — .63  |
| Country Green, gunpowder, Extra ..... | lb. | .35     | — .50  |
| Imperial, firsts .....                | lb. | .33     | — .36  |
| Seconds .....                         | lb. | .43     | — .45  |
| Young Hysons .....                    | lb. | —       | —      |
| Firsts .....                          | lb. | .25     | — .30  |
| Seconds .....                         | lb. | .19     | — .20  |
| Thirds .....                          | lb. | .18     | — .19  |
| Pingsuey, Gunpowder .....             | lb. | —       | —      |
| Extras .....                          | lb. | .28     | — .32  |
| Firsts .....                          | lb. | .21     | — .28  |
| Seconds .....                         | lb. | .18     | — .41  |
| Thirds .....                          | lb. | .11     | — .12  |
| Imperial, firsts .....                | lb. | .33     | — .35  |
| Seconds .....                         | lb. | .23     | — .25  |
| Thirds .....                          | lb. | .17     | — .18  |
| Japan, basket fired .....             | lb. | .19     | — .40  |
| Pan fired .....                       | lb. | .19     | — .39  |
| Medium .....                          | lb. | .25     | — .26  |
| Congou, common .....                  | lb. | .18     | — .19  |
| India, Pekoe Souchong .....           | lb. | .21     | — .22  |
| Ceylon, Pekoe Souchong .....          | lb. | .22     | — .23  |
| Pekoe .....                           | lb. | .22     | — .23  |
| Orange Pekoe .....                    | lb. | .24     | — .27  |
| India—Pekoe .....                     | lb. | .22     | — .23  |
| Orange pekoe .....                    | lb. | .24     | — .26  |

## OCOAO

|                 |     |      |        |
|-----------------|-----|------|--------|
| Caracas .....   | lb. | .20  | — .21  |
| Bahia .....     | lb. | .19½ | — .20½ |
| Cuban .....     | lb. | .18½ | — .19½ |
| Trinidad .....  | lb. | .19½ | — .20½ |
| Haiti .....     | lb. | .17  | — .18  |
| Maracaibo ..... | lb. | .21  | — .22  |

## REFINED SUGAR

## (Prices in Barrels)

|                            |      |              |                  |      |      |
|----------------------------|------|--------------|------------------|------|------|
|                            |      | Ar. Fed-War- | Amer. Nat. bu'le | eral | ner  |
| Powdered .....             | 6.10 | 6.10         | 6.10             | 6.10 | 6.10 |
| XXXX .....                 | 6.15 | 6.15         | 6.15             | 6.15 | 6.15 |
| Confectioners' A .....     | 5.90 | 5.90         | 5.90             | 5.90 | 5.90 |
| Standard gran. ....        | 6.00 | 6.00         | 6.00             | 6.00 | 6.05 |
| Fine gran. ....            | 6.00 | 6.00         | 6.00             | 6.00 | 6.00 |
| 2-lb. bags, fine gr. ....  | 6.30 | 6.30         | 6.30             | 6.30 | 6.30 |
| 5-lb. bags, fine gr. ....  | 6.20 | 6.20         | 6.20             | 6.20 | 6.20 |
| 10-lb. bags, fine gr. .... | 6.15 | 6.15         | 6.15             | 6.15 | 6.15 |
| 25-lb. bags, fine gr. .... | 6.05 | 6.05         | 6.05             | 6.05 | 6.05 |

## MOLASSES AND SYRUPS

|                           |      |         |        |  |  |
|---------------------------|------|---------|--------|--|--|
| Centrifugals—             |      |         |        |  |  |
| Prime .....               | gal. | .37     | — .40  |  |  |
| Open kettle .....         | gal. | .40     | — .50  |  |  |
| Blackstrap .....          | gal. | .16     | — .16½ |  |  |
| Sugar Syrup, common ..... | gal. | .15     | — .17  |  |  |
| Medium .....              | lb.  | .18     | — .20  |  |  |
| Fancy .....               | lb.  | .26     | — .27  |  |  |
| Honey—                    |      |         |        |  |  |
| Clear Comb, fancy .....   | lb.  | Nominal |        |  |  |
| Clover No. 1 .....        | lb.  | Nominal |        |  |  |
| Extracted .....           | lb.  | Nominal |        |  |  |
| Buckwheat ext. ....       | lb.  | Nominal |        |  |  |
| Syrup, Corn .....         | lb.  | 2.12    | — 2.27 |  |  |

## Perfumers Send Memorial to Secretary of Treasury

(Concluded from page 12)

ducts, which justifies the Government in penalizing us as producers. Why a manufacturer of a high grade dentifrice, the use of which preserves the teeth and promotes the health of those who employ it, and who invests a few thousand dollars in a factory and employs a few score workmen at good wages, should be selected from the many million citizens of the country to bear a special war tax, is beyond our comprehension. It will not do to say that these taxes are intended by Congress to be paid by those who consume what are commonly styled luxuries. The fact is that the taxes are so graded that with due regard to our decimal currency and the popular round prices at which the great bulk of our products are sold, it is impossible to transfer any part of this burden to the consumer. The only alternative is to saddle the tax on the manufacturer or the dealer, both of whom are doing the public a service in placing before it articles of sanitary and hygienic value.

We have stated that we do not desire to evade our fair share of the burden which has fallen upon the country as a result of the European war. We are every day contributing to this emergency fund along with other manufacturers and merchants. We are paying our share of the taxes on express receipts, on telegrams and telephone messages, on promissory notes, on stock transfers, and the thousand and one other commercial forms and documents which are taxed by the Emergency Act. This form of taxation, while vexatious and annoying, is logical in its conception and fair and equitable in its distribution. It is paid by the citizens of the country without regard to the industries in which they are engaged and only in proportion as they employ the taxed instruments. The principle underlying the levying of these documentary taxes is sound and defensible. That which underlies the taxing of goods under Schedule "B" is unsound and indefensible.

### Ask Repeal of Certain Sections

The Emergency War Revenue Law was enacted specifically for one year. It was passed in haste as a makeshift measure. We have cheerfully borne the burden unfairly placed on our shoulders to meet a crisis. But we submit that the Government has had ample time during the past year to devise a more just and equitable system of taxation to meet the conditions growing out of the prolongation of the European war, and that the pledge contained in the enacting clause of the Emergency Revenue Act should be redeemed by the prompt repeal of those portions of the Act which bear unequally upon any individual industry.

The proposal that the Emergency Revenue Act shall be extended "for the duration of the European war" is calculated to fill with alarm the minds of all men engaged in the production of goods subject to tax under this statute. Nothing could be more vague or indefinite. The law requires manufacturers to stamp their products before removal from the factory. Yet many of the goods so stamped may not be sold for months, or even years. All transactions carried out in the future must be clouded by the possibility of the termination of the war and the more or less prompt repeal of the provisions of Schedule "B," after which goods bearing stamps must be sold in competition with more recently manufactured products upon which no tax has been paid. The element of uncertainty thus injected into the operations of our industry by the enactment of such a statute as is proposed serves as an excellent illustration of the perplexities which have surrounded our business for many years past.

We earnestly ask your attention to the statements herein set forth, which are based upon a complete knowledge of the conditions prevailing in our industry. We venture to express a confident belief that if you will give them due consideration, you will see the justice of eliminating Schedule "B" from the Emergency Revenue Act, and that if the deficit thereby created must be made up in some other way, you will recommend taxes that will bear equally upon all the people and impose special burdens on none.

THE MANUFACTURING PERFUMERS' ASSOCIATION  
OF THE UNITED STATES

## QUININE STOWED AWAY IN ATTIC SINCE DAYS FOLLOWING CIVIL WAR

Stowed away in the attic of Clarence Kimmel's home in Kansas City was a white pine box containing about 100 ounces of quinine sulphate. This box and its contents was a legacy to Mr. Kimmel from his father, Dr. Cyrus T. Kimmel, veteran surgeon of the Civil War and pioneer physician of Kansas City, with instructions never to sell it until the price reached \$2.50.

According to the story told when the veterans get together around the fire in Kansas City, the white pine box came into the Kimmel family just at the close of the war. Dr. Kimmel realized that malaria was sweeping over the South and he knew that quinine sulphate was to be scarce. As soon as he got his release from army duty he hurried to Philadelphia and with all his savings purchased 1,000 ounces of quinine at 50 cents an ounce, paying an additional \$2 an ounce to the Government as a war tax.

The malaria came and the price of quinine rose to \$3 and \$5 and then higher. Within two years Dr. Kimmel sold 850 ounces at from \$6 to \$10, clearing about \$5,000. When the doctor moved to Kansas City the box still contained more than 100 packages. He died in 1908 leaving this to his son to dispose of at a high price.

## SOUTH BEND MAN GATHERS SUPPLY OF SALVARSAN; OFFERING AT HIGH PRICE

CHICAGO, Nov. 29—Quite a bit of talk, or gossip, has been caused in drug circles by the publication in a morning paper of an account of what John W. Talbot of South Bend, Ind., has been doing, or trying to do, with salvarsan. This remedy has almost disappeared from the Chicago market, at least so far as the genuine article is concerned, for it is said that some spurious stuff has been offered at a little below the market price.

Talbot, of South Bend, according to the newspapers, got his friends in one of the fraternal orders to buy up salvarsan for him all over the country. His stock has been supposed to be large and he is said to be holding it for \$25. A manager of a leading house told WEEKLY DRUG MARKETS that Talbot has not had more than about 200 tubes of salvarsan at any one time and that at present he has only about one-half of that amount left, which he is offering as low as \$20. The talk of a "corner" is ridiculed, so far as Talbot is concerned, but the scarcity is acknowledged.

## ANNUAL "PREVIEW NUMBER" OF THE SODA FOUNTAIN

The soda fountain trade during the past two years has suffered unusual depression, due to a general falling off in all kinds of business, but more particularly to unsuitable summer weather. Now the country is emerging rapidly from a period of extreme dullness to one of extreme prosperity and manufacturers and dealers alike are looking forward to the coming season as one of the best in the history of this comparatively young and rapidly growing industry. Manufacturers of apparatus and supplies are making preparations now for a boom in soda water. There will be new equipment, new beverages, new methods, planned for the benefit of the retailer to make his business a more profitable and generally more satisfactory one. The January issue of THE SODA FOUNTAIN will tell of these new things in detail. It will be our annual "Preview Number." Every druggist who has a soda fountain should look forward with unusual interest for this number.

### Peppermint Oil—

Woelke sums up an extensive investigation of this oil as follows: The oil may be purified by distillation in vacuo, but no better results are attained by this method than by distilling with steam. In testing the solubility, alcohol of exactly 70 per cent must be used. The method of Power and Kleber for determining the free and combined menthol is to be recommended, and after a little practice is quite easy to carry out. No definite relations between the physical and chemical characteristics of peppermint oil have been found to exist. (Woelke, Archiv. Pharm. Chem., 1915. p. 241.)

# Jobbers' Prices of Drugs and Chemicals

NOTICE—The prices herein quoted are average prices to Retail Druggists now ruling in New York Market

**NOTE—Suggestions from subscribers concerning items which they would like added to this list, or any further information desired, will receive prompt attention.**

|   |         |   |         |   |         |      |         |  |       |   |         |
|---|---------|---|---------|---|---------|------|---------|--|-------|---|---------|
| Acacia, select white.....lb.                        | .45     | — | .50     | Aconite lvs., Eng., 1lb. b.....lb.                  | —       | —    | —       | Arsenic, Bromide, cryst.....oz.            | .20   | — | .27     |
| 1st select powdered.....lb.                         | .55     | — | .60     | Leaves, German.....lb.                              | .20     | —    | .25     | Iodide.....oz.                             | .45   | — | .50     |
| Seconds.....lb.                                     | .36     | — | .40     | Powdered.....lb.                                    | .24     | —    | .29     | White, pow'd com'l.....lb.                 | .08   | — | .17     |
| Fine granulated 1st.....lb.                         | .55     | — | .60     | Root, English.....lb.                               | —       | 1.00 | —       | Powdered, pure.....lb.                     | .16   | — | .20     |
| Sorts.....lb.                                       | .24     | — | .30     | Powdered.....lb.                                    | —       | 1.15 | —       | Yellow (Orpiment).....lb.                  | .18   | — | .27     |
| Sorts, sifted.....lb.                               | .28     | — | .32     | Root, German.....lb.                                | .25     | —    | .30     | Powdered, Medic.....lb.                    | .25   | — | .30     |
| Acetanilid.....lb.                                  | 1.45    | — | 1.60    | Powdered.....lb.                                    | .31     | —    | .36     | Asafetida, good, fair.....lb.              | .75   | — | .90     |
| Acetone, Pure C. P., med.....lb.                    | .46     | — | .50     | Aconitine, Amorp, 1/2 oz. v.....ea.                 | —       | 1.75 | —       | Powdered.....lb.                           | .85   | — | .95     |
| Technical.....lb.                                   | .42     | — | .46     | Nitrate, Amorp, 15 gr. v.....ea.                    | —       | 1.00 | —       | Aspirin.....oz.                            | —     | — | .80     |
| Acetphenetidin, U. S. P.....lb.                     | 16.50   | — | 17.00   | Cryst. 15 gr. v.....ea.                             | —       | .60  | —       | 25 oz. lots.....oz.                        | —     | — | .85     |
| Acid, Acetic, No. 8 (sp. gr., 1.040).....lb.        | .10     | — | .12     | Adeps, Lanae, Anhydrous.....lb.                     | 1.40    | —    | 1.80    | Atropine, 1/2 oz. v.....\$5.15 per vial    |       |   |         |
| U. S. P., 36 p.c.....lb.                            | .12     | — | .15     | Hydrous.....lb.                                     | 1.30    | —    | 1.60    | Sulphate, 1/2 oz. v.....\$5.10 per vial    |       |   |         |
| C. P. Glacial, 99 1/2%.....lb.                      | .35     | — | .38     | (See also Lanoline)                                 |         |      |         | Balm of Gilead Buds.....lb.                | .35   | — | .40     |
| Benzoin, Eng., true.....oz.                         | .40     | — | .60     | Agar Agar.....lb.                                   | .55     | —    | .85     | Balmory Leaves, Pressed.....lb.            | .85   | — | .90     |
| From Toluol.....lb.                                 | 4.80    | — | 5.15    | Agaricin.....oz.                                    | 1.20    | —    | 1.30    | Balsam Fir, Canada.....lb.                 | .14   | — | .17     |
| Boric acid, cryst.....lb.                           | .15     | — | .18     | Alcohol, Absolute.....gal.                          | 4.50    | —    | 5.00    | Oregon.....lb.                             | 5.00  | — | 5.25    |
| Powdered.....lb.                                    | .16     | — | .20     | Cologne, Sp., 95%, U. S. P., bbls.....gal.          | 2.68    | —    | 2.74    | Peru.....lb.                               | .50   | — | .53     |
| Impalp.....lb.                                      | .25     | — | .30     | Less.....gal.                                       | 2.80    | —    | 3.00    | Tolu.....lb.                               | .28   | — | .30     |
| Butyric, 100 p. c.....lb.                           | 2.40    | — | 2.40    | Com., 95% U. S. P., bbls., gal.                     | 2.64    | —    | 2.70    | Barium Carb., prec., pure.....lb.          | .50   | — | .53     |
| Cacodylic.....oz.                                   | 2.00    | — | 2.00    | Less.....gal.                                       | 2.75    | —    | 2.90    | C. P.....lb.                               | .85   | — | 1.00    |
| Camphoric.....lb.                                   | 4.55    | — | 4.75    | Denatured, bbls. & 1/2 bbls.....gal.                | .52     | —    | .60     | Caustic Hyd'te, C. P., crys. lb.           | .15   | — | .25     |
| Carbolic, cryst., bulk.....lb.                      | 1.90    | — | 2.00    | Methylic (Wood) bbls.....lb.                        | .60     | —    | .70     | Chloride, 1 lb. bots.....lb.               | .15   | — | .18     |
| 10 and 15-lb. can.....lb.                           | 2.00    | — | 2.10    | Alithe Root, Cut.....lb.                            | .60     | —    | .65     | Dioxide, Anhydrous.....lb.                 | .55   | — | .60     |
| Crystals, 1-lb. bottles.....lb.                     | 2.10    | — | 2.15    | Alspice, clean.....lb.                              | .11     | —    | .15     | C. P., 1 lb. bots.....lb.                  | 1.00  | — | 1.00    |
| Crude, 10-95 p. c.....gal.                          | .40     | — | .90     | Almonds, Bitter, shelled.....lb.                    | .43     | —    | .53     | Nitrate, powdered.....lb.                  | .20   | — | .22     |
| Chloracetic, 1-oz. v.....oz.                        | .35     | — | .40     | Sweet Jordan.....lb.                                | .43     | —    | .53     | Pure, 1 lb. bots.....lb.                   | .37   | — | .40     |
| Chromic, 1-oz. v.....oz.                            | .08     | — | .10     | Aloes, Barbadoes, true.....lb.                      | 1.25    | —    | 1.30    | Sulphate, Pow. (Barytes).....lb.           | .07   | — | .10     |
| 1-lb.....oz.  | .70     | — | .80     | Powdered.....lb.                                    | 1.40    | —    | 1.45    | Pure precip.....lb.                        | .25   | — | .30     |
| C. P.....oz.  | .15     | — | .15     | Cape.....lb.  | .14     | —    | .18     | Basswood Bark, Pressed.....lb.             | —     | — | .24     |
| Chrysophanic, true, v.....oz.                       | .30     | — | .35     | Powdered.....lb.                                    | .20     | —    | .25     | Bayberry Bark, select.....lb.              | .15   | — | .19     |
| Cinnamic, synthetic, v.....oz.                      | .20     | — | .26     | Curacao, gourds.....lb.                             | .20     | —    | .23     | Bay Laurel Leaves.....lb.                  | .12   | — | .15     |
| Natural, 1-oz. v.....oz.                            | .25     | — | .25     | Socotrine, True.....lb.                             | .32     | —    | .36     | Bay Rum, P. R., bbls.....gal.              | 1.70  | — | 1.75    |
| Citric, cryst., (kegs).....lb.                      | .57 1/2 | — | .58 1/2 | Powdered.....lb.                                    | .42     | —    | .46     | Less.....gal.                              | 1.90  | — | 2.15    |
| Granulated.....lb.                                  | .62     | — | .66     | Purified.....lb.                                    | .75     | —    | 1.00    | Beans, Calabar.....lb.                     | .35   | — | .40     |
| Formic, Conc., 1-lb. bot.....lb.                    | .75     | — | 1.00    | Alain, 1 oz. v.....oz.                              | .08     | —    | .12     | Tonka, Angostura.....lb.                   | 1.25  | — | 1.35    |
| Gallie.....oz.                                      | .10     | — | .16     | Alum, Ammonia, bbls.....lb.                         | .10     | —    | .10 1/2 | Para.....lb.                               | 1.00  | — | 1.15    |
| 1/4 1/2, 1 lb. cartons.....lb.                      | 1.25    | — | 1.35    | Dried, 1-lb. cartons.....lb.                        | .25     | —    | .30     | Surinam.....lb.                            | 1.20  | — | 1.30    |
| Glycerophosphoric.....oz.                           | .22     | — | .30     | Ground, bbls. or less.....lb.                       | .10 1/2 | —    | .10 3/4 | Vanilla, Mexican, long.....lb.             | 5.75  | — | 6.00    |
| Hippuric.....oz.                                    | .35     | — | .40     | Powdered, bbls. or less.....lb.                     | .11     | —    | .16     | Short.....lb.                              | 4.50  | — | 5.50    |
| Hydriodic, sp. gr. 1.150.....oz.                    | .35     | — | .40     | Aluminum Acetate.....lb.                            | .75     | —    | .80     | Cuts.....lb.                               | 3.70  | — | 4.25    |
| Sealed Tube.....oz.                                 | .50     | — | .52     | Metallic, powdered.....oz.                          | .12     | —    | .14     | Bourbon.....lb.                            | 3.75  | — | 4.25    |
| Hydrobrom, conc., v.....oz.                         | .12     | — | .15     | Sulphate, Com'l.....oz.                             | .07     | —    | .08     | S. American.....lb.                        | 3.85  | — | 4.35    |
| Dil., U. S. P., oz. v. incl.....oz.                 | .07     | — | .10     | Cryst. C. P.....lb.                                 | .45     | —    | .50     | Tahiti.....lb.                             | 1.50  | — | 1.65    |
| Hydrocyanic, 1 oz. vial, U. S. P.....oz.            | .10     | — | .12     | Ambergris, gray.....dr.                             | 4.30    | —    | 6.00    | Belladonna Lvs., 1 lb. bot., lb.....lb.    | —     | — | —       |
| Hydrofluoric, 55 p. c., in gut. pch, bot.....lb.    | 1.75    | — | 2.50    | Ammonia Water, 18 deg.....lb.                       | .05     | —    | .07     | German.....lb.                             | 2.00  | — | 2.25    |
| 52 p. c., ceres. bt.....lb.                         | —       | — | .70     | 20 deg.....lb.                                      | .07     | —    | .09 1/2 | Root, German.....lb.                       | 2.25  | — | 2.40    |
| Hypophosphorous, sol., 30 per cent.....oz.          | .06     | — | .08     | 26 deg., Conc.....lb.                               | .09     | —    | .15     | Powdered.....lb.                           | 2.35  | — | 2.45    |
| Lactic, conc., 1 oz. v.....oz.                      | .12     | — | .14     | Ammoniac, Gum, tears.....lb.                        | .35     | —    | .40     | Benzene.....gal.                           | .30   | — | .40     |
| Dilute.....lb.                                      | 1.30    | — | 1.40    | Powdered.....lb.                                    | .75     | —    | .75     | Benzoin, Siam.....lb.                      | 2.10  | — | 2.25    |
| Molybdic, C. P.....lb.                              | 6.50    | — | 7.00    | Ammonium, Acetate, cryst.....oz.                    | .10     | —    | .14     | Sumatra.....lb.                            | .60   | — | .65     |
| Muriatic, conc. 20° (Carboys 120 lbs. (3/4).....lb. | .06     | — | .11     | Benzoate.....oz.                                    | .32     | —    | .36     | Powdered.....lb.                           | .65   | — | .70     |
| C. P. Hydrochloric.....lb.                          | .10     | — | .15     | From true Benzoic A.....oz.                         | .40     | —    | .44     | Berberine, C. P., 1/2 oz. v. ea.....ea.    | 1.75  | — | 1.90    |
| Nitro-Muriatic.....lb.                              | .25     | — | .25     | Bromide, 1-lb. bottles.....lb.                      | 4.50    | —    | 5.00    | Sulphate, 1 oz. v.....ea.                  | 1.75  | — | 1.90    |
| Oleic, purified.....lb.                             | .50     | — | .60     | Carbonate, Jars.....lb.                             | .12     | —    | .15     | Berberis Aquifolium.....lb.                | .20   | — | .25     |
| Oxalic.....lb.                                      | .65     | — | .75     | Resubl. Cubes, 1 lb. bot.....lb.                    | .29     | —    | .36     | Bismuth, Betanaph. (Or-phol).....oz.       | —     | — | .80     |
| Powdered.....lb.                                    | .65     | — | .75     | Powdered.....lb.                                    | .18     | —    | .24     | Bromide.....oz.                            | —     | — | .35     |
| Phosphoric, diluted.....lb.                         | .14     | — | .18     | Citrate, 1 oz. v.....oz.                            | .12     | —    | .15     | Citrate and Ammonium.....lb.               | 4.50  | — | 4.75    |
| U. S. P., 10 p. c.....lb.                           | .35     | — | .40     | Hypophosp. (lb. 1.85).....oz.                       | .15     | —    | .18     | Salicylate, 65 p. c.....lb.                | 4.05  | — | 4.20    |
| Syrup, 65 per cent.....lb.                          | .40     | — | .45     | Iodide.....lb.                                      | 5.00    | —    | 5.25    | 40 p. c.....lb.                            | 3.55  | — | 3.75    |
| Glacial sticks.....lb.                              | .75     | — | .85     | Molybdate.....oz.                                   | .32     | —    | .40     | Sub-benzoate.....lb.                       | 4.95  | — | 5.20    |
| Picric.....lb.                                      | 2.15    | — | 2.25    | Muriate.....lb.                                     | .14     | —    | .17     | Subcarbonate.....lb.                       | 3.75  | — | 4.25    |
| Pyrogalic, 1/4, 1/2 and 1 lb. cans.....lb.          | 1.60    | — | 1.90    | Com'l Gran.....lb.                                  | .08 1/4 | —    | .14     | Subgallate.....lb.                         | 3.85  | — | 4.00    |
| 1 oz. v.....oz.                                     | .20     | — | .22     | C. P. Gran.....lb.                                  | .18     | —    | .22     | Subiodide.....lb.                          | 5.30  | — | 5.55    |
| Pyroligneous, purified.....lb.                      | .16     | — | .18     | Powdered.....lb.                                    | .15     | —    | .20     | Subnitrate.....lb.                         | 4.00  | — | 4.20    |
| Crude.....gal.                                      | .30     | — | .40     | Nitrate, cryst.....lb.                              | .25     | —    | .30     | Tannate.....oz.                            | .30   | — | .35     |
| Salicylic, 1-lb. cartons.....lb.                    | 4.30    | — | 4.40    | Granulated.....lb.                                  | .25     | —    | .30     | Valerate.....oz.                           | .40   | — | .45     |
| Bulk.....lb.  | 4.25    | — | 4.35    | Oxalate, 1-lb. bots.....lb.                         | .75     | —    | .85     | Blackhaw Bark.....lb.                      | .30   | — | .35     |
| From Gaultheria, oz.....v.                          | .35     | — | .40     | Phosphate, 1 lb. bots.....lb.                       | .45     | —    | .50     | Bloodroot.....lb.                          | .20   | — | .25     |
| Sulphuric, aromatic.....lb.                         | —       | — | .50     | Salicylate.....lb.                                  | 2.80    | —    | 2.90    | Blue Mass (Blue Pill).....lb.              | .85   | — | .90     |
| Com'l. 66 deg. (c. 160 lb.).....lb.                 | —       | — | .03 1/2 | Pure, resub.....lb.                                 | .25     | —    | .28     | Powdered.....lb.                           | .87   | — | .92     |
| Less.....lb.  | .07     | — | .09     | Valerate.....oz.                                    | .21     | —    | .25     | Blue Vitriol (see Copper Sulphate).....lb. | —     | — | —       |
| C. P.....lb.  | .18     | — | .22     | Amyl Acetate.....gal.                               | 4.25    | —    | 4.50    | Bone, Cuttlefish.....lb.                   | .40   | — | .55     |
| Sulphurous, U. S. P., so'n lb.....lb.               | .12     | — | .14     | Technical.....lb.                                   | .45     | —    | .50     | Powdered.....lb.                           | .20   | — | .25     |
| Tannic, Phar., lb. cart.....lb.                     | .90     | — | 1.00    | Angelica Root, foreign.....lb.                      | .35     | —    | .40     | Jeweler's.....lb.                          | .65   | — | .90     |
| Medicinal.....lb.                                   | 1.00    | — | 1.10    | Seed.....lb.  | .35     | —    | .40     | Boneset, Leaves and Tops.....lb.           | .20   | — | .20     |
| Tartaric, cryst.....lb.                             | .55     | — | .60     | Anise Seed.....lb.                                  | .18     | —    | .20     | Borax, Refined.....lb.                     | .09   | — | .10 1/2 |
| Powdered.....lb.                                    | .57     | — | .62     | Star.....lb.  | .48     | —    | .55     | Powdered.....lb.                           | .10   | — | .12     |
| Trichloroacetic.....oz.                             | .20     | — | .22     | Angostura Bark.....lb.                              | .40     | —    | .45     | Buchu Leaves, long.....lb.                 | 1.40  | — | 1.45    |
| Valeric, 1 oz. v.....oz.                            | .18     | — | .22     | Annato Seed.....lb.                                 | .15     | —    | .20     | Powdered.....lb.                           | 1.50  | — | 1.60    |
| Acin.....oz.  | —       | — | 3.50    | Antimony Needle.....lb.                             | .42     | —    | .47     | Short.....lb.                              | 1.45  | — | 1.55    |
|   |         |   |         | Antipyrine.....oz.                                  | 2.00    | —    | 2.20    | Powdered.....lb.                           | 1.55  | — | 1.65    |
|   |         |   |         | Apomorphine, Muriate, Amor-phous, 1/2 oz. v.....ea. | 2.25    | —    | 2.50    | Buds, Balm of Gilead.....lb.               | .35   | — | .40     |
|   |         |   |         | Crystals, 1/2 oz. v.....ea.                         | 2.25    | —    | 2.50    | Cassia.....lb.                             | .22   | — | .28     |
|   |         |   |         | Areca Nuts.....lb.                                  | .18     | —    | .23     | Burdock Root, Crushed.....lb.              | .24   | — | .28     |
|   |         |   |         | Powdered.....lb.                                    | .23     | —    | .28     | Seed.....lb.                               | .28   | — | .28     |
|   |         |   |         | Aristol, Bayer.....oz.                              | 1.80    | —    | 1.80    | Cacao Butter, bulk.....lb.                 | .47   | — | .52     |
|   |         |   |         | Arnica Flowers.....lb.                              | .38     | —    | .43     | Baker's A and white.....lb.                | .50   | — | .55     |
|   |         |   |         | Powdered.....lb.                                    | .45     | —    | .50     | Dutch.....lb.                              | .47   | — | .52     |
|   |         |   |         | Root.....lb.  | .45     | —    | .50     | Huyler's 12 lb. box.....lb.                | .50   | — | .50     |
|   |         |   |         | Arrowroot, American.....lb.                         | .08     | —    | .10     | Huyler's 12-lb. box.....lb.                | .50   | — | .55     |
|   |         |   |         | Bermuda, true.....lb.                               | .55     | —    | .60     | Caffeine, pure.....oz.                     | 13.00 | — | 14.00   |
|   |         |   |         | Jamaica.....lb.                                     | .57     | —    | .60     | Benzatoe.....oz.                           | .70   | — | .75     |
|   |         |   |         | St. Vincent.....lb.                                 | .14     | —    | .16     | Bromide.....oz.                            | .60   | — | .75     |
|   |         |   |         | Taylor's, 1/2 lb. tin foil boxes, 12 lb.....lb.     | .34     | —    | .37     | Citrate.....lb.                            | 7.00  | — | 7.50    |



## British Government Demands Formulas of Goods for Export

**Ruling Enforced by Customs Officials Requires Declaration of Every Ingredient of Compound Which May Come Under Prohibitory List.**

Under a recent ruling by the customs authorities of the United Kingdom, no chemicals, patent medicines, or other goods may be exported if the preparations contain any article which comes under the list of prohibitions. As the officials are now enforcing the law the goods are held until declaration is made as to the contents of the compounds.

The practical result of this order is that manufacturers of patent medicines and other preparations will have to place their formulas on file with the Government authorities. The new ruling has resulted in great confusion in exporting circles and thousands of cases of goods are piled up on the docks awaiting examination.

It was thought at first that this order would affect patent medicines only but, as it is being interpreted, stationery which contains blue-black ink cannot be exported until it is determined whether the ink contains dyestuffs which are on the prohibited list. If this is the case it is sufficient to hold up the entire shipment.

Owing to the complex nature of many of the substances which are being exported and to the enormous number of articles affected, exportations in the chemical field are practically at a standstill. A partial list of the medicinal substances which are on the export prohibition list shows how many preparations might be affected and the responsibility placed upon the exporters of these articles.

|   |                                 |
|---|---------------------------------|
| Acetanilide   | Hydrochloric acid               |
| Acetates  | Magnesium chloride and sulphate |
| Acetic ether  | Mercury and its salts           |
| Acetylsalicylic acid                                | Neo-salvarsan                   |
| Aconite   | Nitric acid                     |
| Ammonia   | Nitrotoluol                     |
| Ammonium nitrate                                    | Novocain                        |
| Amyl acetate  | Oils and fats                   |
| Antipyrine  | Opium                           |
| Belladonna  | Oxalic acid                     |
| Benzoic acid and benzoates                          | Paraffin, liquid                |
| Bromine and bromides                                | Paraffin wax                    |
| Caffeine  | Paraldehyde                     |
| Cantharides   | Phenacetin                      |
| Capsicum  | Picric acid                     |
| Carbolic acid                                       | Potash, caustic                 |
| Chloral   | Potassium cyanide               |
| Chloralamid   | Potassium permanganate          |
| Chlorates, perchlorates, and nitrates, all metallic | Protargol                       |
| Cinchona  | Quinine                         |
| Coca and its alkaloids                              | Saccharin                       |
| Colloidion  | Salicylic acid                  |
| Cresol  | Salol                           |
| Cyanamide   | Salvarsan                       |
| Diethylbarbituric acid                              | Santonin                        |
| Emetin  | Sulphonol                       |
| Ergot of rye  | Sulphur                         |
| Ether   | Tartaric acid and tartrates     |
| Fuacine hydrochlor.                                 | Thymol                          |
| Gentian   | Trional                         |
| Glycerin  | Turpentine                      |
| Henbane   | Urea and its compounds          |
| Hydrobromic acid                                    | Zinc chloride and sulphate      |
|   | Wax                             |

## INSECTICIDE MANUFACTURERS WILL HOLD TWO-DAY SESSION IN NEW YORK

Dr. J. K. Haywood, chairman of the Insecticide and Fungicide Board of the United States Department of Agriculture will be one of the principal speakers at the annual two-day meeting of the Insecticide and Disinfectant Manufacturers' Association which will be held at the Hotel Astor, New York, on December 13 and 14. Other speakers well known in the trade who are expected to be present are Dr. W. G. McCoy, head of the hygienic laboratory and Dr. M. Dorset, head of the Bureau of Animal Industry.

Since its formation somewhat more than a year ago, the association has grown rapidly and now includes manufacturers from all over the United States, many of whom will undoubtedly attend the convention.

## American Exports Are Now Near the Three Billion Mark

**During Nine Months Ended with September the Total was \$2,532,485,167—Big Imports of Lemon Oil**

During the nine months ending September, 1914, the United States exported \$2,532,485,167 worth of goods as compared with \$2,133,624,050 for the entire year of 1914, according to figures recently published in the report of the Bureau of Foreign Commerce of the United States. By this same record the total exports for the month of September, 1915, are given as \$300,676,822 worth, against \$156,052,333 for September, 1914. The total imports for these same months also show a gain, the value of the goods imported in September, 1915, being \$151,236,026 while for the corresponding month in 1914 \$139,710,611 worth were brought into the country.

A few products, however, have decreased in price due to the closing of the German and Austrian markets. Among these is lemon oil which shows a remarkable falling off. For the nine months ending September, 1915, the total importations of this oil amounted to 454,986 pounds as compared to 402,239 pounds for a similar period in 1914, but the value of the increased amount this year was only \$339,430 as compared with \$794,145 for the last season's supply. A similar condition prevailed in the hop market for the nine months period. In 1914, 2,602,136 pounds valued at \$1,389,593 were brought into the country while in 1915 nearly three times the amount, 6,640,034 pounds were imported but the total value was only \$1,519,162 or but little more than the previous season.

Although the price of quinine began its upward climb in the middle of September and was said to be due largely to a scarcity of cinchona bark coupled with the large demand, 336,617 pounds of the bark valued at \$49,490 were brought into the country as compared to only 5,800 pounds valued at \$1,200 for the same month in 1914. All importations of acids and dyestuffs show a decided falling off in contrast to last year, the difference being even greater than was noticed between the first nine months of 1913 and 1914 just after the war began.

The export gain for these materials was enormous, however, during this period. In the first three-quarters of 1914 the value of the acids exported was about \$450,000 while in 1915 it had increased to about \$5,250,000. Dyes and dyestuffs were exported to the extent of \$1,826,875 this year as compared to \$263,343 worth last year, and this in spite of the great scarcity in certain lines of dyestuffs which has been felt this year.

The figures also show that patent and proprietary medicines, roots, herbs and barks were exported in larger quantities during the first part of the year, while the amounts of ginseng and all the soda salts exported decreased.

## WANTED

WANTED—to buy a drug store in the State of Vermont. Address BOX 758, c/o WEEKLY DRUG MARKETS.

FOR SALE—Practically new drug store in good West Texas County Seat town of 5,000. Fine location for one with weak lungs or catarrh. Invoice \$3,000. For particulars write, E. K. C., 812 Gibbs Bldg., San Antonio, Texas.

DRUG CLERK with 16 years' experience can accept position January 1st, 1916. Southern town preferred. Employed at present. Address BOX 760, c/o WEEKLY DRUG MARKETS.

DRUG STORE for sale in N. Penna. town of 5,000 people. Only one other drug store. Full prices. Cash business of \$200.00 a day. Can be doubled with side line. Plenty of room. Rent \$75 per month. Natural gas and electricity. One of the busiest towns in the state. Fine corner location. Inventory about \$2,700. Price, \$2,500. An unusual opportunity. Address BOX 761, c/o

WOP SALE—Drug business in city of 100,000 in middle Tennessee. Established 30 years but all clean new stock. Best down town location with long lease. Business \$54,000 yearly and making good money but must sell on account of sickness. Stock and fixtures \$25,000 to \$25,000. Address PHARMACIST, c/o Spurlock-Neal Co., Nashville, Tenn.



## Jobbers' Prices Current of Drugs and Chemicals—(Cont'd)

|                               |                  |      |      |      |  |          |         |       |         |                                |        |       |      |       |
|-------------------------------|------------------|------|------|------|--|----------|---------|-------|---------|--------------------------------|--------|-------|------|-------|
| Caffeine, H'd'brm., gr. eff.  | lb.              | .60  | —    | .75  | Cohosh Root, black                           | lb.      | .15     | —     | .20     | Foenugreek Seed                | lb.    | .06   | —    | .08   |
| Hydrochlor. (true salt)       | oz.              | .50  | —    | .60  | Blue   | lb.      | .14     | —     | .19     | Ground                         | lb.    | .07   | —    | .09   |
| Sulphate, eighths             | oz.              | .65  | —    | .70  | Colchicum Root                               | lb.      | .30     | —     | .33     | Formaldehyde                   | lb.    | .14   | —    | .26   |
| Valerate                      | oz.              | .60  | —    | .70  | Powdered                                     | lb.      | .38     | —     | .41     | Fuller's Earth                 | lb.    | .05   | —    | .08   |
| Calamus Root, peeled          | lb.              | .25  | —    | .30  | Seed   | lb.      | 1.15    | —     | 1.25    | Galangal Root, selected        | lb.    | .18   | —    | .23   |
| Powdered                      | lb.              | .32  | —    | .36  | Powdered                                     | lb.      | 1.25    | —     | 1.35    | Powdered                       | lb.    | .24   | —    | .30   |
| White, peeled and split       | lb.              | 1.10 | —    | 1.20 | Collodion, U. S. P., 1900                    | lb.      | .49     | —     | .60     | Galbanum, strained             | lb.    | 1.15  | —    | 1.21  |
| Calcium Benzoate              | oz.              | —    | —    | .19  | Flexible                                     | lb.      | .55     | —     | .60     | Gamboge, blocky                | lb.    | .85   | —    | .90   |
| Bromide                       | lb.              | 3.00 | —    | 3.50 | Colocynth, select                            | lb.      | .40     | —     | .45     | Powdered                       | lb.    | .90   | —    | 1.00  |
| Chloride crude                | lb.              | .08  | —    | .10  | Pulp   | lb.      | .80     | —     | .90     | Select, Pipe, bright           | lb.    | .85   | —    | .90   |
| Fused                         | lb.              | .55  | —    | .75  | Colombo Root                                 | lb.      | .18     | —     | .22     | Garlic, on strings             | string | .25   | —    | .30   |
| Granulated                    | lb.              | .12  | —    | .15  | Coltsfoot Root                               | lb.      | .25     | —     | .30     | Gaultheria (see Wintergreen)   | lb.    | 1.00  | —    | 1.10  |
| Glycerophosphate              | oz.              | .15  | —    | .20  | Comfrey Root, crushed                        | lb.      | .24     | —     | .26     | Gelatin, Pink                  | lb.    | .75   | —    | .85   |
| Hypophosphite                 | lb.              | .95  | —    | 1.05 | Condurango Bark, true                        | lb.      | .45     | —     | .50     | Gold                           | lb.    | .65   | —    | 1.00  |
| Iodide                        | lb.              | 5.00 | —    | 5.25 | Conium Leaves                                | lb.      | .22     | —     | .30     | Silver                         | lb.    | .65   | —    | 1.00  |
| Lactate                       | oz.              | .10  | —    | .12  | Seed   | lb.      | .20     | —     | .25     | Gelsemium (Resinoid)           | oz.    | —     | 5.00 | —     |
| Lactophosphate Sol.           | lb.              | 1.20 | —    | 1.30 | Copaiba, S. A.                               | lb.      | .50     | —     | .60     | Gelseminine, C. P., crystals,  | —      | —     | —    | —     |
| Permanganate                  | oz.              | .30  | —    | .40  | Para   | lb.      | .48     | —     | .58     | Ger., 15 gr. v.                | ea.    | —     | 5.00 | —     |
| Phosphate, Precip.            | lb.              | .19  | —    | .35  | Copper, Acetate, distilled                   | lb.      | .50     | —     | .50     | Sulphate, 15 gr. v.            | ea.    | —     | —    | —     |
| Sulphate, Precip., pure       | lb.              | .35  | —    | .40  | Ammoniated                                   | lb.      | .30     | —     | .35     | Gelsemium Root                 | lb.    | .16   | —    | .20   |
| Sulphite                      | lb.              | .14  | —    | .16  | Carbonate                                    | lb.      | .30     | —     | .35     | Powdered                       | lb.    | .25   | —    | .30   |
| Sulphocarbonate               | oz.              | .10  | —    | .13  | Chloride, pure, cryst.                       | lb.      | .55     | —     | .60     | Gentian Root                   | lb.    | .19   | —    | .22   |
| Calendula Flowers             | lb.              | .65  | —    | .75  | Iodide                                       | oz.      | .46     | —     | .50     | Powdered                       | lb.    | .25   | —    | .28   |
| Calomel (see Mercury Chlor.)  | lb.              | —    | —    | —    | Subacetate (Verdigris)                       | lb.      | .42     | —     | .43     | Ginger Root, African           | lb.    | .16   | —    | .18   |
| Camphor, refined              | lb.              | .44  | —    | .55  | Powdered                                     | lb.      | .40     | —     | .45     | Powdered                       | lb.    | .19   | —    | .22   |
| 1/4 lb. squares               | lb.              | .46  | —    | .52  | Barrels                                      | lb.      | .07 1/4 | —     | .07 1/2 | Jamaica, bleached              | lb.    | .28   | —    | .30   |
| Powdered                      | lb.              | .50  | —    | .60  | Sulphate (Blue Vit.)                         | lb.      | .12     | —     | .15     | Ground                         | lb.    | .30   | —    | .32   |
| Japanese                      | lb.              | .44  | —    | .55  | Powdered                                     | lb.      | .13     | —     | .16     | Powdered                       | lb.    | .32   | —    | .34   |
| Canary Seed, Sicily           | lb.              | —    | —    | —    | Copperas                                     | 100 lbs. | 1.00    | —     | 1.12    | Ginseng                        | lb.    | 7.50  | —    | 8.50  |
| Smyrna                        | lb.              | .10  | —    | .11  | Coriander                                    | lb.      | .09     | —     | .11     | Glycerin, C. P., bulk, drums   | —      | —     | —    | —     |
| So. American                  | lb.              | .08  | —    | .10  | Powdered                                     | lb.      | .15     | —     | .20     | and bbls. added                | lb.    | .64   | —    | .66   |
| Canella Bark, powdered        | lb.              | .30  | —    | .34  | Corrosive Sublimate (see Mercury Bichloride) | —        | —       | —     | —       | in cans                        | lb.    | .65   | —    | .69   |
| Cannabis Indica Herb          | lb.              | 2.20 | —    | 2.25 | Cotin, true, 1/4 oz. v.                      | oz.      | —       | 27.00 | —       | Less                           | lb.    | .70   | —    | .75   |
| Cantharides, Russ., sifted    | lb.              | 5.75 | —    | 6.00 | Cotton Root Bark                             | lb.      | .20     | —     | .25     | Gold and Sodium Chloride,      | —      | —     | —    | —     |
| Powdered                      | lb.              | 6.00 | —    | 6.25 | Powdered                                     | lb.      | .25     | —     | .30     | U. S. P., 15 gr. v.            | doz.   | 2.80  | —    | 3.40  |
| Chinese                       | lb.              | 2.05 | —    | 2.15 | Cramp Bark                                   | lb.      | .20     | —     | .25     | Gold Thrd. (Coptis trifol)     | lb.    | 1.20  | —    | 1.40  |
| Powdered                      | lb.              | 2.30 | —    | 2.45 | Coumarin                                     | oz.      | .60     | —     | .65     | Golden Seal Root               | lb.    | 5.25  | —    | 5.40  |
| Capsicum                      | lb.              | .36  | —    | .40  | Cranebill                                    | lb.      | .24     | —     | .29     | Powdered                       | lb.    | 5.50  | —    | 5.75  |
| Powdered                      | lb.              | .40  | —    | .46  | Powdered                                     | lb.      | .30     | —     | .35     | Grains of Paradise             | lb.    | .45   | —    | .53   |
| Caraway                       | lb.              | .22  | —    | .25  | Cream Tartar, powd.                          | lb.      | .38     | —     | .46     | Powdered                       | lb.    | .51   | —    | .60   |
| Powdered                      | lb.              | .24  | —    | .26  | Cresote, Beechwood                           | lb.      | 6.75    | —     | 7.00    | Grindelia Robusta Herb         | lb.    | .22   | —    | .27   |
| Carbon Disulphide             | lb.              | .16  | —    | .22  | Carbonate                                    | oz.      | .40     | —     | .45     | Powdered                       | lb.    | .27   | —    | .32   |
| Tetrachloride                 | lb.              | .24  | —    | .27  | Croton-Chloral (Verdylichl.)                 | oz.      | .35     | —     | .38     | Guaiaic, Resin                 | lb.    | .45   | —    | .65   |
| Cardamom, Seed bleached       | lb.              | 1.40 | —    | 1.60 | Cubeb Berries, sifted                        | lb.      | .62     | —     | .70     | Powdered                       | lb.    | .45   | —    | .65   |
| Decorticated                  | lb.              | 1.10 | —    | 1.20 | Powdered                                     | lb.      | .65     | —     | .75     | Wood rasped                    | lb.    | .03   | —    | .06   |
| Powdered                      | lb.              | 1.10 | —    | 1.20 | Cudbear                                      | lb.      | .30     | —     | .40     | Guaiaicol liquid               | lb.    | 3.50  | —    | 4.00  |
| Carmin, No. 40                | oz.              | .35  | —    | .42  | Culver's Root                                | lb.      | .25     | —     | .30     | Carbonate                      | oz.    | .60   | —    | .70   |
| Cascara Sagrada Bark          | lb.              | .18  | —    | .20  | Cumin Seed                                   | lb.      | .27     | —     | .32     | Salicyl. (Guaiaic. Salol)      | oz.    | —     | 1.60 | —     |
| Cassia, China                 | lb.              | .16  | —    | .18  | Damiana Leaves                               | lb.      | .20     | —     | .24     | Valerianate (Geosote)          | oz.    | —     | 1.34 | —     |
| Powdered                      | lb.              | .18  | —    | .20  | Dandelion Herb                               | lb.      | .30     | —     | .36     | Guarana (Paullinia)            | lb.    | 1.45  | —    | 1.55  |
| Fistula                       | lb.              | .16  | —    | .20  | Root   | lb.      | .33     | —     | .38     | Powdered                       | lb.    | 1.65  | —    | 1.70  |
| Cascarilla Bark               | lb.              | .21  | —    | .25  | Cut  | lb.      | .35     | —     | .38     | Gun Cotton (Pyroxylin)         | oz.    | .20   | —    | .25   |
| Saigon, thin, select          | lb.              | .45  | —    | .60  | Dextrine, yellow                             | lb.      | .07     | —     | .14     | Gutta Percha, crude chips      | lb.    | 1.50  | —    | 1.75  |
| Powdered                      | lb.              | .55  | —    | .66  | White  | lb.      | .09     | —     | .15     | Sheet                          | lb.    | 1.50  | —    | 1.75  |
| Catechu, Medicinal            | lb.              | .18  | —    | .20  | Digitalis, eighths                           | oz.      | .50     | —     | .55     | Heliotropin                    | oz.    | —     | .32  | —     |
| Catnip Lvs., pressed          | oz.              | .27  | —    | .30  | 15 gr. vials                                 | ea.      | .50     | —     | .55     | Hemlock Bark, crushed          | oz.    | .15   | —    | .18   |
| Celery Seed                   | lb.              | .40  | —    | .45  | Digitalis Leaves, Eng.                       | lb.      | .38     | —     | .42     | Hemlock Powdered               | oz.    | .20   | —    | .25   |
| Ceresin, white                | lb.              | .25  | —    | .30  | German                                       | lb.      | .44     | —     | .48     | Hemol                          | oz.    | .80   | —    | .85   |
| Yellow                        | lb.              | .18  | —    | .20  | Powdered                                     | lb.      | .44     | —     | .48     | Hemp Seed                      | lb.    | .08   | —    | .10   |
| Cerium Oxalate                | lb.              | .50  | —    | .55  | Pressed, ozs.                                | lb.      | .40     | —     | .44     | Herbane Leaves, Eng.           | lb.    | —     | .08  | —     |
| Chalk, Precipitated, English, | 7 lb. bags       | lb.  | .11  | .14  | Dog Grass, cut                               | lb.      | .85     | —     | .95     | German                         | lb.    | .42   | —    | .46   |
| Prepared, Eng., Thomas,       | 8 lb. box, white | box  | .50  | .60  | Dover's Powder                               | lb.      | 2.65    | —     | 2.75    | Powdered                       | lb.    | .48   | —    | .52   |
| Pink                          | box              | .60  | —    | .70  | Dragon's Blood powd.                         | lb.      | .40     | —     | .70     | Seed                           | lb.    | .35   | —    | .35   |
| White, bbls.                  | box              | .70  | —    | .80  | Extra  | lb.      | 1.50    | —     | 1.65    | Henna Leaves                   | lb.    | .22   | —    | .32   |
| Chamomile Flowers, Hun        | lb.              | .70  | —    | .80  | Powdered                                     | lb.      | 1.60    | —     | 1.90    | Heroin Hyd'chl., 15 gr. v.     | ea.    | —     | .37  | —     |
| Roman or Belgian              | lb.              | .40  | —    | .45  | Reeds  | lb.      | 1.10    | —     | 1.20    | Hexamethylenamine              | lb.    | 1.35  | —    | 1.50  |
| Chicle                        | lb.              | .70  | —    | .75  | Duotol                                       | oz.      | 1.50    | —     | 1.50    | Holocain, 1 gm. vials          | ea.    | —     | .35  | —     |
| Chinoindine                   | oz.              | .11  | —    | .12  | Dwarf Elder                                  | lb.      | .35     | —     | .40     | Homatropin Alk.                | gr.    | .41   | —    | .50   |
| Chinolin, pure                | lb.              | .25  | —    | .30  | Echinacea Root                               | lb.      | .25     | —     | .30     | Hydrobromide                   | gr.    | .22   | —    | .33   |
| Chiretta                      | lb.              | .25  | —    | .30  | Elaterium                                    | oz.      | .65     | —     | .70     | Hydrochloride                  | gr.    | .40   | —    | .45   |
| Chloral Hydrate, cryst        | lb.              | 2.20 | —    | 2.30 | Elderberries                                 | lb.      | .25     | —     | .30     | Sulphate and                   | gr.    | .40   | —    | .45   |
| Chloroform                    | lb.              | .60  | —    | .68  | Flowers, pressed                             | lb.      | .32     | —     | .37     | Honey, strained                | lb.    | .12   | —    | .15   |
| Chrysarobin                   | oz.              | .26  | —    | .28  | Juice, Sambuci                               | lb.      | .16     | —     | .22     | Hops, select (1914)            | lb.    | .36   | —    | .44   |
| Cinchona Bark, pale, sel'd    | lb.              | .28  | —    | .32  | Elecampare Root                              | lb.      | .18     | —     | .24     | Pressed, 1/4 and 1/2 lb. pkgs. | lb.    | .39   | —    | .46   |
| Red                           | lb.              | .36  | —    | .38  | Ground                                       | lb.      | .25     | —     | .30     | Horehound Leaves               | lb.    | .28   | —    | .33   |
| Yellow, Calisaya              | lb.              | .38  | —    | .44  | Elm Bark, select                             | lb.      | .30     | —     | .35     | Hydrastine, Alk., C. P.        | oz.    | 28.00 | —    | 30.00 |
| Cinchonidine, Alkal., pure    | oz.              | —    | 1.25 | —    | Ground, pure                                 | lb.      | .30     | —     | .35     | Hydrochloride                  | oz.    | 28.00 | —    | 30.00 |
| Salicylate                    | oz.              | 1.15 | —    | 1.25 | Powdered, pure                               | lb.      | .33     | —     | .36     | Sulphate                       | oz.    | 28.00 | —    | 30.00 |
| Sulphate                      | oz.              | 1.10 | —    | 1.25 | Epsom Salts (see Mag. Sul.)                  | —        | —       | —     | —       | Hydrochinon                    | lb.    | 7.25  | —    | 7.50  |
| Cinchonine, Sulphate          | oz.              | 1.10 | —    | 1.25 | Ergot, Russia                                | lb.      | .95     | —     | 1.05    | Hydrogen Peroxide, Sol., Me-   | —      | —     | —    | —     |
| Salicylate                    | oz.              | 1.15 | —    | 1.25 | Powdered                                     | lb.      | 1.05    | —     | 1.15    | Sol. Technical                 | lb.    | .35   | —    | .45   |
| Civet                         | oz.              | 2.75 | —    | 3.00 | Ether, Acetic                                | lb.      | .50     | —     | .55     | Hyosine Hydrob., 1 gr. v.      | gr.    | .20   | —    | .29   |
| Cloves, Zanzibar              | lb.              | .23  | —    | .26  | Chloric, U. S. P.                            | lb.      | .45     | —     | .60     | Hyoscyamine, Amorp., 15 gr.    | —      | —     | —    | —     |
| Powdered, pure                | lb.              | .27  | —    | .31  | Nitrous Conct.                               | lb.      | .80     | —     | 1.10    | vials                          | ea.    | —     | 3.75 | —     |
| Penang                        | lb.              | .42  | —    | .46  | U. S. P.                                     | lb.      | .30     | —     | .36     | Crystal, white                 | gr.    | .30   | —    | .40   |
| Cobalt, pow. (Fly Poison)     | lb.              | .43  | —    | .48  | U. S. P., 1880                               | lb.      | .30     | —     | .36     | Hydrobromide                   | gr.    | .16   | —    | .20   |
| Cocaine, Alkaloid, 1/4 oz. v. | oz.              | 4.50 | —    | 4.75 | Washed                                       | lb.      | .29     | —     | .36     | Iceland Moss                   | lb.    | .14   | —    | .16   |
| Hydrochlor., crys., ozs.      | oz.              | 4.20 | —    | 4.45 | Valerianic                                   | oz.      | .25     | —     | .30     | Ichthyol                       | lb.    | 4.25  | —    | 4.50  |
| 1/4 oz. vials                 | oz.              | 4.45 | —    | 4.60 | Eucaine Hydrochlor.                          | oz.      | —       | 3.50  | —       | Indigo, Bengal, true           | lb.    | 1.10  | —    | 1.20  |
| Oleate (5 p. c. Alk.)         | oz.              | .80  | —    | 1.00 | Eucalyptol, U. S. P.                         | oz.      | .08     | —     | .10     | Madras                         | lb.    | .50   | —    | .60   |
| Coca Leaves, Huanuco          | lb.              | —    | —    | —    | Eucalyptus Leaves                            | lb.      | .15     | —     | .20     | Insect Powder                  | lb.    | .65   | —    | .75   |
| Truxillo                      | lb.              | .45  | —    | .50  | Euonymin (Elec. powd.)                       | oz.      | .40     | —     | .45     | Pure Uncol'd Dalm'n            | lb.    | .65   | —    | .75   |
| Cocculus, Ind. (Fish Ber.)    | lb.              | .15  | —    | .20  | Euphorbium                                   | lb.      | .34     | —     | .38     | Iodine Bromide                 | oz.    | —     | .45  | —     |
| Powdered                      | lb.              | .20  | —    | .23  | Powdered                                     | lb.      | .40     | —     | .45     | Resublimed                     | lb.    | 4.75  | —    | 5.00  |
| Cochineal, Honduras           | lb.              | .70  | —    | .85  | Euquinine                                    | oz.      | 1.40    | —     | 1.40    | Iodoform, cryst. & powd.       | lb.    | 5.00  | —    | 5.20  |
| Powdered                      | lb.              | .80  | —    | .95  | Exalgine                                     | oz.      | 1.40    | —     | 1.40    | Deodorized                     | oz.    | .60   | —    | .64   |
| Codine                        | oz.              | 8.85 | —    | 9.30 | Fennel Seed                                  | lb.      | .18     | —     | 1.00    | Ipecac Root, Carthagea         | lb.    | 2.80  | —    | 3.00  |
| Phosphate                     | oz.              | 6.80 | —    | 7.25 | Flaxseed, cleaned                            | bbls.    | 8.75    | —     | 9.00    | Powdered                       | lb.    | 2.95  | —    | 3.10  |
| Sulphate                      | oz.              | 7.20 | —    | 7.65 | Less   | lb.      | .06 1/2 | —     | .08     | Rio                            | lb.    | 3.25  | —    | 3.60  |
|                               |                  |      |      |      | Ground                                       | lb.      | .05     | —     | .08     | Irish Moss, bleached           | lb.    | .20   | —    | .25   |
|                               |                  |      |      |      |  |          |         |       |         | Irisin (Electric Powder)       | oz.    | —     | .65  | —     |

## An Analysis and Criticism of the "Goldwater Ordinance"

(Concluded from page 4)

public benefit is pretty sure to be the kind of legislation the would not enact it if left to themselves.

**7. The ordinance would sacrifice the interests of the retail druggists of New York City, and would not limit or prevent the importation of dangerous and fraudulent medicines through "mail order houses."**

Not even the friends of the ordinance will pretend that it could or would in the slightest degree apply to medicines shipped directly to customers from outside sources, so that its principal effect would be to transfer the business of the small druggist to his rivals, the mail order houses.

As a matter of fact, a considerable proportion of the fraudulent and dangerous nostrums about which so much has been said are not proprietary medicines in the proper sense at all. They are not carried in stock by wholesale or retail druggists, nor listed in the price lists published in the drug journals. They are largely "mail order propositions," where the order is both solicited and filled by mail, most of such enterprises being either in the hands of licensed physicians, or conducted by persons who have no connection with the drug business. (See Nostrums and Quackery, published by the American Medical Association.) The drug trade does not participate in this traffic and does not get any of the profits.

This kind of traffic would only be stimulated by an ordinance which increased the difficulty of obtaining the well known and long used proprietary medicines now kept for sale by druggists.

If for the purpose of argument it be admitted that the ordinance would by some method not apparent on its face give to the physicians of the Department of Health the unrestricted power to approve or condemn medicinal agents or methods of treatment, then it is defective in its present form for various reasons, some of which are as follows:

**8. The therapeutic or remedial value of a drug is not a fact that can be determined by ballot or by the decision of an official board.**

In the present state of medical knowledge, the curative value of an alleged remedial agent can be established only within very wide limits, and the best of medical authorities may, and very frequently do, differ radically upon the merits of a drug.

Not long ago, Prof. John Uri Lloyd, of Cincinnati, requested some 40,000 practicing physicians of all schools to submit a list of the drugs which they valued or did not value in their practice. Of the replies received a large majority named as their most useful and most prized remedy a drug which is not found in the United States Pharmacopoeia or National Formulary, and which a short time previously had been condemned by a committee of the American Medical Association as being utterly devoid of constituents possessing medicinal value. (Journal A Ph. A., Nov., 1912, page 1236.)

Many of the drugs of the official lists received only a few votes or not even a single vote, while many of the greatest favorites of the physicians voting were drugs which more than once have been designated in the columns of the Journal of the American Medical Association as fit only for the therapeutic rubbish heap.

The books are full of cases where physicians of eminence and medical professors of high standing give enthusiastic praise to remedies which other authorities of equal eminence and learning denounce as worthless or even dangerous, and there is probably not a single remedy known to *materia medica* whose value is so clearly established that some strong authority could not be cited against it.

In the light of these facts it is wrong to inquire what new principle of therapeutic analysis has been discovered that will enable the physicians of the Health Department of New York City to exercise righteous judgment as to the value of drugs about which the whole world of doctors are in dispute?

**9. Such measures can only hinder and postpone a real and effective reform of the proprietary medicine business.**

Such piddling and inconsequential measures, providing merely that some official shall find out what a patent medicine contains and then keep still about it, or at the most giving

power to regulate such medicines within the restricted area of a municipality,—besides the injury to legitimate trade and legitimate remedies which they cause—can have the effect only to put off the day of real and thoroughgoing reform in the manufacture and distribution of proprietary medicines.

By such measures the people will be deluded into believing that they are being properly protected by the activities of a watchful health board, while the mail order faker whose business would be protected and aided, would be able to proclaim that no other or further legislation was necessary.

**10. The ordinance entirely ignores the greatest evil connected with proprietary medicines, and without the correction of which no reformation of the business is possible.**

The measure does not touch upon the subject of exaggerated and false advertising which, after all, constitutes the major evil connected with the proprietary medicine business.

The really dangerous or entirely fraudulent preparations constitute a comparatively small proportion of the total number of proprietary remedies on the market, and these belong largely to the mail order class previously referred to. Most of the proprietaries which have enjoyed a long continued and steady sale at the drug stores are prepared in close accordance with formulas to be found in nearly every accepted authority on therapeutics and medical practice, and are really useful remedies in the treatment of the ailments for which they were originally devised. We cannot deny the usefulness of such preparations unless we also deny the authorities from which the graduate physician gets his therapeutic information.

The principal evil connected with this class of remedies, as found by the British Parliamentary Committee, after a lengthy and elaborate investigation, and as confirmed by experience in this country, is that they are commonly advertised in extravagant terms, or make promises of cures that cannot be performed.

This extravagant advertising and the making of unwarranted therapeutic claims is the basic evil of the proprietary medicine business of to-day, and any legislation which does not touch this evil might as well be left unenacted.

**11. Effectual Federal legislation must come first.**

Under our dual, or rather multiple form of government, the only possible effective control of the proprietary medicine business is that which will begin with a Federal enactment limiting and defining the character of proprietary medicines which may be advertised and transported in interstate commerce, this to be then supplemented by state and municipal enactments, based upon the Federal law, and covering the field of intra-state and municipal trade into which a Federal law may not intrude.

The Federal law must come first, and when it does come it should not simply confer upon some board or official the dangerous power to arbitrarily approve or disapprove the remedies or treatment of one school of medicine in preference to another, but the law should itself fix the standard of such remedies, defining what they may or may not contain, and what they may not be sold for. If such definitions or limitations are not correctly fixed at first their faults will be quickly made manifest and can be corrected, but if the sole decision as to what constitutes a proper remedy be left to the discretion of a single board or official we may expect endless litigation and endless confusion and dissatisfaction.

If the Goldwater ordinance adds nothing to the existing law, except to give the Health Department authority to inquire into and preserve the secrets of a manufacturer, it can have no effect except to discourage the sale of useful remedies by retail druggists and promote the sale of those furnished by mail order houses. On the other hand, if taken in connection with some other existing law or ordinance, it will give the Department or Commission of Health the power to arbitrarily decide upon the merits of the remedies or treatments of different schools of medicine, it is so dangerous that I believe the retail druggists and people of New York City would be justified in resorting to any measures which law-abiding citizens may use to secure its prompt repeal or its nullification by the courts.

**Indiana Harbor, Ind.**—A new drug store is being established by David Honoroff, who is one of the oldtimers of Gary.

### Jobbers' Prices Current of Drugs and Chemicals—(Cont'd)

|                                  |     |      |   |      |                                |          |       |   |       |                               |       |       |   |       |
|----------------------------------|-----|------|---|------|--------------------------------|----------|-------|---|-------|-------------------------------|-------|-------|---|-------|
| Iron, Acetate, dry .....         | oz. | .14  | — | .16  | Hypophosphite, pure .....      | lb.      | 1.75  | — | 1.85  | Eucalyptus .....              | lb.   | .75   | — | 1.00  |
| Benzoate .....                   | oz. | .18  | — | .22  | Metal, Powdered .....          | oz.      | .40   | — | .57   | Fennel Seed, pure .....       | lb.   | .375  | — | 4.00  |
| Bromide .....                    | oz. | .12  | — | .16  | Magnesium Metal, Ribbon .....  | oz.      | —     | — | .57   | Gaultheria Leaf .....         | lb.   | 4.75  | — | 5.25  |
| Iron Chloride, crst., U. S. .... | lb. | .18  | — | .20  | Phosphate, pure .....          | oz.      | .06   | — | .08   | Geranium, Rose, Nat'l .....   | lb.   | 5.00  | — | 5.50  |
| Citrate, U. S. P. ....           | lb. | .80  | — | .90  | Sulphate (Sal. Epsom) .....    | lb.      | .059  | — | .08   | Turkish .....                 | lb.   | 4.00  | — | 4.25  |
| and Ammonia, Sol. ....           | lb. | .75  | — | .83  | C. P. Crystals .....           | lb.      | .18   | — | .20   | Ginger .....                  | lb.   | .45   | — | .50   |
| and Quin. Cit. U. S. P. ....     | lb. | 2.30 | — | 2.50 | Dried .....                    | lb.      | .14   | — | .18   | Gingergrass .....             | lb.   | 2.00  | — | 2.25  |
| (12 p. c. Q.) Scales .....       | lb. | 2.30 | — | 2.50 | Malva Flowers, large .....     | lb.      | —     | — | —     | Haarlem, Dutch .....          | gross | 2.25  | — | 2.35  |
| Quin. & Strychnine .....         | lb. | 2.50 | — | 3.00 | Blue small .....               | lb.      | 2.00  | — | 2.25  | Gold Medal Tilly, large ..... | gross | —     | — | —     |
| Hypophosphite .....              | lb. | 1.75 | — | 1.85 | Mandarin Root .....            | lb.      | .18   | — | .22   | Regular .....                 | gross | —     | — | —     |
| Syrup .....                      | oz. | .36  | — | .42  | Powdered .....                 | lb.      | .23   | — | .26   | Capsules .....                | gross | —     | — | —     |
| Nitrate Sol. U. S. P. ....       | lb. | .27  | — | .30  | Manganese, Bromide .....       | oz.      | .18   | — | .23   | Sylvester's .....             | doz.  | —     | — | 3.00  |
| Oxalate (Ferrous) .....          | oz. | .08  | — | .12  | Carbonate, crys., med. ....    | oz.      | .08   | — | .10   | Hemlock .....                 | lb.   | .80   | — | .90   |
| Ph'phate, gran., lb. bots. ....  | lb. | .68  | — | .73  | Chloride, crst. ....           | lb.      | .30   | — | .40   | Juniper Berries .....         | lb.   | 3.00  | — | 3.50  |
| U. S. P. Scales .....            | lb. | .75  | — | .83  | Hypophosphite .....            | lb.      | 1.75  | — | 1.90  | Wood .....                    | lb.   | .50   | — | .65   |
| Precipitated, 1 lb. bots. ....   | lb. | .35  | — | .40  | Lactate .....                  | oz.      | .22   | — | .25   | Lard .....                    | gal.  | .85   | — | 1.15  |
| Protocarb (Vallet's M.) .....    | lb. | —    | — | .30  | Oxide, black, powd. ....       | lb.      | .24   | — | .30   | Lavender, Mitcham .....       | oz.   | —     | — | —     |
| Pyrophosph. Scales Sol. ....     | lb. | .75  | — | .83  | Manna, flake, large .....      | lb.      | 1.25  | — | 1.35  | Flowers .....                 | lb.   | 4.50  | — | 5.25  |
| Quevenne's (by hydrn.) .....     | lb. | .48  | — | .58  | Small .....                    | lb.      | 1.20  | — | 1.30  | Garden, French .....          | lb.   | 1.35  | — | 1.50  |
| Salicylate .....                 | oz. | .11  | — | .15  | Marjoram Leaves, Ger. ....     | lb.      | .50   | — | .54   | Spike .....                   | lb.   | 1.40  | — | 1.50  |
| Sesquichloride .....             | lb. | .30  | — | .35  | Mastic .....                   | lb.      | .70   | — | .80   | Lemon .....                   | lb.   | .25   | — | 1.35  |
| Solution .....                   | lb. | .09  | — | .15  | Matico leaves .....            | lb.      | .40   | — | .45   | Leonograss .....              | lb.   | 1.10  | — | 1.25  |
| Subsulphate .....                | lb. | .20  | — | .25  | Menthol, crst. ....            | lb.      | 3.70  | — | 3.90  | Limes, expressed .....        | lb.   | 3.25  | — | 3.35  |
| Sulphate (Monsel's) .....        | lb. | .12  | — | .15  | Mercury .....                  | lb.      | 1.70  | — | 1.85  | Distilled .....               | lb.   | 2.50  | — | 2.75  |
| Sulph. (Coppers) 100 lbs. ....   | lb. | 1.25 | — | 1.40 | Ammon (pure, precip.) ....     | lb.      | 1.84  | — | 1.94  | Linseed, boiled .....         | gal.  | .63   | — | .75   |
| Cryst., pure .....               | lb. | .08  | — | .12  | Bichloride (cor. sub.) ....    | lb.      | 1.53  | — | 1.59  | Raw .....                     | gal.  | .62   | — | .75   |
| Dried .....                      | lb. | .15  | — | .18  | Bisulphate .....               | lb.      | 1.39  | — | 1.44  | Mace, distilled .....         | lb.   | 1.25  | — | 1.35  |
| Tartrate & Ammonium .....        | lb. | .70  | — | .80  | Chloride, mild (Cal'l) ....    | lb.      | 1.61  | — | 1.66  | Expressed .....               | lb.   | 1.10  | — | 1.20  |
| and Potass., Scales .....        | lb. | .70  | — | .80  | Iodide, green, Proto .....     | lb.      | 3.60  | — | 4.25  | Male Fern, Ethereal .....     | lb.   | 7.00  | — | 7.50  |
| Tersulph. Sol. U. S. P. ....     | lb. | —    | — | .20  | Red (Pre.) Biniodide .....     | lb.      | 3.75  | — | 4.50  | Mustard, artificial .....     | lb.   | 10.00 | — | 11.00 |
| Valerate .....                   | oz. | .25  | — | .30  | Oxide, Red (red pre.) ....     | lb.      | 1.74  | — | 1.89  | Essential .....               | oz.   | .75   | — | .85   |
| Isinglass, Russian .....         | lb. | 7.80 | — | 8.25 | Yellow .....                   | oz.      | .16   | — | .26   | Expressed .....               | gal.  | 1.18  | — | 1.30  |
| Jaborandi Leaves .....           | lb. | .25  | — | .35  | Salicylate .....               | oz.      | .27   | — | .30   | Neftosol .....                | gal.  | .75   | — | 1.05  |
| Jalap Root, selected .....       | lb. | .20  | — | .26  | Sulphate (Turp. M'l) .....     | lb.      | 1.25  | — | 1.80  | Neroli, Bigarade, Attar ..... | oz.   | 4.00  | — | 4.50  |
| Powdered .....                   | lb. | .28  | — | .32  | Mercury with Chalk (by suc-    | —        | —     | — | —     | Petals, extra .....           | oz.   | 4.50  | — | 5.00  |
| Juniper Berries .....            | lb. | .07  | — | .09  | cussion) .....                 | lb.      | .92   | — | .97   | Nutmeg .....                  | lb.   | 1.20  | — | 1.25  |
| Kamala .....                     | lb. | 1.75 | — | 1.85 | Millet Seed .....              | lb.      | .07   | — | .13   | Olive Lucca, Cream, ¼ gal.    | —     | —     | — | —     |
| Powdered .....                   | lb. | 1.85 | — | 2.00 | German .....                   | —        | —     | — | —     | and 1 gal. cans. ....         | gal.  | 3.25  | — | 3.50  |
| Purified .....                   | lb. | —    | — | —    | Morphine, Acet. 3 oz. v. ....  | —        | 7.35  | — | 7.50  | 3 and 6 gal. cans. ....       | gal.  | 3.10  | — | 3.35  |
| Kaolin .....                     | lb. | .07  | — | .09  | Alkaloid, pure ½ oz. v. ....   | —        | 7.35  | — | 7.50  | Malaga .....                  | gal.  | 1.40  | — | 1.65  |
| Kava Kava .....                  | lb. | .26  | — | .30  | Hydrobromide, ¼ oz. v. ....    | oz.      | 6.10  | — | 6.50  | Orange, bitter .....          | lb.   | 2.25  | — | 2.40  |
| Kino .....                       | lb. | .55  | — | .60  | Hydrochloride, ½ oz. v. ....   | oz.      | 6.10  | — | 6.40  | Sweet .....                   | lb.   | 2.00  | — | 2.40  |
| Powdered .....                   | lb. | .65  | — | .70  | Sulphate, 1 oz. v. ....        | oz.      | 6.00  | — | 6.25  | Origanum .....                | lb.   | .35   | — | .40   |
| Kola Nuts, small and large ..    | lb. | .18  | — | .23  | ½ oz. vial .....               | oz.      | 6.10  | — | 6.40  | Palm, Lagos .....             | lb.   | .18   | — | .20   |
| Powdered .....                   | lb. | .27  | — | .32  | Valerate, ½ oz. v. ....        | oz.      | 6.10  | — | 6.40  | Kerfif .....                  | lb.   | .18   | — | .20   |
| Kousso, powdered .....           | lb. | .55  | — | .60  | Mullein Flow., 1 lb. cans ..   | lb.      | 2.00  | — | 2.25  | Light .....                   | gal.  | .40   | — | .50   |
| Lactucarium .....                | lb. | 4.50 | — | 7.50 | Musk Root .....                | lb.      | 1.75  | — | 2.00  | Russian .....                 | gal.  | —     | — | —     |
| Ladies' Slipper Root .....       | lb. | .47  | — | .55  | Powdered .....                 | lb.      | 1.85  | — | 2.10  | Patchouli .....               | oz.   | .70   | — | .80   |
| Lanoline, "B. J. D." .....       | lb. | —    | — | —    | Mustard Seed, black .....      | lb.      | .13   | — | .18   | Peach Kernels .....           | lb.   | .50   | — | .60   |
| Anhydrous .....                  | lb. | —    | — | —    | Ground .....                   | lb.      | .18   | — | .20   | Peanut .....                  | gal.  | .90   | — | 1.10  |
| "Leibreich" .....                | lb. | —    | — | —    | White .....                    | lb.      | .17   | — | .20   | Pennyroyal .....              | lb.   | 2.00  | — | 2.45  |
| Lam. "Merck" .....               | lb. | —    | — | —    | Ground .....                   | lb.      | .28   | — | .35   | Pepper, black, (Oleoresin, U. | —     | —     | — | —     |
| Anhydrous .....                  | lb. | —    | — | —    | Myrrh (Gum-Resin) .....        | lb.      | .28   | — | .40   | S. P. ....                    | lb.   | —     | — | —     |
| (See also Adeps Lanæ) .....      | lb. | —    | — | —    | Naphthalene, flake or balls. . | lb.      | .17   | — | .19   | Peppermint, N. Y. ....        | lb.   | 2.20  | — | 2.35  |
| Larkspur Seed .....              | lb. | .36  | — | .43  | Nickel and Ammon, Sul. ....    | lb.      | .19   | — | .21   | Hotchiss .....                | lb.   | 2.80  | — | 3.05  |
| Powdered .....                   | lb. | .44  | — | .49  | Sulphate .....                 | lb.      | —     | — | .26   | Western .....                 | lb.   | 2.10  | — | 2.20  |
| Lavender Flowers .....           | lb. | .28  | — | .32  | Nutgalls .....                 | lb.      | .30   | — | .36   | Pine Needles .....            | lb.   | .85   | — | 1.70  |
| Extra .....                      | lb. | .36  | — | .40  | Powdered .....                 | lb.      | .38   | — | .42   | Poppy, true .....             | lb.   | .25   | — | .30   |
| Hand picked .....                | lb. | .40  | — | .45  | Nutmegs .....                  | lb.      | .22   | — | .26   | Rape Seed .....               | gal.  | .90   | — | 1.00  |
| Lead Acetate (Sugar) .....       | lb. | .20  | — | .25  | Extra large .....              | 80 to 25 | —     | — | .30   | Rose, Kissanlik .....         | lb.   | 9.50  | — | 12.00 |
| Chloride .....                   | lb. | .65  | — | .75  | Nux Vomica .....               | lb.      | .12   | — | .14   | Artificial .....              | oz.   | 3.50  | — | 4.00  |
| Iodide, powdered .....           | oz. | .35  | — | .36  | Powdered .....                 | lb.      | .22   | — | .26   | Rosemary Flowers .....        | lb.   | 1.00  | — | 1.15  |
| Nitrate .....                    | lb. | .23  | — | .40  | Oil, Almond, bitter .....      | lb.      | 8.50  | — | 10.00 | Trieste .....                 | lb.   | .75   | — | .90   |
| Leeches, best Swedish .....      | ea. | .12  | — | .15  | Without Acid .....             | lb.      | 12.00 | — | 13.00 | Rosin .....                   | gal.  | .35   | — | .70   |
| Lemon Peel, Ribbons .....        | lb. | .35  | — | .40  | Almonds, Sweet .....           | lb.      | .90   | — | .90   | Rue, pure .....               | oz.   | .40   | — | .50   |
| Ground .....                     | lb. | .20  | — | .25  | Amber, crude, dark .....       | lb.      | .28   | — | .32   | Salad, Union Oil Co. ....     | gal.  | .78   | — | .90   |
| Licorice, Corig .....            | lb. | .42  | — | .50  | Rectified .....                | lb.      | .40   | — | .45   | Sandalwood, English .....     | lb.   | 2.75  | — | 7.75  |
| Mass .....                       | lb. | .41  | — | .48  | Aniseed, Star .....            | lb.      | 1.25  | — | 1.35  | Sassafras .....               | lb.   | .85   | — | .95   |
| Powdered .....                   | lb. | .45  | — | .56  | Benne (Sesame), Imported, .    | —        | —     | — | —     | Savina .....                  | lb.   | 3.25  | — | 3.50  |
| Root, Russian, cut .....         | lb. | .33  | — | .35  | bbls., or less .....           | gal.     | 1.25  | — | 1.35  | Spermint, pure .....          | lb.   | 1.85  | — | 2.00  |
| Powdered .....                   | lb. | .35  | — | .40  | Birch, Black (Betula) .....    | lb.      | 4.25  | — | 4.75  | Sperr, winter blchd. ....     | gal.  | .75   | — | .90   |
| Root, Spanish, bundles .....     | lb. | .18  | — | .21  | Bergamot .....                 | lb.      | 3.80  | — | 4.10  | Spruce .....                  | lb.   | .75   | — | .90   |
| Powdered .....                   | lb. | .20  | — | .23  | Cade .....                     | lb.      | .25   | — | .30   | Tansy .....                   | lb.   | 3.00  | — | 3.25  |
| Lime, Chlorinated, bulk .....    | lb. | .07  | — | .09  | Cajuput, bottles .....         | lb.      | 1.00  | — | 1.10  | Tar, U. S. P. ....            | gal.  | .40   | — | .50   |
| Assort, 1, ½ and ¼ lb. ....      | lb. | .10  | — | .12  | Camphor .....                  | lb.      | .20   | — | .26   | Thyme, commercial .....       | lb.   | .35   | — | .75   |
| Lithium, Acetate .....           | oz. | —    | — | .22  | Caraway .....                  | lb.      | 2.40  | — | 2.55  | Red, No. 1 .....              | lb.   | 1.70  | — | 1.80  |
| Bitartrate .....                 | oz. | —    | — | .22  | Cassia .....                   | lb.      | 1.35  | — | 1.60  | White .....                   | lb.   | 2.00  | — | 2.25  |
| Bromide .....                    | lb. | 6.00 | — | 6.25 | Castor, America .....          | lb.      | .14   | — | .18   | Whale .....                   | gal.  | .75   | — | 3.00  |
| Carbonate .....                  | lb. | 1.40 | — | 1.50 | Cedar Leaves, pure .....       | lb.      | .65   | — | .75   | Wine, Ethereal, light .....   | lb.   | 2.75  | — | 5.00  |
| Citrate .....                    | lb. | 1.70 | — | 1.85 | Wood .....                     | lb.      | .26   | — | .32   | Heavy, true, f. grapes. .     | lb.   | 4.50  | — | 5.25  |
| Hypophosphite .....              | lb. | 1.75 | — | 1.85 | Celery .....                   | oz.      | .85   | — | .95   | Wintergreen .....             | lb.   | 4.75  | — | 5.25  |
| Salicylate .....                 | lb. | 2.75 | — | 3.00 | Chaulmoogra .....              | lb.      | 1.60  | — | 1.70  | Synthetic .....               | lb.   | 4.00  | — | 4.25  |
| Lobelia Herb .....               | lb. | .20  | — | .25  | Cinnamon, Ceylon .....         | oz.      | .90   | — | 1.00  | Wormseed, Baltimore .....     | lb.   | 2.15  | — | 2.50  |
| Powdered .....                   | lb. | .25  | — | .30  | Citronella .....               | lb.      | .55   | — | 1.25  | W'wood, Amer., good. ....     | lb.   | 2.75  | — | 2.85  |
| Seed, clean .....                | lb. | .33  | — | .36  | Cloves .....                   | lb.      | 1.58  | — | 1.68  | Ointment, Mercurial, ½ mer-   | —     | —     | — | —     |
| Powdered .....                   | lb. | .40  | — | .45  | Cocunut, Cochin .....          | lb.      | .20   | — | .22   | cury .....                    | lb.   | 1.03  | — | 1.13  |
| Lovage Root, sel., white. ....   | lb. | .90  | — | 1.00 | Ceylon .....                   | lb.      | .18   | — | .23   | 1/3 Mercury .....             | lb.   | .93   | — | 1.03  |
| Seed .....                       | lb. | .60  | — | .70  | Copra .....                    | lb.      | .18   | — | .23   | Opium (Natural) .....         | lb.   | 11.50 | — | 12.00 |
| Lupulin .....                    | lb. | 2.50 | — | 2.60 | Cod Liver, New'land .....      | gal.     | 2.85  | — | 3.00  | Granulated .....              | lb.   | 13.00 | — | 13.25 |
| Lycopodium .....                 | lb. | 1.70 | — | 1.80 | Bbls. ....                     | ea.      | 80.00 | — | 85.00 | U. S. P., Powdered. ....      | lb.   | 12.75 | — | 13.00 |
| Mace, whole .....                | lb. | .65  | — | .70  | ½ bbls. ....                   | ea.      | 40.00 | — | 43.00 | Orange Flowers .....          | lb.   | 1.30  | — | 1.45  |
| Powdered .....                   | lb. | .75  | — | .80  | Copaiba, pure .....            | lb.      | 1.10  | — | 1.25  | Peel, Curacao .....           | lb.   | .10   | — | .15   |
| Magnesium, Benzoate .....        | oz. | —    | — | .30  | Coriander .....                | oz.      | 1.10  | — | 1.20  | Orris, Florentine .....       | lb.   | .26   | — | .30   |
| Calcined .....                   | lb. | .50  | — | .62  | Cottonseed, yel. & wh. ....    | gal.     | .78   | — | .90   | Select Fingert .....          | lb.   | 1.65  | — | 2.15  |
| Carbonate, 4 ozs. ....           | lb. | .14  | — | .24  | Croton .....                   | lb.      | 1.20  | — | 1.50  | Verona .....                  | lb.   | .22   | — | .26   |
| 2 ozs. ....                      | lb. | .16  | — | .25  | Cubeb .....                    | lb.      | 3.40  | — | 3.50  | Paraffin .....                | lb.   | .10   | — | .14   |
| Powdered .....                   | lb. | .20  | — | .25  | Cumin .....                    | lb.      | 4.60  | — | 4.85  | Paraffin .....                | oz.   | .10   | — | .14   |
| Ponderous .....                  | lb. | .80  | — | .85  | Dill .....                     | oz.      | .40   | — | .45   | Paraldehyde .....             | lb.   | 2.00  | — | 2.25  |
| Glycerophosphate .....           | oz. | .30  | — | .32  | Erigeron, true .....           | lb.      | 1.35  | — | 1.40  |                               |       |       |   |       |



## News Notes of the Drug Trade

**Chicago**—The Chicago Drug Club's annual stag party, held at Hotel Sherman, November 22, was up to the standard and even a little above, in the opinion of everybody who attended—and this means all but about four members, whose letters of regret afforded an interesting feature of the program, when read by the chairman, Peter F. Roth. The brief session devoted to regular business was followed by the ceremony of formally receiving the thirty new members recently admitted. A vaudeville entertainment formed a lively part of the evening's program and to the luncheon everybody did full justice. Membership in the club is growing and the 500 limit will soon be reached, it is believed.

**Chicago**—The following new stores have been opened up for business in Chicago: Levison Brothers, Madison street and Forty-eighth; Geo. N. Bays, Lawrence avenue and Clerk street; Leo Alt, Kedzie and Lawrence avenue. Henry Auman has bought the store of Leo Alt at Webster and Sheffield avenues. Mr. Auman, until recently, was employed by his brother Frank in the store at North avenue and Larrabee street.

**Chicago**—O. C. Oberg of this city is going to Gary, Indiana, to take the management of a new drug store which will be opened there, at 644 Broadway, December 1, by the Central Drug Company. This company has obtained a long lease of the building formerly occupied by the Starck Piano Company and has bought the stock and fixtures of the Ambridge drug store, owned by Harry Stringfellow.

**Chicago**—The new store of Buck & Rayner in the Twentieth Century Building at Adams and State streets, has been opened for business this week. The splendid soda fountain, which is to occupy the basement, is about to be installed, but the work will not be finished in that section for about two weeks more.

**Cleveland, Ohio**—Adolph Rigelhaupt, well known druggist in Cleveland, is planning to open a new store at Superior avenue and East 105th street in the near future. Mr. Rigelhaupt is popular in the trade, having been established for a long time at Woodland avenue and East Ninth street.

**Holyoke, Mass.**—George Elliott, proprietor of the Elliott Park pharmacy, has reopened the Elmwood pharmacy at 512 South street. The new store will be in charge of A. Sylvestor, who for several years was manager of the Schlotterbeck & Foss store in Portland, Me.

**Chicago**—Edward Mayerson, formerly with Arthur Volz at Center and Sedgwick streets, Chicago, has purchased the store of Andrew Schnellenberger at 2157 Grace street. Mr. Schnellenberger will give all his attention to his place at Clark and Victoria streets.

**Martelle, Iowa**—A. R. Weaver, druggist here for twelve years, has sold his stock to a local physician, and has retired from the business after having been a pharmacist in Iowa for forty years. He now is at Alva, Oklahoma, where he may spend the winter.

**Albany, Ga.**—Red pressed brick with white mortar joints, a handsome metallic awning, wide folding doors and big plate glass windows make the new building of the Robinson Drug Co., Washington street, one of the show buildings of the town.

**Chicago**—The Heyden Chemical Works is preparing to remove its salesroom and offices from 230 West Randolph street to the Great Lakes building at 180 South Market, where the fourth floor will be occupied about December 15.

**Chicago**—James De Pree of the De Pree Chemical Company has just returned from a tour, during which he visited St. Louis, Cincinnati, Baltimore, Buffalo, Pittsburgh, Philadelphia, Providence, Washington, New York and Boston.

**Indianapolis, Ind.**—Samuel C. Harrison and Charles E. Frees, of Noblesville, Ind., have incorporated a company to engage in the retail drug business under the name of S. C. Harrison & Co. The concern was capitalized for \$5,000.

**Spokane, Wash.**—The Inland Drug Company has moved to its new location at Stevens street and Main avenue. It was formerly located on Front avenue.

**Ellsworth, Minn.**—Ernest H. Burfeind will open a new drug store in the Palace Theatre building.

**Houston, Tex.**—E. E. Letchworth has closed a deal for one of the best drug store locations in Houston. After alterations are completed, the Letchworth pharmacy will move from the Paul building to the former Harless location, ground floor of the Scanlan building on the Preston avenue corner.

**Brodhead, Wis.**—William J. Smith, druggist, has moved his stock into the Moore building, where he has larger and more modern quarters. New fixtures have been installed and a most attractive store has been arranged.

**Montgomery, Ala.**—T. W. Turk, who for four years conducted a cigar store and soda fountain in the lobby of the Bell building, has leased adjoining store room and opened on November 20 a well-stocked drug store.

**Gary, Ind.**—Guy Steele has sold his store at Adams and Fifth avenue to John Slocum, who has taken possession this week. Mr. Steele expects to find a new location for himself in Oklahoma.

**Gary, Ind.**—Joe Steele has sold out his store to William Markham. He is a brother of Guy Steele, who has also sold and they are thinking of going West.

**Waterloo, Iowa**—The Henderson Drug Co. recently held a formal opening of its new store in the Leavitt & Johnson National Bank building.

**Maywood, Ill.**—J. A. Stewart has bought the German store at Maywood and is open for business with an entirely new stock of goods.

**Kankakee, Ill.**—Edward Betourne has bought the store of the Hickey Pharmacy and combined the two stores at his old location.

**Chicago, Ill.**—Joseph Steel, who conducts a store at Gary, Ind., is going to remove his business to Chicago in the near future.

**Jamestown, N. D.**—C. J. Anderson has sold his drug store to Thomas Heil and E. H. Weber of Cleveland, N. D.

**Chicago, Ill.**—B. S. Coeban has purchased the store of Edward Williams at 459 East Forty-seventh street.

**St. Louis, Mo.**—The Staton Bros. Drug Co. has just opened a cut rate drug store on Market Street.

**Hurley, Wis.**—M. W. Kolb has purchased the pharmacy of J. P. Baldwin at Lena, Wis., near Oconto.

## WAR DEMAND CONTINUES TO AFFECT THYMOL AND ESSENTIAL MUSTARD OIL

Thymol and the essential oil of mustard, two vegetable products of but ordinary value and demand in normal times, sprang into prominence with the opening of European hostilities and to-day their original package valuations are around \$15.00 a pound each, as against a price of \$2.00 a pound for thymol, \$2.50 for artificial oil of mustard and \$5.00 for the natural oil of mustard before the war.

Almost all of the thymol used in the United States has been imported from Germany, where it is, or was, extensively manufactured from the seed of ajowan, a plant indigenous to the tropics of the Eastern Hemisphere, but found most abundantly in India. This market is closed to Germany and as no other country is prepared to manufacture thymol on a scale of sufficient magnitude to satisfy the demands, it was inevitable that a shortage and an accompanying increase in price should result.

A negligible amount of thymol is manufactured in France from the oil of thyme, but that oil has heretofore been more profitably employed in making perfumes, consequently the thymol industry never reached the export stage in that country. Reports have it that attempts are being made in several places, notably in England, to manufacture this product, but American importers are not in possession of any reliable information as to the success of the undertaking; at least they have not as yet received any of the product.

Oil of mustard is affected by about the same environments. Here again almost the entire quantity imported was from Germany and no other country can supply the demand. Both thymol and oil of mustard are largely employed as medicinal ingredients in preparations which are in constant use in the armies of the belligerent nations.



# Jobbers' Prices Current of Drugs and Chemicals—(Cont'd)

|  |      |        |   |       |         |   |       |         |
|--|------|--------|---|-------|---------|---|-------|---------|
| Pareira Brava Root.....lb.                               | .20  | — .25  | Rhubarb—  |       |         | Spirit Ammonia—                                 |       |         |
| Parsley Seed.....lb.                                     | .28  | — .33  | Powdered, extra tins.....lb.                      | .75   | — .90   | Aromatic.....lb.                                | .50   | — .55   |
| Pelletierine Tan, 15 gr. v.....ea.                       | .40  | — .45  | Rochelle Salt.....lb.                             | .29   | — .34   | Ether, comp.....lb.                             | —     | 1.75    |
| Pellitory Root.....lb.                                   | .40  | — .45  | Rose Leaves, pale.....lb.                         |       |         | Nitre, U. S. P.....lb.                          | .47   | — .52   |
| Paris Green.....lb.                                      | .18  | — .22  | Red.....lb.                                       | 2.25  | — 2.40  | Spirits Turpentine.....gal.                     | .62   | — .70   |
| Pennyroyal.....lb.                                       | .20  | — .25  | Rubidium Bromide.....oz.                          | 2.25  | — 2.50  | Squawvine Root.....lb.                          | .18   | — .23   |
| Pepper, black, clean sift.....lb.                        | .18  | — .22  | Iodide, 1 oz. v.....ea.                           | 2.25  | — 2.50  | Squill Root, white.....lb.                      | .11   | — .13   |
| White.....lb.  | .25  | — .28  | Sabadilla Seed.....lb.                            | .36   | — .40   | Stillingia Root.....lb.                         | .17   | — .20   |
| Peppermint Herb, Germ.....lb.                            | .50  | — .55  | Saccharin.....lb.                                 | 12.65 | — 13.00 | Powdered.....lb.                                | .23   | — .26   |
| Leaves, pressed, ozs.....lb.                             | .25  | — .30  | Saffron, Amer. (safflower).....lb.                | 1.00  | — 1.15  | Stone Root.....lb.                              | .20   | — .25   |
| Petrolatum, U. S. P., white.....lb.                      |      | — .15  | Spanish, true Valencia.....lb.                    | 12.00 | — 12.50 | Storax, liquid.....lb.                          | .50   | — .85   |
| Phenacetin, Bayer.....oz.                                | 1.50 | — 1.50 | Sage Leaves.....lb.                               | .20   | — .52   | Stramonium Leaves.....lb.                       | .30   | — .35   |
| Phosphorus, Amorphous.....lb.                            | 1.05 | — 1.15 | Domestic.....lb.                                  | .42   | — .50   | Powdered.....lb.                                | .34   | — .39   |
| Pilocarpine, Alk., pure.....gr.                          | .05  | — .07  | St. John's Bread.....lb.                          | .12   | — .15   | Pressed, ozs.....lb.                            | .36   | — .40   |
| Hydrobromide, 5 gr. v.....gr.                            | .05  | — .07  | Sandalwood.....lb.                                | 9.30  | — 10.00 | Seed.....lb.                                    | .20   | — .22   |
| Hydrochloride.....gr.                                    | .03  | — .06  | Ground.....lb.                                    | .20   | — .25   | Powdered.....lb.                                | .25   | — .28   |
| Nitrate.....gr.  | .03  | — .06  | Sandarac, Gum, clean.....lb.                      | .32   | — .36   | Strontium Acetate.....oz.                       | .11   | — .15   |
| Pink Root, true.....lb.                                  | .65  | — 1.00 | Santonin.....lb.                                  | 3.15  | — 3.30  | Iodide.....oz.                                  | .09   | — .11   |
| Piperidine.....oz.                                       | .55  | — .65  | Sarsaparilla Root, Hon. cut.....lb.               | .55   | — .60   | Lactate.....oz.                                 | .09   | — .11   |
| Pitch, Burgundy.....lb.                                  | .08  | — .13  | Mexican, cut.....lb.                              | .25   | — .30   | Bromide.....lb.                                 | 5.00  | — 5.50  |
| Plaster, calcined.....bbl.                               | 1.50 | — 2.25 | Powdered.....lb.                                  | .30   | — .35   | Nitrate, dry.....lb.                            | .50   | — .55   |
| True, dentist's sifted.....bbl.                          | 2.50 | — 2.50 | Sassafras, Pith.....oz.                           | .18   | — .20   | Granular, C. P.....lb.                          | .50   | — .55   |
| Pleurisy Root.....lb.                                    | .25  | — .30  | Bark.....lb.                                      | .20   | — .25   | Salicylate.....lb.                              | 2.75  | — 2.90  |
| Pedophyllin (Resin).....lb.                              | 3.10 | — 3.25 | Saw Palmetto Berries.....lb.                      | .18   | — .20   | Strophanthus, Seed, brown.....lb.               | .75   | — .85   |
| Poke Berries.....lb.                                     | .20  | — .22  | Scammony, Resin.....oz.                           | .25   | — .28   | Green.....lb.                                   | —     | —       |
| Root.....lb.   | .16  | — .20  | Scopolamine Hydrobromide, 15 gr. vial.....ea.     | 3.00  | — 3.30  | Powdered.....lb.                                | 1.00  | — 1.10  |
| Powdered.....lb.   | .20  | — .25  | Hydrochloride, 5 gr. v.....ea.                    | .75   | — 1.00  | Strychnine, Acetate, 1-8ths oz. v.....oz.       | 1.60  | — 1.70  |
| Poppy Heads.....lb.                                      | .45  | — .55  | Senega Root.....lb.                               | .50   | — .58   | Alk. pow'd, 1-8ths oz. v.....oz.                | 1.30  | — 1.35  |
| Seed, blue (Maw).....lb.                                 | .32  | — .35  | Seidlitz Mixture.....lb.                          | .40   | — .50   | Nitrate, 1-8ths oz. v.....oz.                   | 1.55  | — 1.65  |
| White.....lb.  | .25  | — .30  | Senna Leaves, Alexandria.....lb.                  | .50   | — .60   | Sulphate, 1-8ths oz. v.....oz.                  | 1.30  | — 1.35  |
| Potassa, Caustic, com.....lb.                            | .32  | — .37  | Powdered.....lb.                                  | .35   | — .40   | Sugar of Milk, powd.....lb.                     | .20   | — .24   |
| White, sticks.....lb.                                    | .55  | — .70  | Tinnevely, select.....lb.                         | .40   | — .47   | 1 lb. cartons.....lb.                           | .22   | — .26   |
| Potassium Acetate.....lb.                                | .52  | — .60  | Serpentaria (Va. Snake root).....lb.              | .50   | — .55   | Sulfonal, Bayer.....oz.                         | 1.35  | — 1.60  |
| Benzoate.....oz.   | .22  | — .25  | Silver, Chloride.....oz.                          | .62   | — .66   | L. F.....oz.                                    | 8.00  | — 8.50  |
| Bichromate.....lb.                                       | .45  | — .48  | Cyanide.....oz.                                   | 1.00  | — 1.04  | Sulphonmethane, U. S. P.....lb.                 | 9.50  | — 10.00 |
| Bicarbonate.....lb.                                      | .58  | — .63  | Nitrate, cryst.....oz.                            | .40   | — .44   | Sulphonmethylethyl, U. S. P.....lb.             | 9.50  | — 10.00 |
| Bisulphate, cryst.....lb.                                | .32  | — .40  | Fused Cones.....oz.                               | .44   | — .55   | Sulphur, Iodide.....lb.                         | .35   | — .42   |
| C. P.....lb.   | .40  | — .40  | Stick (Lunar Caustic).....oz.                     | .44   | — .48   | Flowers.....lb.                                 | .024  | — .04   |
| Bitartrate, Ref. (Cream Tar-<br>tar), pure, powd.....lb. | .37  | — .45  | Oxide.....oz.                                     | 1.00  | — 1.05  | Lac, precipitated.....lb.                       | .16   | — .20   |
| Bromide.....lb.  | 4.50 | — 5.00 | Simaruba, Bark or Root.....lb.                    | .24   | — .30   | Roll.....lb.                                    | .024  | — .04   |
| Carbonate (Pearl Ash).....lb.                            | .28  | — .45  | Powdered.....lb.                                  | .29   | — .34   | Washed.....lb.                                  | .09   | — .12   |
| C. P.....lb.   | .60  | — .65  | Skunk Cabbage.....lb.                             | .20   | — .25   | Sunflower Seeds.....lb.                         | .09   | — .15   |
| Refined (Sal Tartar).....lb.                             | .45  | — .55  | Snakeroot, Canada.....lb.                         | .40   | — .60   | Talcum, powdered.....lb.                        | .04   | — .06   |
| Chlorate.....lb.   | .55  | — .66  | Soap, Castile, green.....lb.                      | .14   | — .16   | Purified.....lb.                                | .16   | — .20   |
| Powdered.....lb.   | .56  | — .66  | Mottled, genuine.....lb.                          | .15   | — .17   | Tamarinds.....kegs                              | 3.25  | — 3.50  |
| Purified and gran.....lb.                                | .65  | — .75  | White, Conti's.....lb.                            | .16   | — .18   | Tar Barbadoes.....gal.                          | .60   | — .85   |
| Chloride, C. P.....lb.                                   | .25  | — .30  | Powdered.....lb.                                  | .30   | — .35   | No. Carolina, pt. cans.....doz.                 | —     | —       |
| Citrate.....lb.  | .95  | — 1.00 | Soap Tree Bark, whole.....lb.                     | .14   | — .16   | Tartar Emetic.....lb.                           | .68   | — .75   |
| Glycerophosphate.....oz.                                 | .15  | — .25  | Cut.....lb.                                       | .18   | — .24   | Terpin Hydrate, 1 lb. car.....lb.               | .60   | — .70   |
| Hypophosphite.....lb.                                    | 1.10 | — 1.25 | Powdered.....lb.                                  | .22   | — .25   | Thymol.....lb.                                  | 13.50 | — 14.00 |
| Iodide.....lb.   | 4.00 | — 4.50 | Soda Ash.....lb.                                  | .03   | — .05   | Iodide, U. S. P.....lb.                         | 9.50  | — 10.40 |
| Lactophosphate.....oz.                                   | .20  | — .24  | Caustic, purified, fused.....lb.                  | .25   | — .30   | Tragacanth, Aleppo, extra.....lb.               | 2.35  | — 2.50  |
| Nitrate.....lb.  | .41  | — .52  | Sodium, Acetate.....lb.                           | .15   | — .30   | Aleppo, No. 1.....lb.                           | 2.30  | — 2.40  |
| Powdered.....lb.   | .375 | — .45  | Arsenate.....lb.                                  | .20   | — .35   | Powdered.....lb.                                | 1.90  | — 2.35  |
| C. P.....lb.   | .45  | — .50  | Arsenite, pure.....lb.                            | .60   | — .60   | Turpentine, Chian, gen.....oz.                  | .33   | — .38   |
| Pernanganate.....lb.                                     | 1.55 | — 1.85 | Benzoate.....lb.                                  | 4.25  | — 4.50  | Venice.....lb.                                  | .80   | — .90   |
| Pure, Powdered.....lb.                                   | 1.60 | — 1.80 | From True Benzoic A.....lb.                       |       |         | Artificial.....lb.                              | .16   | — .20   |
| Prussian, red.....lb.                                    | .40  | — 4.25 | Bicarbonate.....lb.                               | .024  | — .05   | Uva Ursi.....lb.                                | .15   | — .20   |
| Yellow.....lb.   | .90  | — 1.00 | C. P., powdered.....lb.                           | .10   | — .14   | Valerian Root, English.....lb.                  | .85   | — .90   |
| Salicylate.....oz.                                       | .21  | — .25  | Bichromate.....lb.                                | .31   | — .35   | Powdered.....lb.                                | .95   | — 1.00  |
| Sulphate, powdered.....lb.                               | .20  | — .32  | Bitartrate.....lb.                                | .80   | — .90   | German.....lb.                                  | .45   | — .55   |
| C. P.....lb.   | .32  | — .40  | Bromide.....lb.                                   | 4.50  | — 5.00  | Powdered.....lb.                                | .50   | — .55   |
| Sulphide.....lb.   | .42  | — .45  | Carbon, (Sal Soda), 100.....lb.                   | 1.00  | — 1.50  | Vanillin.....oz.                                | .65   | — .75   |
| Tartrate, Powdered (Soluble Tartar).....lb.              | .75  | — .85  | C. P., cryst. U. S. P.....lb.                     | .12   | — .18   | Veratrum Viride, Root.....lb.                   | .15   | — .20   |
| Frickly Ash Bark.....lb.                                 | .25  | — .30  | Dried, purified.....lb.                           | .16   | — .18   | Verdigris, pow'd, pure.....lb.                  | .45   | — .50   |
| Powdered.....lb.   | .32  | — .37  | Granulated.....lb.                                | .024  | — .04   | Wahoo, Bark of Root.....lb.                     | .45   | — .50   |
| Berries.....lb.  | .20  | — .25  | Chlorate.....lb.                                  | .25   | — .32   | Bark of Tree.....lb.                            | .25   | — .35   |
| Pulsatilla Herb.....lb.                                  | 3.25 | — 3.50 | Chloride, C. P.....lb.                            | .18   | — .20   | Wax Bay.....lb.                                 | .26   | — .30   |
| Pumpkin Seed.....lb.                                     | .20  | — .25  | Cinnamate.....oz.                                 | .25   | — .29   | Bees, yellow.....lb.                            | .42   | — .50   |
| Quassia, rasped.....lb.                                  | .10  | — .14  | Citrate.....lb.                                   | .70   | — .78   | White.....lb.                                   | .50   | — .65   |
| Powdered.....lb.   | .15  | — .25  | Glycerophosphate, 75 p. c.....oz.                 | .15   | — .20   | Carnauba, No. 1.....lb.                         | .50   | — .55   |
| Quebracho Bark.....lb.                                   | .33  | — .36  | Hypophosphite.....lb.                             | .90   | — 1.10  | Japan.....lb.                                   | .18   | — .22   |
| Quince Seed.....lb.                                      | .90  | — 1.00 | Hyposulphite, cryst.....lb.                       | .04   | — .06   | White Hellebore, Root.....lb.                   | .09   | — .14   |
| Quinidine, Alk., cryst.....oz.                           | 1.50 | — 1.60 | Kegs, 112 lbs.....lb.                             | .024  | — .03   | Powdered.....lb.                                | .15   | — .20   |
| Quinine, Alkaloid.....oz.                                | 1.85 | — 1.92 | Granular.....lb.                                  | .450  | — .475  | Wild Cherry Bark.....lb.                        | .12   | — .16   |
| Acetate.....oz.  | 1.88 | — 1.95 | Iodide (oz. 37-42).....lb.                        | .450  | — .475  | Ground.....lb.                                  | .14   | — .18   |
| Bimuriate.....oz.  | 1.83 | — 1.90 | Lactophosphate.....oz.                            | .14   | — .18   | Willow Bark, black.....lb.                      | .18   | — .25   |
| Bisulphate.....oz.                                       | .70  | — .95  | Phosphate, cryst.....lb.                          | .08   | — .12   | White.....lb.                                   | —     | —       |
| Carbolate.....oz.  | 1.60 | — 1.75 | Pure, granulated.....lb.                          | .09   | — .13   | Witch Hazel, Extract, dou-<br>ble Dist.....gal. | .70   | — .80   |
| Hydrobromide.....oz.                                     | 1.79 | — 1.84 | Recrystallized.....lb.                            | .13   | — .16   | Barrels.....gal.                                | .55   | — .65   |
| Hydrochloride.....oz.                                    | 1.79 | — 1.84 | Dried.....lb.                                     | .22   | — .24   | Wormseed (Chenopodium).....lb.                  | .16   | — .18   |
| Lactate.....oz.  | 1.78 | — 1.88 | Phosphomolybdate.....oz.                          | .45   | — .50   | Levant (Santonica).....lb.                      | 1.75  | — 1.90  |
| Salicylate.....oz.                                       | 1.78 | — 1.85 | Salicylate.....lb.                                | 4.25  | — 4.50  | From Oil Wintergreen.....lb.                    | .40   | — .50   |
| Sulphate, 100-oz. tins.....oz.                           | 1.25 | — 1.50 | From Oil Wintergreen.....lb.                      | 4.50  | — 4.75  | Bromide.....oz.                                 | .12   | — .17   |
| 5-oz. tins.....oz.                                       | 1.30 | — 1.55 | Silicate, dry.....lb.                             | .12   | — .20   | Chloride, fused.....lb.                         | .32   | — .35   |
| 1-oz. vials.....oz.                                      | 1.40 | — 1.65 | Liquid.....lb.                                    | .04   | — .08   | Granulated.....lb.                              | .30   | — .35   |
| Tannate.....oz.  | 1.54 | — 1.61 | Sulphate (Sal Glauber).....lb.                    | .03   | — .04   | Medicinal.....lb.                               | —     | —       |
| Valerate.....oz.   | 1.89 | — 1.96 | Pure cryst.....lb.                                | .08   | — .10   | Iodide.....oz.                                  | .37   | — .44   |
| Rape Seed, English.....lb.                               | .12  | — .14  | Dry.....lb.                                       | .08   | — .12   | Hypophosphite.....oz.                           | .25   | — .30   |
| German.....lb.   | .10  | — .12  | Sulphide.....lb.                                  | .35   | — .40   | Lactophosphate.....oz.                          | —     | —       |
| Red Saunders.....lb.                                     | .10  | — .10  | Sulphocarb (S'phenon).....lb.                     | 1.10  | — 1.22  | Metallic, C. P.....lb.                          | .35   | — .45   |
| Resin, common.....lb.                                    | .04  | — .06  | and Potassium Tartrate<br>(Rochelle Salt).....lb. | .285  | — .35   | Gran., free from As.....lb.                     | .45   | — .55   |
| Good, strained, per 280 lbs.....lb.                      | .11  | — .16  | Spearment Leaves, ozs.....lb.                     | .34   | — .38   | Oxide, American, U. S. P.....lb.                | .22   | — .25   |
| Powdered.....lb.   | .80  | — .90  | Spermoceti cakes.....lb.                          | .25   | — .35   | Eng. Hubback's.....lb.                          | .50   | — .55   |
| Rhubarb, Canton.....lb.                                  | .44  | — .80  | Spikenard Root.....lb.                            | 1.00  | — 1.10  | Pernanganate.....oz.                            | .45   | — .60   |
| Clippings.....lb.  | .35  | — .45  | Spruce Gum.....lb.                                | 1.00  | — 1.10  | Phosphide.....oz.                               | .20   | — .25   |
| Powdered.....lb.   | .35  | — .85  | Extra.....lb.                                     | 1.50  | — 1.65  | Salicylate.....oz.                              | .12   | — .14   |
|  |      |        | Spirit, Ammonia, U. S. P.....lb.                  | .54   | — .60   | Sulphate, crystals.....lb.                      | .08   | — .10   |
|  |      |        |   |       |         | C. P.....lb.                                    | .15   | — .18   |

# Importations of Drugs, Chemicals, Perfumeries, Etc.

Following is a list of the principal imports of drugs, chemicals, etc., at the Port of New York, from Nov. 23 to Nov. 30, 1915, inclusive, giving amounts in detail, name of consignee and port of shipment:

|   |  |   |
|---|--|---|
| <b>ACID—</b><br>3 cs. benzoic, Nat'l Aniline & Chem. Co., London.<br>250 bgs. stearic, Bosseram & Co., Rotterdam.<br>40 bbls. tartaric, Knauth, Knachod & Kuhne, Genoa.<br>40 drs. cresylic, F. J. Lewis Mining Co., Hull.<br>26 drs. cresylic, Parke, Davis & Co., Hull.<br>33 csks. boracic, Lazard Freres, Leghorn.                                | 477 pgs. tragacanth, Thurston & Braidich, London.<br>41 cs. tragacanth, Gullabi, Gulbenkian Co., London.<br><b>HYPOPHOSPHITE—</b><br>45 cs., Scott & Bowne, London.<br><b>INDIGO—</b><br>5 pgs., Arnold Hoffman & Co., Liverpool.<br>8 pgs., Arnold Hoffman & Co., London.<br><b>IRON—</b><br>30 csks. oxide, G. A. & E. Meyer, Hull.<br>39 csks. oxide, F. A. Reichard & Co., Liverpool.  | 250 bbls. rape oil, Vacuum Oil Co., London.<br>28 cs. essential, Quilchenbart, Martin G. & Co., Rotterdam.<br>90 csks. peanut, G. Amsinck & Co., Rotterdam.<br>81 cs. olive, C. A. Arnold & Co., Bordeaux.<br>185 cs. olive, Cella Bros., Leghorn.<br>90 cs. olive, L. Esposito, Leghorn.<br>50 cs. olive, F. B. Cavignero.<br>105 cs. olive, A. B. Fasola & Co., Leghorn.<br>52 cs. olive, A. Ajello, Leghorn.<br>100 cs. olive, G. Luzzatto, Leghorn.<br>75 cs. olive, F. Bergonzi, Leghorn.<br>25 cs. olive, F. Albano, Leghorn.<br>60 cs. olive, D. Bocco & Co., Leghorn.<br>250 bbls. sulphur, John Munroe & Co., Leghorn. |
| <b>ALBUMEN—</b><br>2 pgs. egg, F. Seifert, Copenhagen.<br><b>AMMONIA—</b><br>29 cs. muriate, Wing & Evans, Liverpool.<br>20 cs. muriate, Grasselli Chemical Co., Liverpool.   | <b>JUICES—</b><br>13 puns lime, J. E. Kerr & Co., Kingston.<br>4 csks. fruit, J. W. Bush & Co., London.<br><b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn. | 15 csks. olive, L. L. Battaglio, Leghorn.<br>70 cs. olive, J. Personeni, Leghorn.<br>3 bbls. olive, Schieffelin & Co., Leghorn.<br>30 cs. olive, Faber & Co., Leghorn.<br>30 cs. olive, A. Brown & Son, Leghorn.<br>25 cs. olive, R. Shoemaker & Co., Leghorn.<br>155 cs. olive, H. Kellogg & Sons, Leghorn.<br>25 cs. olive, Cella Bros., Leghorn.<br>20 cs. olive, Garibaldi & Cuneo, Leghorn.<br>150 csks. rape, W. Baunier & Co., Havre.<br>15 drs. fusel, Phillip Bauer & Co., Hull.<br>60 csks. palm kernel, C. F. Garrigues & Co., Hull.   |
| <b>ANTIMONY—</b><br>300 cs., Mitsui & Co., Kobe.<br>1,375 cs., Baring Bros. & Co., Kobe.<br>250 cs., Winter Son & Co., Kobe.<br>25 cs. regulas, Rockhill & Vietor, Kobe.  | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.  | 65 drs. fusel, Maas & Waldstein, Hull.<br>75 bbls. rapeseed, E. S. Kuh & Valk Co., Hull.<br>140 csks. sod oil, Chas. H. Reisig, Hull.<br>100 bbls. rapeseed, Baring Bros. & Co., Hull.<br>271 csks. palm kernel, E. F. Drew & Co., Hull.<br>208 csks. coconut, Nat'l City Bank, London.<br>93 csks. coconut, Brown Bros. & Co., London.   |
| <b>BALSAM—</b><br>10 cs. caigos, Gen'l Export & Comm. Co., Lagayra.<br>29 cs. copaiba, Meyer & Co., Maracaibo.<br>20 cs. copaiba, G. Amsinck & Co., Maracaibo.<br>6 cs. copaiba, H. A. Astlett & Co., Para.   | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.  | 65 drs. fusel, Maas & Waldstein, Hull.<br>75 bbls. rapeseed, E. S. Kuh & Valk Co., Hull.<br>140 csks. sod oil, Chas. H. Reisig, Hull.<br>100 bbls. rapeseed, Baring Bros. & Co., Hull.<br>271 csks. palm kernel, E. F. Drew & Co., Hull.<br>208 csks. coconut, Nat'l City Bank, London.<br>93 csks. coconut, Brown Bros. & Co., London.   |
| <b>BARUM—</b><br>39 drs. binoxide, Peroxide Specialty Co., Hull.  | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.  | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.   |
| <b>BARK—</b><br>3,990 bgs. mangrove, Muller, Schall & Co., Trinidad.<br>430 bs. cinchona, Powers-Weightman-Rosen-garten Co., Rotterdam.<br>31 cs. cinchona, R. Hilliers Son & Co., Rotterdam.<br>137 bs. cinchona, N. Y. Quinine & Chem. Works, Rotterdam.<br>13 bs. cinchona, R. Hilliers & Son, Rotterdam.  | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.  | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.   |
| <b>BEANS—</b><br>500 bgs. cocoa, Frame, Leaycraft & Co., Liverpool.   | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.  | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.   |
| <b>BERRIES—</b><br>56 bgs. cubeb and stems, Otto Isenstein & Co., Singapore.<br>83 bgs. juniper, A. Stallman & Co., Leghorn.  | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.  | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.   |
| <b>CASEIN—</b><br>650 csks., A. Klipstein & Co., Bordeaux.<br>300 sacks, Lazard Freres, Bordeaux.<br>4 cs., Thos. Leeming & Co., London.  | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.  | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.   |
| <b>CHEMICAL PREPARATIONS—</b><br>7 cs., Hamilton Trust Co., London.<br>40 cs., Geisenheimer & Co., Bordeaux.  | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.  | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.   |
| <b>COCOA POWDER—</b><br>60 pgs., G. Van Huesden, Jr., Rotterdam.  | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.  | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.   |
| <b>CUTCH—</b><br>500 bxs., John D. Lewis, Liverpool.  | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.  | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.   |
| <b>DEXTRINE—</b><br>100 bbls., A. Klipstein & Co., Rotterdam.   | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.  | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.   |
| <b>DIONIDE—</b><br>11 cs. sulphur, Eimer & Amend, London.   | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.  | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.   |
| <b>EXTRACTS—</b><br>5 cs., H. Kohnstamm & Co., Havre.   | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.  | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.   |
| <b>FLOWERS—</b><br>18 bs. arnica, McKesson & Robbins, Leghorn.  | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.  | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.   |
| <b>GELATIN—</b><br>267 cs., P. C. Zulhke, Rotterdam.<br>J. W. Hampton, Jr., Bordeaux.   | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.  | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.   |
| <b>GLYCERIN—</b><br>60 drs., Marx & Rawolle, Rotterdam.   | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.  | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.   |
| <b>GUMS—</b><br>42 bgs. tragacanth, Nat'l Aniline & Chem. Co., London.<br>4 bbls. myrrh, G. Amsinck & Co., London.<br>10 cs. tragacanth, Brown Bros. & Co., London.<br>8 cs. olibanum, Baring Bros. & Co., London.<br>22 bs. arabic, Arabol Mfg. Co., London.<br>15 cs. matic, M. Stamoulis, London.<br>1 cs. gamboge, McKesson & Robbins, Liverpool. | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.  | <b>LEAVES—</b><br>25 cs. senna, Stallman & Co., London.<br>39 bs. senna, McKesson & Robbins, London.<br>87 pgs. sage, M. Stamoulis, London.<br>26 bgs. sage, Coroneos Bros., London.<br>466 bs. sage, G. Amsinck & Co., London.<br>53 bs. laurel, Tartar Chem. Co., London.<br>27 bs. medicinal, Peck & Velsor, Leghorn.<br>8 bs. medicinal, McKesson & Robbins, Leghorn.<br>7 bs. dry medicinal, Lehn & Fink, Leghorn.   |
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## Importations—Cont'a

### SALT—

2 cs. kushen, E. Lassere, Inc., Liverpool.  
500 sacks common, W. A. Hazard & Co., Liverpool.

### SAP BROWN—

99 csks., Innis, Speiden & Co., Rotterdam.

### SEED—

66,367 bgs. linseed, American Linseed Co., Rosario.  
250 bgs. mustard, Old & Wallace, London.  
200 bgs. caraway, Rosenstein Bros., Rotterdam.  
1,000 bgs. caraway, Frame & Co., Rotterdam.  
200 sacks mustard, Old & Wallace, London.  
150 bgs. mustard, Frame & Co., Liverpool.  
100 bgs. silico fluoride, C. B. Richard & Co., Copenhagen.

### SOAP—

200 bgs. powder, Cereal Soap Co., London.  
40 pgs., Colgate & Co., London.  
1 cs. shaving soap, Lehn & Fink, London.

### SPICES—

100 bgs. pimento, Gillespie Bros. & Co., Kingston.  
500 bgs. pimento, J. E. Kerr & Co., Kingston.  
258 bgs. pimento, A. S. Lascelles & Co., Kingston.  
10 cs. mace, 25 bgs. cloves, J. W. Phyfe & Co., Penang.  
940 bgs. black pepper, J. W. Phyfe & Co., Penang.  
230 bgs. black pepper, J. H. Recknagel & Son, Penang.  
2,097 bgs. black pepper, L. Littlejohn & Co., Penang.

50 cs. nutmegs, A. Runge & Co., Singapore.  
68 cs. mace, Frame & Co., Singapore.  
325 bgs., 226 bgs. pepper, John Kissock & Co., Singapore.

54 pgs. nutmegs, Frame & Co., London.  
50 bgs. chillies, John Kissock & Co., Liverpool.

114 pgs. nutmegs, Frame & Co., Rotterdam.

### SPICES—

200 bs. cloves, Frame & Co., London.

### SULPHUR—

667 bgs. rock, J. L. & D. S. Riker Co., Liverpool.

### SPONGES—

16 cs., Leousi, Clonney & Co., London.

### STRYCHNINE—

2 cs., N. S. Goodyer, London.

1 cs., McKesson & Robbins, London.

### SUMAC—

1,610 bgs., A. Filipitini, Palermo.  
550 bgs., Savona Bros., Palermo.  
55 bs. Zuisera & Co., Palermo.  
700 bgs., T. G. Silvestri, Palermo.

### TALC—

1,250 sacks, Hammill & Gillespie, Bordeaux.  
950 bgs. L. A. Salomon & Bro., Bordeaux.

5000 sacks, Binney, Smith Co., Bordeaux.

### TARTAR—

25 csks., Chas. Pfizer & Co., Bordeaux.  
394 sacks, Tartar Chemical Co., Bordeaux.

### WATERS—

125 cs., 145 cs. mineral, R. F. Downing & Co., Havre.  
340 cs. mineral, Affreteurs Etuners, Havre.  
360 cs., 450 cs. mineral, Lazard Freres, Havre.  
210 cs. mineral, Morris & Schrader, Havre.  
2,110 cs. mineral, R. F. Downing & Co., Havre.

103 csks. mineral, R. B. Henry & Co., London.

25 bbls. mineral, Park & Tilford, Liverpool.

2,250 cs. apollinaris, Apollinaris Agency, Rotterdam.

132 cs. mineral, E. Erisko, Rotterdam.

### PETROLEUM—

15,000 bbls. crude oil in bulk, Standard Oil Co., Tuxpam.

20,000 bbls. distillate oil in bulk, Standard Oil Co., Tampico.

40,000 bbls. crude oil, in bulk, Penn.-Mex.-Fuel Co., Tuxpam.

### WAX—

138 bgs. carnauba, Winter Son & Co., Liverpool.

200 bgs. carnauba, Cowdry & Co., Natal.

259 bgs. carnauba, Strahl & Pitsh, Natal.

1,120 bgs. carnauba, D. Steengrafe, Natal.

1,144 bgs. carnauba, Smith & Nichols, Natal.

100 cs. vegetable, Rockhill & Viotor, Kobe.

750 bgs. vegetable, Dodwell & Co., Kobe.

54 pgs. bees, G. Amsinck & Co., Rotterdam.

### WOOD—

20 tons bitter wood, J. E. Kerr & Co., Kingston.

380 bbls. sandalwood, Brown Bros. & Co., London.

### ZINC—

10 straps oxide, McKesson & Robbins, London.

60,000 bgs. quebracho extract, American Dye-wood Co., Santa Fe.

8,093 bgs. quebracho extract, N. Y. Quebracho Extract Co., Santa Fe.

4,589 bgs. quebracho extract, N. Y. Quebracho Extract Co., Buenos Ayres.

## DECREASE OF 75 PER CENT IN SALES OF OPIUM AND COCAINE IS ESTIMATE

WASHINGTON, D. C., Nov. 30.—Since the enactment of the Harrison Anti-Narcotic law there has been a decrease of seventy-five per cent in the sales of opium and cocaine, according to a letter recently received by Secretary of the Treasury McAdoo, which that official has just made public as follows:

"We write to urge that the Treasury Department does not permit the technical interpretation of the Harrison Anti-Narcotic Bill by the lower court to defeat the enforcement of that Act, unless they shall be supported by the Supreme Court of the United States. As one of the largest distributing wholesale drug houses in the world, we wish to bear testimony to the beneficial effect of the efficient administration of the Harrison Anti-Narcotic Bill. While we have not actually investigated the matter, it is our opinion that our sales, which we consider representative of opium and the products of opium and of cocaine show a decrease of 75 per cent since the beginning of the operation of this invaluable law.

The enforcement by the Treasury Department has been efficient and if the work of the Department is continued along the same efficient lines, as have been followed since the enactment of the law, the results promise to be of even greater benefit to the United States as a community than possibly any law that has been put on the statute books by Congress. This seems exaggerated but as a distributing house, we know how greatly such drugs as opium, heroin and cocaine have been abused, and we speak by 'the book' when we state how great has been the benefit of this law.

Its only weak point is the freedom of its use granted to physicians. The vast majority of the members of this profession may be absolutely trusted, but there is a minority who undoubtedly take advantage of the provisions of the bill for their own financial benefit. We are glad to know, however, that the Department is taking efficient measures to secure evidence that will convict these men in the Courts and so furnish to the whole community much needed examples of the effectiveness of the law and of the thoroughness of its enforcement."

## NEW YORK DRUGGISTS CONTINUE TO DISAGREE OVER "PATENT" ORDINANCE

Members of the Bronx County Pharmaceutical Association have taken exception to the letter prepared by the New York Pharmaceutical Conference to be sent out to all retail druggists of New York City telling them of the arrangements which have been made to defend any druggist arrested for the sale of drugs in violation of the formula disclosure ordinance which goes into effect on December 31. The Bronx County association has prepared a letter which it wants sent out in place of that originally drafted and Caswell A. Mayo, secretary of the Conference, has sent the two letters to the members to let them decide which shall go to the druggists.

Members of the Bronx association have on several occasions expressed themselves as being in favor of complying with the law when it should be enforced, but in the letter which they propose to send out to the drug trade they agree to most of the important facts as expressed in the original letter, with the exception that some of the arguments presented in the first document are omitted and the decision as to his action is left entirely with the druggist.

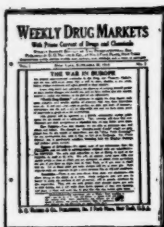
## NEW LOCATION FOR H. R. LATHROP & CO.

H. R. Lathrop & Co., Inc., importers and exporters, now occupying the four-story structure at 194 Water street, New York, will move into larger and more extensive quarters on or about January 1. The growth of the firm has been steady and rapid, and to-day the present quarters are no longer adequate to handle the volume of the business. The site selected is the six-story brick building at 110-116 Beekman street, which is now being altered and renovated. The first floor will be given over to the receiving and shipping departments. It is planned to devote the entire second floor space to the office of administration, the force having been trebled during 1915, while the remaining floors will be used for warehouse purposes. The old headquarters will be retained for use as a warehouse.

The change in location marks a distinct epoch in the history of H. R. Lathrop & Co., and will, no doubt, lead to more rapid progress owing to the increased facility with which the firm's rapidly expanding business can be handled.



# Price List of the Era Publications



## Weekly Drug Markets Every Wednesday

An independent weekly market and business journal for the Drug Trade, covering the primary and jobbing markets, with complete Prices Current. Started in Sept. 1914, to meet the unprecedented conditions in the drug and chemical markets caused by European war.

An exclusive subscription publication without advertising.

**SUBSCRIPTION RATES**—U. S., Cuba and Mexico, \$4.00 year; Canada \$4.50, and Foreign Countries \$5.00 a year. Yearly subscription only accepted.



## The Pharmaceutical Era (Established 1887)

A monthly pharmaceutical journal for druggists, pharmacists and students, covering all the important branches of pharmacy and its allied subjects.

Some characteristics of the ERA are its independent editorial policy and its all-around completeness, such as the modern druggist requires.

**SUBSCRIPTION RATES**—U. S., Cuba and Mexico \$1.00; Canada \$1.50 and to Foreign Countries \$2.00 a year.



## The Soda Fountain (Established 1902)

The only publication with a national circulation devoted exclusively to soda fountain trade.

A monthly journal for druggists, confectioners and all owners and operators of soda fountains, recognized as the leading educational publication in this growing industry. A real necessity to every soda man, owner or dispenser.

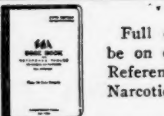
**SUBSCRIPTION RATES**—U. S., Cuba and Mexico \$1.00; Canada \$1.25, and to Foreign Countries \$1.50 a year.



## Era Price List—Issued Annually (Established 1895)

A general price list of Drugs and Chemicals and Proprietary goods for the Drug Trade. In 4 Parts: Part 1—Drugs and Chemicals; Part 2—Proprietary Goods; Part 3—Key to Part 2, giving names of Manufacturers; Part 4—Manufacturers' Price Lists.

**PRICE** \$1.00 a copy, postpaid. The Pharmaceutical Era and Era Price List for \$1.50 a Year in U. S., Cuba and Mexico; Canada \$2.00; Foreign \$2.50.



## Era Dose Book

Full of "meat" from cover to cover. Should be on every prescription counter. 20 Dose and Reference Tables with Appendix of Alcohol and Narcotic percentages in U. S. P. and N. F.

**Price** 50c a copy, postpaid.

## Era Key to the U. S. P.

Gives the official title, common name, synonyms, dose and strength of all drugs, chemicals and preparations in the latest U. S. Pharmacopoeia for druggists, drug clerks, students and physicians. Two Styles—Cloth 25c; Leather 50c a copy, postpaid.

## The Era Poison Register (New Edition, Dec., 1915)

For druggists' legal record of poison sales with digest of the poison laws in all the States. This new edition most complete; 152 pages, 8½ x 11 in., with spaces for 1500 entries; full bound, cloth sides, with leather back and corners.

**Price**, \$1.00 a copy, postpaid.

## Era Cost Stock and Inventory Book

Special ruled book, thumb indexed, for keeping costs, quotations and stocks of Drugs and Chemicals. Does not contain Pharmaceuticals, Sundries or Proprietary Medicines. Special ruled pages for Quotations, Addresses.

Full Cloth, leather back and corners, \$2.50 a copy



## Era Formulary—(8000 Formulas)

A most valuable collection of unofficial formulas for Manufacturers, Druggists, Physicians, Veterinary Surgeons, Hospitals and for Household use.

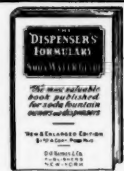
This edition revised by Wm. C. Alpers, Sc. D., now President of the Amer. Phar. Assn. and by E. J. Kennedy, Ph. C., Editor of The Pharmaceutical Era.

Full cloth, 527 pages in 9 Divisions and 146 classes. **Price** \$5.00 a copy, postpaid.

## The Dispenser's Formulary or Soda Water Guide

Contains 2,000 formulas for the soda fountain, for making Ice Cream, Ices, etc., also valuable Luncheonette department. By far the best and most complete formula book published for fountain dispensers. Every fountain man should have this valuable book.

**New and Enlarged Edition, \$1.50 a copy postpaid**



## Era Druggists Directory

The standard directory of the drug trade. Wholesale Druggists, Retail Druggists and Manufacturers in separate lists all arranged geographically. 18th Edition for 1916.

**Price** \$5.00 a copy postpaid.

## THE ERA HOME STUDY COURSE IN PHARMACY

Do you want to  
study Pharmacy  
at home?



In 10 Parts. Complete for only \$10.00. Over 8,000 students. Send for complete prospectus.



## Money Making Hints

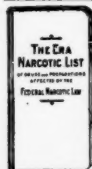
For Druggists and Confectioners

It is full of original trade building suggestions for assisting druggists and confectioners in increasing their fountain and confectionery trade, window displays, etc.

Full paper Covers, \$1.00 a copy, postpaid.

## Era Opium and Coca Registers

|  |                                    |
|--|------------------------------------|
| No. 1—For Druggists Prescription Record                | } Price<br>\$1.00 each<br>postpaid |
| No. 2—For Physicians, Dentists and Veterinary Surgeons |                                    |
| No. 3—For Record of Purchases and Sales                |                                    |



## Era Narcotic List

A list of official and unofficial Drugs, Chemicals and preparations affected by the Federal Narcotic law.

Vest Pocket Size—25c a copy, postpaid.

## ERA BINDERS—For Era, S. F. or Weekly—75c each

### Combination Subscription Rates—Order by No.

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| No. 1—THE PHARMACEUTICAL ERA 1 year<br>with the ERA PRICE LIST.....   | \$1.50 a year<br>Canada \$2.00; Foreign \$2.50   |
| No. 2—THE PHARMACEUTICAL ERA 1 year<br>1 copy ERA PRICE LIST<br>THE SODA FOUNTAIN 1 year.....                               | \$2.00 a year<br>Canada \$2.75; Foreign \$3.50   |
| No. 3—1 copy DISPENSER'S FORMULARY (New Edition)<br>and THE SODA FOUNTAIN 1 year,   | \$2.00 complete<br>Canada \$2.25; Foreign \$2.50 |
| No. 4—WEEKLY DRUG MARKETS 1 year<br>THE PHARMACEUTICAL ERA 1 year<br>1 copy ERA PRICE LIST<br>THE SODA FOUNTAIN 1 year..... | \$5.00 complete<br>Canada \$6.25; Foreign \$7.50 |

NOTE—If you have no soda fountain we will send, on request, an Era Binder in place of The Soda Fountain.

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